

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2014

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File number 1-4982

**PARKER-HANNIFIN CORPORATION**

(Exact name of registrant as specified in its charter)

**OHIO**

(State or other jurisdiction of  
incorporation or organization)

**6035 Parkland Blvd., Cleveland, Ohio**

(Address of principal executive offices)

**34-0451060**

(IRS Employer  
Identification No.)

**44124-4141**

(Zip Code)

Registrant's telephone number, including area code: **(216) 896-3000**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of Common Shares outstanding at September 30, 2014 148,645,133

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PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

PARKER-HANNIFIN CORPORATION  
CONSOLIDATED STATEMENT OF INCOME  
(Dollars in thousands, except per share amounts)  
(Unaudited)

	Three Months Ended	
	September 30,	
	2014	2013
Net sales	\$ 3,269,932	\$ 3,226,144
Cost of sales	2,459,865	2,476,409
Gross profit	810,067	749,735
Selling, general and administrative expenses	400,840	406,930
Interest expense	20,961	20,958
Other (income), net	(8,369)	(2,243)
Income before income taxes	396,635	324,090
Income taxes	116,464	79,770
Net income	280,171	244,320
Less: Noncontrolling interest in subsidiaries' earnings	82	4
Net income attributable to common shareholders	\$ 280,089	\$ 244,316
Earnings per share attributable to common shareholders:		
Basic	\$ 1.88	\$ 1.64
Diluted	\$ 1.85	\$ 1.61
Cash dividends per common share	\$ 0.48	\$ 0.45

See accompanying notes to consolidated financial statements.

**PARKER-HANNIFIN CORPORATION**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
(Dollars in thousands)  
(Unaudited)

	Three Months Ended	
	September 30,	
	2014	2013
Net income	\$ 280,171	\$ 244,320
Less: Noncontrolling interests in subsidiaries' earnings	82	4
Net income attributable to common shareholders	280,089	244,316
<b>Other comprehensive income (loss), net of tax</b>		
Foreign currency translation adjustment	(302,078)	157,234
Retirement benefits plan activity	26,858	27,493
Realized loss	51	51
Other comprehensive income (loss)	(275,169)	184,778
Less: Other comprehensive income (loss) for noncontrolling interests	(101)	(149)
Other comprehensive income (loss) attributable to common shareholders	(275,068)	184,927
Total comprehensive income attributable to common shareholders	\$ 5,021	\$ 429,243

See accompanying notes to consolidated financial statements.

**PARKER-HANNIFIN CORPORATION**  
**CONSOLIDATED BALANCE SHEET**  
(Dollars in thousands)

	(Unaudited) September 30, 2014	June 30, 2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,092,137	\$ 1,613,555
Marketable securities	945,431	573,701
Trade accounts receivable, net	1,711,798	1,858,176
Non-trade and notes receivable	421,085	388,437
Inventories	1,441,439	1,371,681
Prepaid expenses	116,962	129,837
Deferred income taxes	147,410	136,193
Total current assets	5,876,262	6,071,580
Plant and equipment	5,031,139	5,152,591
Less: Accumulated depreciation	3,275,885	3,328,297
	1,755,254	1,824,294
Other assets	914,377	1,018,781
Intangible assets, net	1,130,312	1,188,282
Goodwill	3,068,420	3,171,425
Total assets	<u>\$ 12,744,625</u>	<u>\$ 13,274,362</u>
<b>LIABILITIES</b>		
Current liabilities:		
Notes payable and long-term debt payable within one year	\$ 702,018	\$ 816,622
Accounts payable, trade	1,192,652	1,252,040
Accrued payrolls and other compensation	332,164	453,321
Accrued domestic and foreign taxes	158,960	223,611
Other accrued liabilities	502,405	507,202
Total current liabilities	2,888,199	3,252,796
Long-term debt	1,482,492	1,508,142
Pensions and other postretirement benefits	1,328,123	1,346,224
Deferred income taxes	89,038	94,819
Other liabilities	374,409	409,573
Total liabilities	6,162,261	6,611,554
<b>EQUITY</b>		
Shareholders' equity:		
Serial preferred stock, \$.50 par value; authorized 3,000,000 shares; none issued	—	—
Common stock, \$.50 par value; authorized 600,000,000 shares; issued 181,046,128 shares at September 30 and June 30	90,523	90,523
Additional capital	621,531	595,498
Retained earnings	9,382,218	9,174,189
Accumulated other comprehensive (loss)	(1,098,566)	(823,498)
Treasury shares, at cost; 32,400,995 shares at September 30 and 32,143,315 shares at June 30	(2,416,703)	(2,377,284)
Total shareholders' equity	6,579,003	6,659,428
Noncontrolling interests	3,361	3,380
Total equity	6,582,364	6,662,808
Total liabilities and equity	<u>\$ 12,744,625</u>	<u>\$ 13,274,362</u>

See accompanying notes to consolidated financial statements.

