#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K/A

(Amendment No. 1)

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): August 6, 2013

#### PARKER-HANNIFIN CORPORATION

(Exact Name of Registrant as Specified in Charter)

Ohio (State or other jurisdiction of Incorporation or Organization) 34-0451060 (I.R.S. Employer Identification No.)

6035 Parkland Boulevard, Cleveland, Ohio (Address of Principal Executive Offices)

44124-4141 (Zip Code)

Registrant's telephone number, including area code: (216) 896-3000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Explanatory Note**

Parker-Hannifin Corporation (the "Company") is filing this Amendment No. 1 to its Current Report on Form 8-K originally filed with the Securities and Exchange Commission on August 6, 2013 (the "Form 8-K") to correct a transcription error contained in Exhibit 99.2 in the previously filed Form 8-K. This Amendment No. 1 amends and restates the Form 8-K in its entirety.

#### Item 2.02 Results of Operations and Financial Condition

#### Item 7.01 Regulation FD Disclosure

The following information is furnished pursuant to Item 2.02, "Results of Operations and Financial Condition" and Item 7.01, "Regulation FD Disclosure"

On August 6, 2013, Parker-Hannifin Corporation issued a press release and presented a Webcast announcing earnings for the quarter ended June 30, 2013. The press release contains references to sales growth excluding the effects of acquisitions and currency exchange rates and the effect on cash flows from operating activities as a percent of sales of a discretionary pension plan contribution. The effects of acquisitions, currency exchange rates and the discretionary pension plan contribution are removed to allow investors and the company to meaningfully evaluate changes in sales and cash flows from operating activities as a percent of sales on a comparable basis from period to period. A copy of the press release is filed as Exhibit 99.1 to this report. A copy of the Webcast presentation is filed as Exhibit 99.2 to this report.

#### Item 9.01 Financial Statements and Exhibits

- (c) Exhibits:
- 99.1 Press release issued by Parker-Hannifin Corporation, dated August 6, 2013.
- 99.2 Webcast presentation by Parker-Hannifin Corporation, dated August 6, 2013.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

PARKER-HANNIFIN CORPORATION By: /s/ Jon P. Marten Jon P. Marten

Executive Vice President - Finance and Administration and Chief Financial Officer

Date: August 13, 2013



Exhibit 99.1

For Release: Immediately

Contact: Media -

> Aidan Gormley - Director, Corporate Communications 216-896-3258

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Financial Analysts -

Pamela Huggins, Vice President - Treasurer

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phuggins@parker.com

Stock Symbol: PH - NYSE

#### Parker Reports Fiscal 2013 Fourth Quarter and Year End Results

Fiscal 2013 Fourth Quarter Sales a Record at \$3.43 Billion

- Achieves Fiscal 2013 Full Year Diluted Earnings per Share of
- Issues Guidance for Fiscal 2014 Full Year **Earnings**

CLEVELAND, August 6, 2013 -- Parker Hannifin Corporation (NYSE: PH), the global leader in motion and control technologies, today reported results for the fiscal 2013 fourth quarter and year ended June 30, 2013. Fiscal 2013 sales were \$13.0 billion, compared with \$13.1 billion in fiscal 2012. Net income for the year was \$948.8 million, compared with \$1,155.5 million in fiscal 2012. Fiscal 2013 earnings per diluted share were \$6.26, compared with \$7.45 in the previous year, and included an increase in domestic qualified pension expense of approximately \$0.35 per diluted share due to accounting regulations which required the use of a lower discount rate due to market conditions. Cash flow from operations for fiscal 2013 was \$1.2 billion, or 9.1 percent of sales, compared with cash flow from operations of \$1.5 billion, or 11.6 percent of sales, in the prior year. Cash flow from operations in fiscal 2013 included a \$225.6 million discretionary contribution to the company's pension plan. Excluding this contribution, cash flow from operations as a percent of sales was 10.9 percent for fiscal 2013.

Fiscal 2013 fourth quarter sales were a record at \$3.43 billion compared with \$3.41 billion in the same quarter a year ago. Net income for the fiscal 2013 fourth quarter was \$271.1 million, compared with \$302.3 million in the fourth quarter of fiscal 2012. Earnings per diluted share for the fiscal 2013 fourth quarter were \$1.78, compared with \$1.96 in last year's fourth quarter. Earnings per diluted share were less than expected due to reduced volumes, and greater than anticipated inventory, acquisition, integration and related expenses.

"Our performance in fiscal year 2013 largely reflects challenging global macro-economic conditions and integration and acquisition related costs," said Chairman, CEO and President, Don Washkewicz. "As the year progressed, we continued to adapt to weak conditions and drive stronger operational performance finishing positively with record fourth quarter sales and our highest quarterly segment operating margin for the fiscal year at 14.5 percent. For the year, we were able to deliver high levels of segment operating margin and operating cash flows."

#### **Fourth Quarter Segment Results**

In Industrial North America, fiscal 2013 fourth quarter sales decreased 2.6 percent to \$1.3 billion, and operating income was \$225.1 million compared with \$249.1 million in the same period a year ago.

In Industrial International, fourth quarter sales increased 3.3 percent to \$1.28 billion, and operating income was \$156.2 million compared with \$163.9 million in the same period a year ago.

In Aerospace, fourth quarter sales increased 9.5 percent to \$620.0 million, and operating income was \$86.1 million compared with \$85.3 million in the same period a year ago.

In Climate and Industrial Controls, fourth quarter sales decreased 16.3 percent to \$224.6 million, and operating income was \$31.1 million compared with \$31.5 million in the same period a year ago. These results reflect the impact of business divestitures completed in fiscal 2013.