**PARKER-HANNIFIN CORPORATION**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
(Dollars in thousands)  
(Unaudited)

	Three Months Ended September 30,	
	2014	2013
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 280,171	\$ 244,320
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation	52,773	54,335
Amortization	28,995	31,245
Share incentive plan compensation	40,559	48,998
Deferred income taxes	47,166	(15,747)
Foreign currency transaction (gain) loss	(12,725)	7,684
Loss on sale of plant and equipment	7,262	1,936
Gain on sale of business	(5,782)	—
Changes in assets and liabilities:		
Accounts receivable, net	77,908	127,098
Inventories	(112,962)	(68,940)
Prepaid expenses	10,130	9,189
Other assets	(471)	(10,845)
Accounts payable, trade	(24,964)	(41,945)
Accrued payrolls and other compensation	(107,459)	(105,330)
Accrued domestic and foreign taxes	(60,241)	42,681
Other accrued liabilities	439	(10,384)
Pensions and other postretirement benefits	45,815	(32,773)
Other liabilities	(5,740)	1,169
Net cash provided by operating activities	260,874	282,691
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisitions	—	1,491
Capital expenditures	(54,709)	(56,651)
Proceeds from sale of plant and equipment	2,736	2,915
Proceeds from sale of business	22,770	—
Purchase of marketable securities and other investments	(497,192)	—
Maturities of marketable securities and other investments	50,528	—
Other	(5,060)	49
Net cash (used in) investing activities	(480,927)	(52,196)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from exercise of stock options	987	3,606
Payments for common shares	(54,793)	(52,540)
Tax benefit from share incentive plan compensation	9,312	4,029
(Payments for) proceeds from notes payable, net	(113,272)	1,287
Proceeds from long-term borrowings	1	131
Payments for long-term borrowings	(294)	(149)
Dividends	(71,607)	(67,388)
Net cash (used in) financing activities	(229,666)	(111,024)
Effect of exchange rate changes on cash	(71,699)	44,740
Net (decrease) increase in cash and cash equivalents	(521,418)	164,211
Cash and cash equivalents at beginning of year	1,613,555	1,781,412
Cash and cash equivalents at end of period	\$ 1,092,137	\$ 1,945,623

See accompanying notes to consolidated financial statements.

**PARKER-HANNIFIN CORPORATION**  
**BUSINESS SEGMENT INFORMATION**  
(Dollars in thousands)  
(Unaudited)

The Company operates in two reportable business segments: Diversified Industrial and Aerospace Systems. The Diversified Industrial Segment is the largest and includes a significant portion of international operations.

Diversified Industrial - This segment produces a broad range of motion-control and fluid systems and components used in all kinds of manufacturing, packaging, processing, transportation, mobile construction, refrigeration and air conditioning, agricultural and military machinery and equipment and has a significant portion of international operations. Sales are made directly to major original equipment manufacturers (OEMs) and through a broad distribution network to smaller OEMs and the aftermarket.

Aerospace Systems - This segment designs and manufactures products and provides aftermarket support for commercial, business jet, military and general aviation aircraft, missile and spacecraft markets. The Aerospace Systems Segment provides a full range of systems and components for hydraulic, pneumatic and fuel applications.

	Three Months Ended	
	September 30,	
	2014	2013
Net sales		
Diversified Industrial:		
North America	\$ 1,471,812	\$ 1,387,875
International	1,263,497	1,270,795
Aerospace Systems	534,623	567,474
Total	<u>\$ 3,269,932</u>	<u>\$ 3,226,144</u>
Segment operating income		
Diversified Industrial:		
North America	\$ 264,236	\$ 234,198
International	189,805	173,410
Aerospace Systems	65,349	57,298
Total segment operating income	519,390	464,906
Corporate general and administrative expenses	55,444	47,210
Income before interest expense and other expense	463,946	417,696
Interest expense	20,961	20,958
Other expense	46,350	72,648
Income before income taxes	<u>\$ 396,635</u>	<u>\$ 324,090</u>

**PARKER-HANNIFIN CORPORATION**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**Dollars in thousands, except per share amounts**

**1. Management representation**

In the opinion of the management of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the Company's financial position as of September 30, 2014, the results of operations for the three months ended September 30, 2014 and 2013 and cash flows for the three months then ended. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company's 2014 Annual Report on Form 10-K. Interim period results are not necessarily indicative of the results to be expected for the full fiscal year.