#### **Orders**

Parker reported orders that were flat for the quarter ended June 30, 2013, compared with the same quarter a year ago. The company reported the following orders:

- Orders decreased 5 percent in Industrial North America, compared with the same quarter a year ago.
- Orders increased 3 percent in Industrial International, compared with the same quarter a year ago.
- Orders increased 3 percent in Aerospace on a rolling 12-month average basis.
- Orders were flat in Climate and Industrial Controls, compared with the same quarter a year ago.

#### Fiscal 2014 Outlook

For fiscal 2014, the company has issued guidance for earnings from continuing operations in the range of \$7.35 to \$8.15 per diluted share. Fiscal 2014 guidance includes an expected gain of approximately \$1.50 per diluted share associated with a previously announced joint venture agreement between Parker Aerospace and GE Aviation and expenses related to possible restructuring of approximately \$100 million.

Washkewicz added, "Our current outlook is that throughout fiscal 2014, global macro-economic conditions will remain relatively flat. As a result, we plan to spend approximately \$100 million to right size our global operations, which we believe is prudent given these conditions. We will continue to manage our business accordingly while executing the Win Strategy by investing in new product development, expansion in emerging markets, and acquisitions to strengthen our portfolio. These operational actions, combined with our dividend, are expected to deliver strong returns for our shareholders."

NOTICE OF CONFERENCE CALL: Parker Hannifin's conference call and slide presentation to discuss its fiscal 2013 fourth quarter and full year results are available to all interested parties via live webcast today at 11:00 a.m. ET, on the company's investor information web site at www.phstock.com. To access the call, click on the "Live Webcast" link. From this link, users also may complete a pre-call

system test and register for e-mail notification of future events and information available from Parker. A replay of the conference call will also be available at www.phstock.com for one year after the call.

With annual sales of \$13 billion in fiscal year 2013, Parker Hannifin is the world's leading diversified manufacturer of motion and control technologies and systems, providing precision-engineered solutions for a wide variety of mobile, industrial and aerospace markets. The company employs approximately 58,000 people in 49 countries around the world. Parker has increased its annual dividends paid to shareholders for 57 consecutive fiscal years, among the top five longest-running dividend-increase records in the S&P 500 index. For more information, visit the company's web site at www.parker.com, or its investor information web site at www.phstock.com.

#### Notes on Orders

Orders provide near-term perspective on the company's outlook, particularly when viewed in the context of prior and future quarterly order rates. However, orders are not in themselves an indication of future performance. All comparisons are at constant currency exchange rates, with the prior year restated to the current-year rates. All exclude acquisitions until they can be reflected in both the numerator and denominator. Aerospace comparisons are rolling 12-month average computations. The total Parker orders number is derived from a weighted average of the year-over-year quarterly percent change in orders for the Industrial North America, Industrial International, and Climate and Industrial Controls segments, and the year-over-year 12-month rolling average of orders for the Aerospace segment.

#### Forward-Looking Statements

Forward-looking statements contained in this and other written and oral reports are made based on known events and circumstances at the time of release, and as such, are subject in the future to unforeseen uncertainties and risks. All statements regarding future performance, earnings projections, events or developments are forward-looking statements. It is possible that the future performance and earnings projections of the company, including its individual segments, may differ materially from current expectations, depending on economic conditions within its mobile, industrial and aerospace markets, and the company's ability to maintain and achieve anticipated benefits associated with announced realignment activities, strategic initiatives to improve operating margins, actions taken to combat the effects of the current economic environment, and growth, innovation and global diversification initiatives. A change in the economic conditions in individual markets may have a particularly volatile effect on segment performance. Among other factors which may affect future performance are: changes in business relationships with and purchases by or from major customers, suppliers or distributors, including delays or cancellations in shipments, disputes regarding contract terms or significant changes in financial condition, changes in contract cost and revenue estimates for new development programs and changes in product mix, ability to identify acceptable strategic acquisition targets; uncertainties surrounding timing, successful completion or integration of acquisitions and similar transactions, including the anticipated closing of the previously announced joint venture with GE Aviation; the determination to undertake business realignment activities and the expected costs thereof and, if undertaken, the ability to complete such activities and realize the anticipated cost savings from such activities; the ability to realize anticipated benefits of the consolidation of the Climate and Industrial Controls Group; threats associated with and efforts to combat terrorism; uncertainties surrounding the ultimate resolution of outstanding legal proceedings, including the outcome of any appeals; competitive market conditions and resulting effects on sales and pricing; increases in raw material costs that cannot be recovered in product pricing; the company's ability to manage costs related to insurance and employee retirement and health care benefits; and global economic factors, including manufacturing activity, air travel trends, currency exchange rates, difficulties entering new markets and general economic conditions such as inflation, deflation, interest rates and credit availability. The company

makes these statements as of the date of this disclosure, and undertakes no obligation to update them unless otherwise required by law.