The Company has evaluated subsequent events that have occurred through the date these financial statements were issued. No subsequent events have occurred that required adjustment to these financial statements.

**2. New accounting pronouncements**

In May 2014, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) 2014-09, "Revenue from Contracts with Customers." ASU 2014-09 requires revenue recognition to depict the transfer of goods or services to customers in an amount that reflects the consideration that a company expects to be entitled to in exchange for the goods or services. To achieve this principle, a company must apply five steps including, identifying the contract with a customer, identifying the performance obligations in the contract, determining the transaction price, allocating the transaction price to the performance obligations, and recognizing revenue when (or as) the company satisfies the performance obligations. Additional quantitative and qualitative disclosure to enhance the understanding about the nature, amount, timing, and uncertainty of revenue and cash flows is also required. ASU 2014-09 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016. The Company has not yet determined the effect that ASU 2014-09 will have on its results of operations, statement of financial position, or financial statement disclosures.

**3. Product warranty**

In the ordinary course of business, the Company warrants its products against defects in design, materials and workmanship over various time periods. The warranty accrual as of September 30, 2014 and June 30, 2014 is immaterial to the financial position of the Company and the change in the accrual for the current-year quarter and prior-year quarter is immaterial to the Company's results of operations and cash flows.

**4. Earnings per share**

The following table presents a reconciliation of the numerator and denominator of basic and diluted earnings per share for the three months ended September 30, 2014 and 2013.

	Three Months Ended	
	September 30,	
	2014	2013
<u>Numerator:</u>		
Net income attributable to common shareholders	\$ 280,089	\$ 244,316
<u>Denominator:</u>		
Basic - weighted average common shares	148,738,828	149,237,306
Increase in weighted average common shares from dilutive effect of equity-based awards	2,334,807	2,622,955
Diluted - weighted average common shares, assuming exercise of equity-based awards	151,073,635	151,860,261
Basic earnings per share	\$ 1.88	\$ 1.64
Diluted earnings per share	\$ 1.85	\$ 1.61

#### 4. Earnings per share, cont'd

For the three months ended September 30, 2014 and 2013, 873,214 and 764,218 common shares subject to equity-based awards, respectively, were excluded from the computation of diluted earnings per share because the effect of their exercise would be anti-dilutive.

#### 5. Share repurchase program

The Company has a program to repurchase its common shares. On October 22, 2014, the Board of Directors of the Company approved an increase in the overall number of shares authorized to repurchase under the program so that, beginning on such date, the aggregate number of shares authorized for repurchase was 35 million. There is no limitation on the number of shares that can be repurchased in a fiscal year. Repurchases may be funded primarily from operating cash flows, commercial paper borrowings and issuances of long-term debt, and the shares are initially held as treasury stock. During the three-month period ended September 30, 2014, the Company repurchased 422,615 shares at an average price, including commissions, of \$118.31 per share.

#### 6. Trade accounts receivable, net

Trade accounts receivable are initially recorded at their net collectible amount and are generally recorded at the time the revenue from the sales transaction is recorded. Receivables are written off to bad debt primarily when, in the judgment of the Company, the receivable is deemed to be uncollectible due to the insolvency of the debtor. Allowance for doubtful accounts was \$12,664 and \$16,040 at September 30, 2014 and June 30, 2014, respectively.

#### 7. Non-trade and notes receivable

The non-trade and notes receivable caption in the Consolidated Balance Sheet is comprised of the following components:

	September 30, 2014	June 30, 2014
Notes receivable	\$ 102,811	\$ 117,400
Reverse repurchase agreements	101,058	54,772
Accounts receivable, other	217,216	216,265
Total	<u>\$ 421,085</u>	<u>\$ 388,437</u>

Reverse repurchase agreements are collateralized lending arrangements and have a maturity longer than three months from the date of purchase. The Company does not record an asset or liability for the collateral associated with the reverse repurchase agreements.

#### 8. Inventories

The inventories caption in the Consolidated Balance Sheet is comprised of the following components:

	September 30, 2014	June 30, 2014
Finished products	\$ 559,404	\$ 532,968
Work in process	773,647	732,294
Raw materials	108,388	106,419
Total	<u>\$ 1,441,439</u>	<u>\$ 1,371,681</u>



## 9. Business realignment charges

The Company incurred business realignment charges in fiscal 2015 and fiscal 2014.

Business realignment charges by business segment are as follows:

	Three Months Ended	
	September 30,	
	2014	2013
Diversified Industrial	\$ 5,849	\$ 10,623
Aerospace Systems	—	626

Work force reductions in connection with such business realignment charges by business segment are as follows:

	Three Months Ended	
	September 30,	
	2014	2013
Diversified Industrial	102	270
Aerospace Systems	—	27

The charges primarily consist of severance costs related to plant closures as well as general work force reductions implemented by various operating units throughout the world, with the majority of the charges relating to realignment initiatives in Europe. In addition, \$1,915 and \$1,074 of asset write-downs were recognized in connection with plant closures in the Diversified Industrial Segment and are reflected in the other expense caption in the Business Segment Information for the three months ended September 30, 2014 and 2013, respectively. The Company believes the realignment actions will positively impact future results of operations but will not have a material effect on liquidity and sources and uses of capital.

The business realignment charges are presented in the Consolidated Statement of Income as follows:

	Three Months Ended	
	September 30,	
	2014	2013
Cost of sales	\$ 5,118	\$ 6,193
Selling, general and administrative expenses	731	5,056
Other (income), net	1,915	1,074

As of September 30, 2014, approximately \$1 million in severance payments have been made relating to charges incurred during fiscal 2015, the remainder of which are expected to be paid by September 30, 2015. All required severance payments relating to prior year actions have been made. Remaining severance payments related to current-year and prior-year actions of approximately \$47 million are primarily reflected within the other accrued liabilities caption in the Consolidated Balance Sheet. Additional charges may be recognized in future periods related to the realignment actions described above, the timing and amount of which are not known at this time.

## 10. Equity

Changes in equity for the three months ended September 30, 2014 and 2013 are as follows:

	Shareholders' Equity	Noncontrolling Interests	Total Equity
Balance at June 30, 2014	\$ 6,659,428	\$ 3,380	\$ 6,662,808
Net income	280,089	82	280,171
Other comprehensive (loss)	(275,068)	(101)	(275,169)
Dividends paid	(71,607)	—	(71,607)
Stock incentive plan activity	36,161	—	36,161
Shares purchased at cost	(50,000)	—	(50,000)
Balance at September 30, 2014	<u>\$ 6,579,003</u>	<u>\$ 3,361</u>	<u>\$ 6,582,364</u>

	Shareholders' Equity	Noncontrolling Interests	Total Equity
Balance at June 30, 2013	\$ 5,738,426	\$ 3,055	\$ 5,741,481
Net income	244,316	4	244,320
Other comprehensive income (loss)	184,927	(149)	184,778
Dividends paid	(67,388)	—	(67,388)
Stock incentive plan activity	35,840	—	35,840
Shares purchased at cost	(49,260)	—	(49,260)
Balance at September 30, 2013	<u>\$ 6,086,861</u>	<u>\$ 2,910</u>	<u>\$ 6,089,771</u>

Changes in accumulated other comprehensive (loss) in shareholder's equity by component for the three months ended September 30, 2014 and 2013 are as follows:

	Foreign Currency Translation Adjustment	Retirement Benefit Plans	Other	Total
Balance at June 30, 2014	\$ 124,620	\$ (947,890)	\$ (228)	\$ (823,498)
Other comprehensive (loss) before reclassifications	(301,977)	—	—	(301,977)
Amounts reclassified from accumulated other comprehensive (loss)	—	26,858	51	26,909
Balance at September 30, 2014	<u>\$ (177,357)</u>	<u>\$ (921,032)</u>	<u>\$ (177)</u>	<u>\$ (1,098,566)</u>