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#### PARKER HANNIFIN CORPORATION - JUNE 30, 2013 CONSOLIDATED STATEMENT OF INCOME Three Months Ended June 30, Twelve Months Ended June 30, (Dollars in thousands except per share amounts) 2013 2012 2013 2012 Net sales 3,428,233 3,411,666 13,015,704 13,145,942 Cost of sales 2,618,067 2,572,258 10,086,675 9,958,337 Gross profit 810,166 839,408 2,929,029 3,187,605 Selling, general and administrative expenses 413,061 386,681 1,554,973 1,519,316 20,777 91,552 92,790 Interest expense 23,487 Other expense (income), net 2,565 3,901 (28,497) (1,199)Income before income taxes 373,763 425,339 1,311,001 1,576,698 Income taxes 102,633 123,037 362,217 421,206 Net income 271,130 302,302 948,784 1,155,492 Less: Noncontrolling interests (34)337 357 3,669 Net income attributable to common shareholders \$ 271,164 \$ 301,965 \$ 948,427 \$ 1,151,823 Earnings per share attributable to common shareholders: 1.82 7.62 Basic earnings per share \$ \$ 2.01 \$ 6.36 \$ \$ \$ Diluted earnings per share \$ 1.78 1.96 \$ 6.26 7.45 149,298,277 150,470,993 149,218,257 151,222,033 Average shares outstanding during period - Basic Average shares outstanding during period - Diluted 152,115,402 154,155,617 151,588,031 154,664,510 1.70 Cash dividends per common share \$ 0.45 \$ 0.41 \$ \$ 1.54 BUSINESS SEGMENT INFORMATION BY INDUSTRY Three Months Ended June 30, Twelve Months Ended June 30, (Dollars in thousands) 2013 2012 2013 2012 Net sales Industrial: North America \$ 1,303,203 1,337,580 \$ 5,050,604 \$ 5,041,106 \$ International 1,280,443 1,239,571 4,867,758 5,034,249 619,950 565,990 2,267,715 2,102,747 Aerospace Climate & Industrial Controls 224,637 268,525 829,627 967,840 Total 13,015,704 \$ 13,145,942 3,428,233 3,411,666 \$ Segment operating income Industrial: North America 225,071 249,059 845,225 895,010 International 156,233 163,899 583,747 733,123 86,136 280,286 290,135 85,311 Aerospace Climate & Industrial Controls 31,063 31,456 82,227 84,274 Total segment operating income 498,503 529,725 1,791,485 2,002,542 59,189 50,838 185,767 193,367 Corporate general and administrative expenses Income before interest and other 439,314 478,887 1,605,718 1,809,175 92,790 Interest expense 20,777 23,487 91,552

44,774

373,763

\$

30,061

425,339

\$

203,165

\$

1,311,001

139,687

1,576,698

Other expense

Income before income taxes

PARKER HANNIFIN CORPORATION - JUNE 30, 2013		
CONSOLIDATED BALANCE SHEET		
COMSOCIDATED BALLANCE SHEET	June 30,	June, 30
(Dollars in thousands)	2013	2012
<u>Assets</u>		
Current assets:		
Cash and cash equivalents	\$ 1,781,412	\$ 838,317
Accounts receivable, net	2,062,745	1,992,284
Inventories	1,377,405	1,400,732
Prepaid expenses	182,669	137,429
Deferred income taxes	126,955	129,352
Total current assets	5,531,186	4,498,114
Plant and equipment, net	1,808,240	1,719,968
Goodwill	3,223,515	2,925,856
Intangible assets, net	1,290,499	1,095,218
Other assets	687,458	931,126
Total assets	\$ 12,540,898	\$ 11,170,282
Liabilities and equity		
Current liabilities:		
Notes payable	\$ 1,333,826	\$ 225,589
Accounts payable	1,156,002	1,194,684
Accrued liabilities	894,296	911,931
Accrued domestic and foreign taxes	136,079	153,809
Total current liabilities	3,520,203	2,486,013
Long-term debt	1,495,960	1,503,946
Pensions and other postretirement benefits	1,372,437	1,909,755
Deferred income taxes	102,920	88,091
Other liabilities	307,897	276,747
Shareholders' equity	5,738,426	4,896,515
Noncontrolling interests	3,055	9,215
Total liabilities and equity	\$ 12,540,898	\$ 11,170,282

#### PARKER HANNIFIN CORPORATION - JUNE 30, 2013

#### CONSOLIDATED STATEMENT OF CASH FLOWS

	Twelve Months Ended Jun	ne 30,
(Dollars in thousands)	2013	2012
Cash flows from operating activities:		
Net income	\$ 948,784 \$	1,155,492
Depreciation and amortization	335,624	321,929
Stock incentive plan compensation	84,996	80,935
Net change in receivables, inventories, and trade payables	11,230	(59,732)
Net change in other assets and liabilities	(195,938)	86,407
Other, net	6,239	(54,646)
Net cash provided by operating activities	1,190,935	1,530,385
Cash flows from investing activities:		
Acquisitions (net of cash of \$33,932 in 2013 and \$19,161 in 2012)	(621,144)	(156,256)
Capital expenditures	(265,896)	(218,817)
Proceeds from sale of plant and equipment	25,047	20,404
Proceeds from sale of businesses	73,515	_
Other, net	(21,367)	(21,099)
Net cash (used in) investing activities	(809,845)	(375,768)
Cash flows from financing activities:		
Net payments for common stock activity	(159,773)	(430,263)
Acquisition of noncontrolling interests	(1,091)	(147,441)
Net proceeds from (payments for) debt	992,047	(5,162)
Dividends	(255,009)	(240,654)
Net cash provided by (used in) financing activities	576,174	(823,520)
Effect of exchange rate changes on cash	 (14,169)	(150,246)
Net increase in cash and cash equivalents	943,095	180,851
Cash and cash equivalents at beginning of period	838,317	657,466
Cash and cash equivalents at end of period	\$ 1,781,412 \$	838,317

# **Parker Hannifin Corporation**

Exhibit 99.2

## 4th Quarter & Fiscal Year 2013 Earnings Release





ENGINEERING YOUR SUCCESS.