	Foreign Currency Translation Adjustment	Retirement Benefit Plans	Other	Total
Balance at June 30, 2013	\$ (68,328)	\$ (1,039,072)	\$ (433)	\$ (1,107,833)
Other comprehensive income before reclassifications	157,383	—	—	157,383
Amounts reclassified from accumulated other comprehensive (loss)	—	27,493	51	27,544
Balance at September 30, 2013	<u>\$ 89,055</u>	<u>\$ (1,011,579)</u>	<u>\$ (382)</u>	<u>\$ (922,906)</u>

## 10. Equity, cont'd

Reclassifications out of accumulated other comprehensive (loss) in shareholder's equity for the three months ended September 30, 2014 and 2013 are as follows:

Details about Accumulated Other Comprehensive (Loss) Components	Income (Expense) Reclassified from Accumulated Other Comprehensive (Loss)	Consolidated Statement of Income Classification
	Three Months Ended September 30, 2014	
<b>Retirement benefit plans</b>		
Amortization of prior service cost and initial net obligation	\$ (2,644)	See Note 12
Recognized actuarial loss	(39,679)	See Note 12
Total before tax	(42,323)	
Tax benefit	15,465	Income taxes
Net of tax	\$ (26,858)	
<b>Other</b>		
Realized loss on cash flow hedges	\$ (76)	Interest expense
Tax benefit	25	Income taxes
Net of tax	\$ (51)	

Details about Accumulated Other Comprehensive (Loss) Components	Income (Expense) Reclassified from Accumulated Other Comprehensive (Loss)	Consolidated Statement of Income Classification
	Three Months Ended September 30, 2013	
<b>Retirement benefit plans</b>		
Amortization of prior service cost and initial net obligation	\$ (3,669)	See Note 12
Recognized actuarial loss	(39,768)	See Note 12
Total before tax	(43,437)	
Tax benefit	15,944	Income taxes
Net of tax	\$ (27,493)	
<b>Other</b>		
Realized loss on cash flow hedges	\$ (76)	Interest expense
Tax benefit	25	Income taxes
Net of tax	\$ (51)	

## 11. Goodwill and intangible assets

The changes in the carrying amount of goodwill for the three months ended September 30, 2014 are as follows:

	Diversified Industrial Segment	Aerospace Systems Segment	Total
Balance at June 30, 2014	\$ 3,072,724	\$ 98,701	\$ 3,171,425
Divestiture	(942)	—	(942)
Foreign currency translation and other	(102,035)	(28)	(102,063)
Balance at September 30, 2014	<u>\$ 2,969,747</u>	<u>\$ 98,673</u>	<u>\$ 3,068,420</u>

Divestiture represents goodwill associated with a business divested during the first quarter of fiscal 2015.

Intangible assets are amortized on the straight-line method over their legal or estimated useful lives. The following summarizes the gross carrying value and accumulated amortization for each major category of intangible assets:

	September 30, 2014		June 30, 2014	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Patents	\$ 154,143	\$ 86,140	\$ 160,030	\$ 86,708
Trademarks	376,402	170,964	391,268	174,114
Customer lists and other	1,441,656	584,785	1,481,560	583,754
Total	<u>\$ 1,972,201</u>	<u>\$ 841,889</u>	<u>\$ 2,032,858</u>	<u>\$ 844,576</u>

Total intangible amortization expense for the three months ended September 30, 2014 was \$28,287. The estimated amortization expense for the five years ending June 30, 2015 through 2019 is \$109,885, \$105,558, \$101,553, \$96,028, and \$89,552, respectively.

Intangible assets are evaluated for impairment whenever events or circumstances indicate that the undiscounted net cash flows to be generated by their use over their expected useful lives and eventual disposition may be less than their net carrying value. No such events or circumstances occurred during the three months ended September 30, 2014.

## 12. Retirement benefits

Net pension benefit cost recognized included the following components:

	Three Months Ended September 30,	
	2014	2013
Service cost	\$ 25,074	\$ 27,229
Interest cost	46,493	47,544
Expected return on plan assets	(55,228)	(56,388)
Amortization of prior service cost	2,670	3,690
Amortization of net actuarial loss	39,428	39,418
Amortization of initial net obligation	5	5
Net pension benefit cost	<u>\$ 58,442</u>	<u>\$ 61,498</u>

## 12. Retirement benefits, cont'd

Net postretirement benefit cost recognized included the following components:

	Three Months Ended	
	September 30,	
	2014	2013
Service cost	\$ 156	\$ 206
Interest cost	742	709
Amortization of prior service benefit	(31)	(26)
Amortization of net actuarial loss	251	350
Net postretirement benefit cost	\$ 1,118	\$ 1,239

## 13. Income taxes

The effective tax rate for the current-year quarter was higher than the comparable prior-year quarter due to the expiration of the U.S. Research and Development tax credit, the expiration of a U.S. tax provision resulting in the recognition of additional deemed dividends as taxable income, and lower foreign tax credits. In addition, the current-year quarter had lower discrete tax benefits than the prior-year quarter.

As of September 30, 2014, the Company had gross unrecognized tax benefits of \$155,105. The total amount of gross unrecognized tax benefits that, if recognized, would affect the effective tax rate was \$73,268. If recognized, a significant portion of the gross unrecognized tax benefits would be offset against an asset currently recorded in the Consolidated Balance Sheet. The accrued interest related to the gross unrecognized tax benefits, excluded from the amounts above, is \$9,000.

The Company and its subsidiaries file federal and state income tax returns in the United States and in various foreign jurisdictions. In the normal course of business, the Company is subject to examination by taxing authorities throughout the world. The Company is open to assessment of its federal income tax returns by the United States Internal Revenue Service for fiscal years after 2011. The Company is also open to assessment for fiscal years after 2006 for all significant state, local and foreign jurisdictions. The Company does not anticipate that the total amount of gross unrecognized tax benefits will significantly change due to the settlement of examinations and the expiration of statute of limitations within the next twelve months.

## 14. Financial instruments

The Company's financial instruments consist primarily of cash and cash equivalents, marketable securities and other short-term investments, long-term investments, and accounts receivable as well as obligations under accounts payable, trade, notes payable and long-term debt. Due to their short-term nature, the carrying values for cash and cash equivalents, marketable securities and other short-term investments, accounts receivable, accounts payable, trade and notes payable approximate fair value. The carrying value of long-term debt (excluding capital leases) and estimated fair value of long-term debt (excluding capital leases) are as follows:

	September 30, 2014	June 30, 2014
Carrying value of long-term debt (excluding capital leases)	\$ 1,482,450	\$ 1,508,420
Estimated fair value of long-term debt (excluding capital leases)	1,656,976	1,708,723

The fair value of long-term debt was determined based on observable market prices in the active market in which the security is traded.

The Company utilizes derivative and non-derivative financial instruments, including forward exchange contracts, costless collar contracts, cross-currency swap contracts and certain foreign denominated debt designated as net investment hedges, to manage foreign currency transaction and translation risk. The derivative financial instrument contracts are with major investment grade financial institutions and the Company does not anticipate any material non-performance by any of the counterparties. The Company does not hold or issue derivative financial instruments for trading purposes.

#### 14. Financial instruments, cont'd

The Company's Euro bonds and Japanese Yen credit facility have each been designated as a hedge of the Company's net investment in certain foreign subsidiaries. The translation of the Euro bonds and Japanese Yen credit facility into U.S. dollars is recorded in accumulated other comprehensive (loss) and remains there until the underlying net investment is sold or substantially liquidated.

Derivative financial instruments are recognized on the Consolidated Balance Sheet as either assets or liabilities and are measured at fair value. Derivatives consist of forward exchange, costless collar and cross-currency swap contracts, the fair value of which is calculated using market observable inputs including both spot and forward prices for the same underlying currencies. The fair value of the cross-currency swap contracts is calculated using a present value cash flow model that has been adjusted to reflect the credit risk of either the Company or the counterparty.

The following summarizes the location and fair value of derivative financial instruments reported in the Consolidated Balance Sheet as of September 30, 2014 and June 30, 2014:

Balance Sheet Caption	September 30, 2014	June 30, 2014
<b>Net investment hedges</b>		
Cross-currency swap contracts	\$ 26,535	\$ 45,790
<b>Cash flow hedges</b>		
Costless collar contracts	2,370	3,508
Forward exchange contracts	(22)	(41)
Costless collar contracts	3,801	378

The cross-currency swap and costless collar contracts are reflected on a gross basis in the Consolidated Balance Sheet. The presentation of forward exchange contracts is on a net basis, the effect of which is immaterial to the Consolidated Balance Sheet. The Company has not entered into any master netting arrangements.

The fair values at September 30, 2014 and June 30, 2014 are classified within level 2 of the fair value hierarchy. There are no other financial assets or financial liabilities that are marked to market on a recurring basis. Fair values are transferred between levels of the fair value hierarchy when facts and circumstances indicate that a change in the method of estimating the fair value of a financial asset or financial liability is warranted.