August 6, 2013

### **Forward-Looking Statements**

Forward-looking statements contained in this and other written and oral reports are made based on known events and circumstances at the time of release, and as such, are subject in the future to unforeseen uncertainties and risks. All statements regarding future performance, earnings projections, events or developments are forward-looking statements. It is possible that the future performance and earnings projections of the company, including its individual segments, may differ materially from current expectations, depending on economic conditions within its mobile, industrial and aerospace markets, and the company's ability to maintain and achieve anticipated benefits associated with announced realignment activities, strategic initiatives to improve operating margins, actions taken to combat the effects of the current economic environment, and growth, innovation and global diversification initiatives. A change in the economic conditions in individual markets may have a particularly volatile effect on segment performance. Among other factors which may affect future performance are: changes in business relationships with and purchases by or from major customers, suppliers or distributors, including delays or cancellations in shipments, disputes regarding contract terms or significant changes in financial condition, changes in contract cost and revenue estimates for new development programs and changes in product mix; ability to identify acceptable strategic acquisition targets; uncertainties surrounding timing, successful completion or integration of acquisitions and similar transactions, including the anticipated closing of the previously announced joint venture with GE Aviation; the determination to undertake business realignment activities and the expected costs thereof and, if undertaken, the ability to complete such activities and realize the anticipated cost savings from such activities; ability to realize anticipated benefits of the consolidation of the Climate and Industrial Controls Group; threats associated with and efforts to combat terrorism; uncertainties surrounding the ultimate resolution of outstanding legal proceedings, including the outcome of any appeals; competitive market conditions and resulting effects on sales and pricing; increases in raw material costs that cannot be recovered in product pricing; the company's ability to manage costs related to insurance and employee retirement and health care benefits; and global economic factors, including manufacturing activity, air travel trends, currency exchange rates, difficulties entering new markets and general economic conditions such as inflation, deflation, interest rates and credit availability. The company makes these statements as of the date of this disclosure, and undertakes no obligation to update them unless otherwise required by law.



### **Non-GAAP Financial Measures**

This presentation reconciles sales amounts reported in accordance with U.S. GAAP to sales amounts adjusted to remove the effects of acquisitions made within the prior four quarters and the effects of currency exchange rates. This presentation also reconciles cash flow from operating activities as a percent of sales in accordance with U.S. GAAP to cash flow from operating activities as a percent of sales without the effect of a discretionary pension plan contribution. The effects of acquisitions, currency exchange rates and the discretionary pension plan contribution are removed to allow investors and the company to meaningfully evaluate changes in sales and cash flow from operating activities as a percent of sales on a comparable basis from period to period.



# **Agenda**

- CEO Full Year & 4<sup>th</sup> Quarter Highlights
- Key Performance Measures & Outlook
- Questions and Answers
- CEO Closing Comments

--Parker

# **Highlights**

#### FY2013

#### Sales

- Sales of \$13b
- · Acquisitions offset negative impact of currency, divestitures and organic

#### **Earnings & Margins**

- · Segment Operating Margins of 13.8% in challenging economic environment
- · Earnings impacted by
  - Volume
  - · Acquisition, Integration and Related Expenses

#### Cash Flow

· Strong Cash Flow from Operations \$1.4b

#### Other

- · Completed 8 acquisitions that added \$0.5b
- CIC Divestitures and Consolidation
- · Joint Venture with GE Aviation
- Dividend Increase of 10% & \$257m share buyback

-Parker

## **Highlights**

#### 4th Quarter FY2013

#### Sales & Orders

- · Achieved Record Quarterly Sales
- Acquisitions contributed 3% to offset organic decline of 2%
- · Signs global economy bottoming
- · Orders reversed negative trend

#### **Earnings & Margins**

- · Achieved Net Income of \$271m or \$1.78 per fully diluted share
- · Highest net income and operating margins of the year
- · Influences on Earnings
  - · Decreased Volume in North America
  - · Acquisition, Integration and related expenses
  - · Inventory reduction

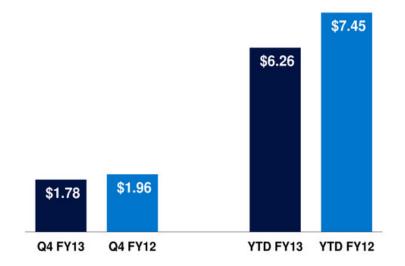
#### **Cash Flow**

· Generated very strong cash flow of \$472m or 13.8% of sales

**-**⊋arker

# **Diluted Earnings Per Share**

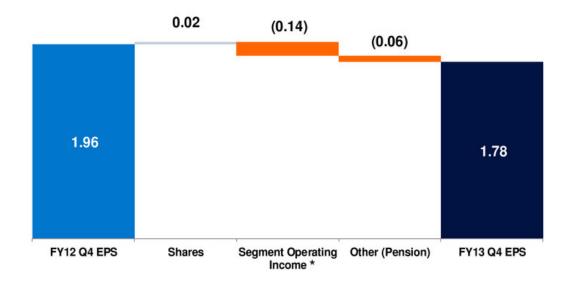
4th Quarter FY2013



--Parker

# Influences on Earnings

## 4th Quarter FY2013 vs. 4th Quarter FY2012

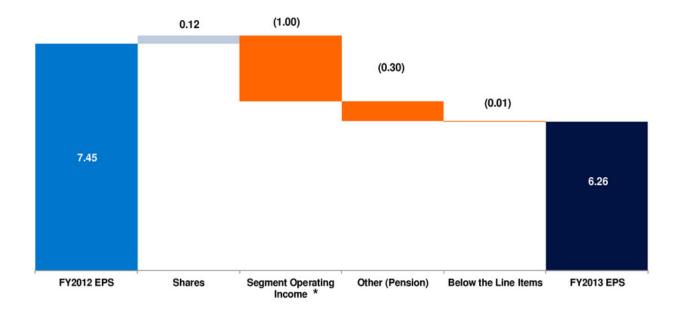


<sup>\*</sup> Segment Operating Income decline mainly due to Industrial North America