Gains or losses on derivatives that are not hedges are adjusted to fair value through the cost of sales caption in the Consolidated Statement of Income. Gains or losses on derivatives that are hedges are adjusted to fair value through accumulated other comprehensive (loss) in the Consolidated Balance Sheet until the hedged item is recognized in earnings.

The cross-currency swap contracts have been designated as hedging instruments. The costless collar contracts and forward exchange contracts have not been designated as hedging instruments and are considered to be economic hedges of forecasted transactions.

Gains (losses) on derivative financial instruments that were recorded in the Consolidated Statement of Income are as follows:

	Three Months Ended	
	September 30,	
	2014	2013
Forward exchange contracts	\$ 17	\$ (29)
Costless collar contracts	(1,340)	2,991

#### 14. Financial instruments, cont'd

Gains (losses) on derivative and non-derivative financial instruments that were recorded in accumulated other comprehensive (loss) in the Consolidated Balance Sheet are as follows:

	Three Months Ended	
	September 30,	
	2014	2013
Cross-currency swap contracts	\$ 11,895	\$ (6,636)
Foreign denominated debt	15,890	(6,586)

There was no ineffectiveness of the cross-currency swap contracts or foreign denominated debt, nor was any portion of these financial instruments excluded from the effectiveness testing, during the three months ended September 30, 2014 and 2013.

**PARKER-HANNIFIN CORPORATION**  
**FORM 10-Q**  
**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF**  
**FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014**  
**AND COMPARABLE PERIOD ENDED SEPTEMBER 30, 2013**

**OVERVIEW**

The Company is a leading worldwide diversified manufacturer of motion and control technologies and systems, providing precision engineered solutions for a wide variety of mobile, industrial and aerospace markets.

The Company's order rates provide a near-term perspective of the Company's outlook particularly when viewed in the context of prior and future order rates. The Company publishes its order rates on a quarterly basis. The lead time between the time an order is received and revenue is realized generally ranges from one day to 12 weeks for mobile and industrial orders and from one day to 18 months for aerospace orders. The Company believes the leading economic indicators of these markets that have a strong correlation to the Company's future order rates are as follows:

- Purchasing Managers Index (PMI) on manufacturing activity specific to regions around the world with respect to most mobile and industrial markets;
- Global aircraft miles flown and global revenue passenger miles for commercial aerospace markets and Department of Defense spending for military aerospace markets; and
- Housing starts with respect to the North American residential air conditioning market and certain mobile construction markets.

A PMI above 50 indicates that the manufacturing activity specific to a region of the world in the mobile and industrial markets is expanding. A PMI below 50 indicates the opposite. Recent PMI levels for some regions around the world were as follows:

	September 30, 2014	June 30, 2014
United States	56.6	55.3
Eurozone countries	50.3	51.8
China	50.2	50.7
Brazil	49.3	48.7

Global aircraft miles flown have increased approximately six percent from the comparable fiscal 2014 level and global revenue passenger miles have increased approximately seven percent from the comparable fiscal 2014 level. The Company anticipates that U.S. Department of Defense spending with regard to appropriations and operations and maintenance for the U.S. Government's fiscal year 2015 will be approximately one percent higher than the comparable fiscal 2014 level.

Housing starts in September 2014 were approximately 18 percent higher than housing starts in September 2013 and were approximately 14 percent higher than housing starts in June 2014.

The Company remains focused on maintaining its financial strength by adjusting its cost structure to reflect changing demand levels, maintaining a strong balance sheet and managing its cash. The Company has been able to borrow funds at affordable interest rates and had a debt to debt-shareholders' equity ratio of 24.9 percent at September 30, 2014 compared to 25.9 percent at June 30, 2014. Net of cash and cash equivalents and marketable securities, the debt to debt-shareholders' equity ratio was 2.2 percent at September 30, 2014 compared to 2.0 percent at June 30, 2014.

The Company believes many opportunities for profitable growth are available. The Company intends to focus primarily on business opportunities in the areas of energy, water, food, environment, defense, life sciences, infrastructure and transportation.