Parker

# Influences on Earnings

FY2013 vs. FY2012



\* Segment Operating Income decline mainly due to Industrial International

Parker

## 4th Quarter FY2013 - Total Parker

\$ in millions			4th Quarter					Total Year		
			%					%		
	F	Y2013	Change	F	Y2012	F	Y2013	Change	F	Y2012
Sales										
As reported	\$	3,428	0.5 %	\$	3,412	\$	13,016	(1.0)%	\$	13,146
Acquisitions		105	3.1 %				449	3.4 %		
Currency		(7)	(0.2)%			×	(141)	(1.1)%		
Adjusted Sales	\$	3,330	(2.4)%			\$	12,708	(3.3)%		
Operating Margin										
As reported	\$	499		\$	530	\$	1,791		\$	2,003
% of Sales		14.5 %			15.5 %		13.8 %			15.2 %

--⊋arker

## 4th Quarter FY2013 - Industrial North America

\$ in millions			4th Quarter					Total Year		
			%					%		
	F	Y2013	Change	F	Y2012	F	Y2013	Change	F	Y2012
Sales										
As reported	\$	1,303	(2.6)%	\$	1,338	\$	5,051	0.2 %	\$	5,041
Acquisitions		47	3.5 %				217	4.3 %		
Currency		1	0.1 %				2	0.0 %		
Adjusted Sales	\$	1,255	(6.2)%			\$	4,832	(4.1)%		
Operating Margin										
As reported	\$	225		\$	249	\$	845		\$	895
% of Sales		17.3 %			18.6 %		16.7 %			17.8 %



## 4th Quarter FY2013 - Industrial International

\$ in millions			4th Quarter					Total Year		
		%						%		
	F	Y2013	Change	F	Y2012	F	Y2013	Change	F	Y2012
Sales										
As reported	\$	1,280	3.3 %	\$	1,239	\$	4,867	(3.3)%	\$	5,034
Acquisitions		58	4.7 %				232	4.6 %		
Currency		(9)	(0.7)%			T	(137)	(2.7)%		20
Adjusted Sales	\$	1,231	(0.7)%			\$	4,772	(5.2)%		
Operating Margin										
As reported	\$	156		\$	164	\$	584		\$	733
% of Sales		12.2 %			13.2 %		12.0 %			14.6 %



# 4th Quarter FY2013 - Aerospace

\$ in millions		4th Quarter			Total Year	
	Y2013	% Change	Y2012	Y2013	% Change	Y2012
Sales	 12013	Change	 12012	 12013	Change	 12012
As reported	\$ 620	9.5 %	\$ 566	\$ 2,268	7.8 %	\$ 2,103
Acquisitions	-	- %		-	- %	
Currency		- %		(3)	(0.1)%	
Adjusted Sales	\$ 620	9.5 %		\$ 2,271	7.9 %	
Operating Margin						
As reported	\$ 86		\$ 85	\$ 280		\$ 290
% of Sales	13.9 %		15.1 %	12.4 %		13.8 %

-- Parker

## 4th Quarter FY2013 - Climate & Industrial Controls

\$ in millions			4th Quarter					Total Year		
	%							%		
	F	Y2013	Change	F	Y2012	F	Y2013	Change	F	Y2012
Sales										
As reported	\$	225	(16.3)%	\$	269	\$	830	(14.3)%	\$	968
Acquisitions		-	- %				-	- %		
Currency		1	0.1 %			T	(3)	(0.4)%		100
Adjusted Sales	\$	224	(16.4)%			\$	833	(13.9)%		
Operating Margin										
As reported	\$	31		\$	31	\$	82		\$	84
% of Sales		13.8 %			11.7 %		9.9 %			8.7 %



### **Order Rates**

	<u>Ju</u>	n 2013	2013 Mai		Jui	n 2012	Mar 2012		
Total Parker	+	0 %	-	7 %	-	1 %	+	2 %	
Industrial North America	-	5 %	-	10 %	+	4 %	+	7 %	
Industrial International	+	3 %		7 %	-	9 %	-	1 %	
Aerospace	+	3 %	+	0 %	+	7 %	+	4 %	
Climate & Industrial Controls	+	0 %	2	1 %	+	1 %	2	6 %	

**Excludes Acquisitions, Divestitures & Currency** 3-month year-over-year comparisons of total dollars, except Aerospace Aerospace is calculated using a 12-month rolling average



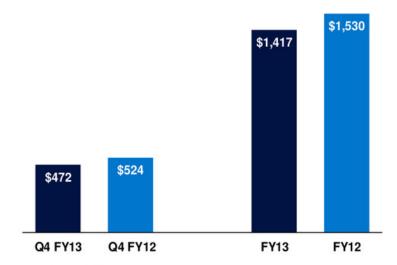
# **Balance Sheet Summary**

- Cash
- Working capital
  - · Accounts receivable
  - Inventory
  - Accounts payable



# **Cash Flow from Operating Activities**

### 4th Quarter and FY2013



#### **Cash Flow From Operating Activities**

		4th	Quart	er	Total	Year	
	F	FY2013	F	Y2012	FY2013	900	FY2012
As Reported	\$	472	\$	524	\$ 1,191	\$	1,530
As Reported % Sales		13.8%		15.4%	9.1%		11.6%
Discretionary Pension Plan Contribution	\$	-	\$	-	\$ 226	\$	-
Adjusted Cash From Operating Activities	\$	472	\$	524	\$ 1,417	\$	1,530
Adjusted % Sales		13.8%		15.4%	10.9%		11.6%



# **FY2014 Guidance Assumptions**

## **Sales & Segment Operating Margins**

FY 2014 Sales Change versus FY 2013			
Total Parker	0.0%	-	4.0 %
Diversified Industrial North America	0.0%	-	5.0 %
Diversified Industrial International	0.0%	-	4.8 %
Aerospace Systems	0.0%	-	4.0 %

FY 2014 Segment Operating Margin Percentages			
Total Parker	13.4 %	-	14.0 %
Diversified Industrial North America	16.5 %	2	17.1 %
Diversified Industrial International	10.3 %	-	10.7 %
Aerospace Systems	12.4 %	-	13.4 %

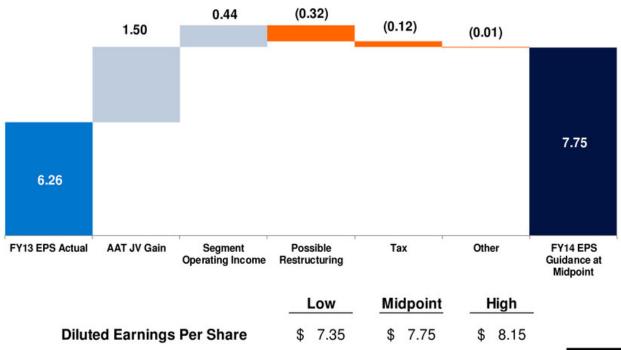


## **FY2014 Guidance Assumptions**

- Sales Growth, 0% to +4%
- Segment Operating Margins, 13.4% to 14.0%
- Below Segment Operating Margin Line (+/- 2.5%)
  - Corporate Admin, Interest and Other Expense (Income)
    - · \$120M at Midpoint including expected AAT JV gain
    - Expected Pre-Tax gain of \$360M from AAT JV in Q2
  - Tax Rate
    - 30.8% Full Year Rate including expected JV gain
    - · Expected Gain on AAT JV taxed at 37.25% in Q2
    - 29.0% Full Year Rate excluding impact of AAT JV
- Shares Outstanding
  - 151.6M

-Parker

## FY2014 Guidance









## **Appendix**

- Consolidated Statement of Income
- Business Segment Information By Industry
- · Consolidated Balance Sheet
- Consolidated Statement of Cash Flows
- Business Segment Information CIC Consolidation



# **Consolidated Statement of Income**

	Three M	onths	Ended June 30,	Y	ear E	nded June 30,
(Dollars in thousands except per share amounts)	2013		2012	2013		2012
Net sales	\$ 3,428,233	\$	3,411,666	\$ 13,015,704	\$	13,145,942
Cost of sales	2,618,067		2,572,258	10,086,675		9,958,337
Gross profit	810,166		839,408	2,929,029		3,187,605
Selling, general and administrative expenses	413,061		386,681	1,554,973		1,519,316
Interest expense	20,777		23,487	91,552		92,790
Other expense (income), net	2,565		3,901	(28,497)		(1,199)
Income before income taxes	373,763		425,339	1,311,001		1,576,698
Income taxes	102,633		123,037	362,217		421,206
Net income	271,130		302,302	948,784		1,155,492
Less: Noncontrolling interests	(34)		337	357		3,669
Net income attributable to common shareholders	\$ 271,164	\$	301,965	\$ 948,427	\$	1,151,823
Earnings per share attributable to common shareholders:						
Basic earnings per share	\$ 1.82	\$	2.01	\$ 6.36	\$	7.62
Diluted earnings per share	\$ 1.78	\$	1.96	\$ 6.26	\$	7.45
Average shares outstanding during period - Basic	149,298,277		150,470,993	149,218,257		151,222,033
Average shares outstanding during period - Diluted	152,115,402		154,155,617	151,588,031		154,664,510
Cash dividends per common share	\$ .45	\$	.41	\$ 1.70	\$	1.54



# **Business Segment Information By Industry**

	Three N	Nonths E	Year Ended June 30,						
(Dollars in thousands)	2013	227772	2012	2013			2012		
Net sales									
Industrial:									
North America	\$ 1,303,203	\$	1,337,580	\$	5,050,604	\$	5,041,106		
International	1,280,443		1,239,571		4,867,758		5,034,249		
Aerospace	619,950		565,990		2,267,715		2,102,747		
Climate & Industrial Controls	224,637		268,525		829,627		967,840		
Total	\$ 3,428,233	\$	3,411,666	\$	13,015,704	\$	13,145,942		
Segment operating income									
Industrial:									
North America	\$ 225,071	\$	249,059	\$	845,225	\$	895,010		
International	156,233		163,899		583,747		733,123		
Aerospace	86,136		85,311		280,286		290,135		
Climate & Industrial Controls	31,063		31,456		82,227		84,274		
Total segment operating income	498,503		529,725		1,791,485		2,002,542		
Corporate general and administrative expenses	59,189		50,838		185,767		193,367		
Income before interest and other	439,314		478,887		1,605,718		1,809,175		
Interest expense	20,777		23,487		91,552		92,790		
Other expense	 44,774		30,061		203,165		139,687		
Income before income taxes	\$ 373,763	\$	425,339	\$	1,311,001	\$	1,576,698		



## **Consolidated Balance Sheet**

	June 30,	June, 30
(Dollars in thousands)	2013	2012
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,781,412	\$ 838,317
Accounts receivable, net	2,062,745	1,992,284
Inventories	1,377,405	1,400,732
Prepaid expenses	182,669	137,429
Deferred income taxes	126,955	129,352
Total current assets	5,531,186	4,498,114
Plant and equipment, net	1,808,240	1,719,968
Goodw ill	3,223,515	2,925,856
Intangible assets, net	1,290,499	1,095,218
Other assets	687,458	931,126
Total assets	\$ 12,540,898	\$ 11,170,282
<u>Liabilities and equity</u> Current liabilities:		
Notes payable	\$ 1,333,826	\$ 225,589
Accounts payable	1,156,002	1,194,684
Accrued liabilities	894,296	911,931
Accrued domestic and foreign taxes	136,079	153,809
Total current liabilities	3,520,203	2,486,013
Long-term debt	1,495,960	1,503,946
Pensions and other postretirement benefits	1,372,437	1,909,755
Deferred income taxes	102,920	88,091
Other liabilities	307,897	276,747
Shareholders' equity	5,738,426	4,896,515
Noncontrolling interests	3,055	9,215
Total liabilities and equity	\$ 12,540,898	\$ 11,170,282



## **Consolidated Statement of Cash Flows**

			Year 8	Ended June 30,
(Dollars in thousands)		2013		2012
Cash flows from operating activities:				
Net income	\$	948,784	\$	1,155,492
Depreciation and amortization		335,624		321,929
Stock incentive plan compensation		84,996		80,935
Net change in receivables, inventories, and trade payables		11,230		(59,732)
Net change in other assets and liabilities		(195,938)		86,407
Other, net		6,239		(54,646
Net cash provided by operating activities		1,190,935		1,530,385
Cash flows from investing activities:				
Acquisitions (net of cash of \$33,932 in 2013 and \$19,161 in 2012)		(621,144)		(156,256)
Capital expenditures		(265,896)		(218,817)
Proceeds from sale of plant and equipment		25,047		20,404
Proceeds from sale of businesses		73,515		
Other, net		(21,367)		(21,099
Net cash (used in) investing activities		(809,845)		(375,768)
Cash flows from financing activities:				
Net payments for common stock activity		(159,773)		(430,263)
Acquisition of noncontrolling interests		(1,091)		(147,441)
Net proceeds from (payments for) debt		992,047		(5,162)
Dividends		(255,009)		(240,654
Net cash provided by (used in) financing activities		576,174		(823,520
Effect of exchange rate changes on cash		(14,169)		(150,246
Net increase in cash and cash equivalents		943,095		180,851
Cash and cash equivalents at beginning of period		838,317		657,466
Cash and cash equivalents at end of period	s	1.781.412	s	838,317



# **Business Segment Information**

# **Reflecting CIC Consolidation – FY2013**

(Dollars in thousands)				Three Mor	nths E	nding			Fiscal Year-to-Date					Date	ate				
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Sep			December 31,		March 31,		June 30,		September 30,		December 31,		March 31,		June 30,			
		2012		2012		2013		2013	_	2012		2012		2013		2013			
Net sales																			
Industrial:																			
North America																			
North America - As Reported	\$	1,266,047	\$	1,197,705	s	1,283,649	\$	1,303,203	\$	1,266,047	\$	2,463,752	\$	3,747,401	\$	5,050,604			
CIC North America		159,232		119,675		144,781		163,365		159,232		278,907		423,688		587,053			
North America w/ CIC		1,425,279		1,317,380		1,428,430		1,466,568		1,425,279		2,742,659		4,171,089		5,637,657			
International																			
International - As Reported		1,176,890		1,168,961		1,241,464		1,280,443		1,176,890		2,345,851		3,587,315		4,867,758			
CIC International		71,683		50,498		59,121		61,272		71,683		122,181		181,302		242,574			
International w/ CIC		1,248,573		1,219,459		1,300,585		1,341,715		1,248,573		2,468,032		3,768,617		5,110,332			
Aerospace		541,083		528,656		578,026		619,950		541,083		1,069,739		1,647,765		2,267,715			
Total	\$	3,214,935	\$	3,065,495	\$	3,307,041	s	3,428,233	\$	3,214,935	s	6,280,430	\$	9,587,471	s	13,015,704			
Aurostosai.	707								1		7.77								
Segment operating income																			
Industrial:																			
North America																			
North America - As Reported	\$	227,192	\$	183,914	s	209,048	\$	225,071	\$	227,192	\$	411,106	\$	620,154	\$	845,225			
CIC North America		16,883		6,517		15,439		24,655		16,883		23,400		38,839		63,494			
North America w/ CIC		244,075		190,431		224,487		249,726		244,075		434,506		658,993		908,719			
International																			
International - As Reported		151,771		123,434		152,309		156,233		151,771		275,205		427,514		583,747			
CIC International		4,827		1,613		5,885		6,408		4,827		6,440		12,325		18,733			
International w/ CIC		156,598		125,047		158,194		162,641		156,598		281,645		439,839		602,480			
Aerospace		61,898		52,172		80,080		86,136	_	61,898		114,070		194,150		280,286			
Total segment operating income		462,571		367,650		462,761		498,503		462,571		830,221		1,292,982		1,791,485			
Corporate general and administrative expenses		39,767		45,401		41,410		59,189	_	39,767		85,168		126,578		185,767			
Income before interest and other expense		422,804		322,249		421,351		439,314		422,804		745,053		1,166,404		1,605,718			
Interest expense		23,509		24,216		23,050		20,777		23,509		47,725		70,775		91,552			
Other expense		63,237		35,404		59,750		44,774	_	63,237		98,641		158,391		203,165			
Income before income taxes	\$	336,058	\$	262,629	\$	338,551	\$	373,763	\$	336,058	\$	598,687	\$	937,238	\$	1,311,001			



# **Business Segment Information**

# **Reflecting CIC Consolidation – FY2012**

(Unaudited)	Three Months Ending									Fiscal Year-to-Date							
(Dollars in thousands)	Sej	ptember 30, 2011	Dec	ember 31, 2011	,	March 31, 2012	- 1	June 30, 2012	Sep	tember 30, 2011	De	cember 31, 2011	N	March 31, 2012		June 30, 2012	
Net sales																	
Industrial:																	
North America																	
North America - As Reported	\$	1,204,817	S	1,183,352	S	1,315,357	\$	1,337,580	\$	1,204,817	\$	2,388,169	\$	3,703,526	S	5,041,106	
CIC North America		165,310		138,030		171,338		192,273		165,310		303,340		474,678		666,951	
North America w/ CIC		1,370,127		1,321,382		1,486,695		1,529,853		1,370,127		2,691,509		4,178,204		5,708,057	
International																	
International - As Reported		1,289,115		1,218,812		1,286,751		1,239,571		1,289,115		2,507,927		3,794,678		5,034,249	
CIC International		77,147		70,133		77,357		76,252		77,147		147,280		224,637		300,889	
International w/ CIC		1,366,262		1,288,945		1,364,108		1,315,823		1,366,262		2,655,207		4,019,315		5,335,138	
Aerospace		497,492		496,505		542,760		565,990	65	497,492		993,997		1,536,757		2,102,747	
Total	s	3,233,881	s	3,106,832	s	3,393,563	s	3,411,666	s	3,233,881	s	6,340,713	s	9,734,276	s	13,145,942	
Segment operating income Industrial:																	
North America																	
North America - As Reported	\$	223,227	\$	195,738	\$	226,986	\$	249,059	\$	223,227	\$	418,965	\$	645,951	\$	895,010	
CIC North America		15,556		6,980		16,781		25,925		15,556		22,536		39,317		65,242	
North America w/ CIC		238,783		202,718		243,767		274,984		238,783		441,501		685,268		960,252	
International																	
International - As Reported		208,219		165,940		195,065		163,899		208,219		374,159		569,224		733,123	
CIC International		4,236		2,843		6,422		5,531		4,236		7,079		13,501		19,032	
International w/ CIC		212,455		168,783		201,487		169,430		212,455		381,238		582,725		752,155	
Aerospace		68,637		70,262		65,925		85,311		68,637		138,899		204,824		290,135	
Total segment operating income		519,875		441,763		511,179		529,725		519,875		961,638		1,472,817		2,002,542	
Corporate general and administrative expenses		58,016		46,136		38,377		50,838	_	58,016		104,152		142,529		193,367	
Income before interest and other expense		461,859		395,627		472,802		478,887		461,859		857,486		1,330,288		1,809,175	
Interest expense		23,221		23,769		22,313		23,487		23,221		46,990		69,303		92,790	
Other expense		27,053		32,911		49,662		30,061	200	27,053		59,964		109,626		139,687	
Income before income taxes	\$	411,585	\$	338,947	\$	400,827	\$	425,339	\$	411,585	\$	750,532	\$	1,151,359	\$	1,576,698	



# **Business Segment Information**

## Reflecting CIC Consolidation - FY2011

(Unaudited)				Three Mor	nths E	ndina	Fiscal Year-to-Date									
(Dollars in thousands)	Sep	tember 30, 2010	Dec	ember 31, 2010		March 31, 2011	्	June 30, 2011	Sep	tember 30, 2010	De	cember 31, 2010		March 31, 2011		June 30, 2011
Net sales								1470404034	20							
Industrial:																
North America																
North America - As Reported	\$	1,064,915	\$	1,045,469	\$	1,178,714	S	1,227,412	\$	1,064,915	\$	2,110,384	\$	3,289,098	\$	4,516,510
CIC North America		166,088		144,692		184,772		192,490		166,088		310,780		495,552		688,042
North America w/ CIC		1,231,003		1,190,161		1,363,486		1,419,902		1,231,003		2,421,164		3,784,650		5,204,552
International																
International - As Reported		1,092,981		1,147,231		1,293,047		1,383,748		1,092,981		2,240,212		3,533,259		4,917,007
CIC International		68,609		69,642		79,764		84,312		68,609		138,251		218,015		302,327
International w/ CIC		1,161,590		1,216,873		1,372,811		1,468,060		1,161,590		2,378,463		3,751,274		5,219,334
Aerospace		436,680		459,630		503,806		521,868		436,680		896,310		1,400,116		1,921,984
Total	\$	2,829,273	\$	2,866,664	\$	3,240,103	s	3,409,830	\$	2,829,273	\$	5,695,937	\$	8,936,040	\$	12,345,870
0																
Segment operating income																
Industrial:																
North America	\$	189,362	s	159,429		189,463	s	207.290	\$	189,362	\$	348,791	\$	538,254	s	745,544
North America - As Reported CIC North America	2	16,449	2	6,658	\$	18,023	2	17,654	3	16,449	3	23,107	3	41,130	2	58,784
North America w/ CIC				166,087				224,944				371,898		579,384		804,328
North America W/ Cic		205,811		166,087		207,486		224,944		205,811		3/1,090		579,384		004,328
International																
International - As Reported		183,800		167,776		199,798		202,848		183,800		351,576		551,374		754,222
CIC International		5,103		2,843		4,554		4,850		5,103		7,946		12,500		17,350
International w/ CIC		188,903		170,619		204,352		207,698		188,903		359,522		563,874		771,572
Aerospace		43,776		63,644		68,984		70,722		43,776		107,420		176,404		247,126
Total segment operating income		438,490		400,350		480,822		503,364		438,490		838,840		1,319,662		1,823,026
Corporate general and administrative expenses		33,354		37,593		41,734		51,187	25	33,354		70,947		112,681		163,868
Income before interest and other expense		405,136		362,757		439,088		452,177		405,136		767,893		1,206,981		1,659,158
Interest expense		24,633		25,631		24,619		24,821		24,633		50,264		74,883		99,704
Other expense		44,139		30,876		24,752		45,966		44,139		75,015		99,767		145,733
Income before income taxes	\$	336,364	\$	306,250	s	389,717	s	381,390	\$	336,364	\$	642,614	\$	1,032,331	\$	1,413,721

--Parker