The Company believes it can meet its strategic objectives by:

- Serving the customer and continuously enhancing its experience with the Company;
- Successfully executing its Win Strategy initiatives relating to premier customer service, financial performance and profitable growth;
- Maintaining its decentralized division and sales company structure;
- Fostering an entrepreneurial culture;
- Engineering innovative systems and products to provide superior customer value through improved service, efficiency and productivity;
- Delivering products, systems and services that have demonstrable savings to customers and are priced by the value they deliver;
- Acquiring strategic businesses;
- Organizing around targeted regions, technologies and markets;
- Driving efficiency by implementing lean enterprise principles; and
- Creating a culture of empowerment through its values, inclusion and diversity, accountability and teamwork.

Acquisitions will be considered from time to time to the extent there is a strong strategic fit while at the same time, maintaining the Company's strong financial position. In addition, the Company will continue to assess its existing businesses and initiate efforts to divest businesses that are not considered to be a good long-term strategic fit for the Company. Future business divestitures could have a negative effect on the Company's results of operations.

The discussion below is structured to separately discuss the Consolidated Statement of Income, Results by Business Segment, Consolidated Balance Sheet and Consolidated Statement of Cash Flows.

#### CONSOLIDATED STATEMENT OF INCOME

(dollars in millions)	Three Months Ended	
	September 30,	
	2014	2013
Net sales	\$ 3,269.9	\$ 3,226.1
Gross profit	\$ 810.1	\$ 749.7
Gross profit margin	24.8 %	23.2 %
Selling, general and administrative expenses	\$ 400.8	\$ 406.9
Selling, general and administrative expenses, as a percent of sales	12.3 %	12.6 %
Interest expense	21.0	21.0
Other (income), net	\$ (8.4)	\$ (2.2)
Effective tax rate	29.4 %	24.6 %
Net income	\$ 280.2	\$ 244.3
Net income, as a percent of sales	8.6 %	7.6 %

**Net sales** for the current-year quarter increased from the comparable prior-year quarter primarily due to higher volume experienced in both the Diversified Industrial North American and International businesses more than offsetting lower volume experienced in the Aerospace Systems Segment. Acquisitions made in the last 12 months contributed approximately \$3 million in sales in the current-year quarter. The effect of currency rate changes decreased net sales by approximately \$23 million in the current-year quarter.

**Gross profit margin** increased in the current-year quarter primarily due to higher sales volume and a favorable product mix in the Diversified Industrial North American businesses; manufacturing efficiencies in the Diversified Industrial International businesses, reflecting the benefits of business realignment actions taken in the prior year; and a favorable OEM product mix in the Aerospace Systems Segment. Pension cost included in cost of sales for the current-year quarter and prior-year quarter were \$42.6 million and \$44.7 million, respectively. Cost of sales for the current-year quarter and prior-year quarter also included business realignment charges of \$5.1 million and \$6.2 million, respectively.

**Selling, general and administrative expenses** decreased for the current-year quarter primarily due to lower business realignment expenses and stock compensation expense partially offset by higher expenses associated with the Company's deferred compensation programs. Stock compensation expense decreased primarily as result of a lower number of stock awards granted in fiscal 2015. Pension cost included in selling, general and administrative expenses for both the current-year quarter and prior-year quarter was \$16.8 million. Business realignment charges included in selling, general and administrative expenses were \$0.7 million and \$5.1 million for the current-year quarter and prior-year quarter, respectively.

**Other (income), net** for the current-year quarter includes income of \$5.9 million related to equity method investments, a gain of \$5.7 million related to the sale of a business and an expense of \$6.7 million related to asset writedowns.

**Effective tax rate** for the current-year quarter was higher than the comparable prior-year quarter due to the expiration of the U.S. Research and Development tax credit, the expiration of a U.S. tax provision resulting in the recognition of additional deemed dividends as taxable income, and lower foreign tax credits. In addition, the current-year quarter had lower discrete tax benefits than the prior-year quarter. The Company expects the effective tax rate for fiscal 2015 will be approximately 29 percent.

## RESULTS BY BUSINESS SEGMENT

### *Diversified Industrial Segment*

(dollars in millions)	Three Months Ended September 30,	
	2014	2013
Net sales		
North America	\$ 1,471.8	\$ 1,387.9
International	1,263.5	1,270.8
Operating income		
North America	264.2	234.2
International	\$ 189.8	\$ 173.4
Operating margin		
North America	18.0%	16.9%
International	15.0%	13.6%
Backlog	\$ 1,765.0	\$ 1,765.5

The Diversified Industrial Segment operations experienced the following percentage changes in net sales in the current-year period compared to the comparable prior-year period:

	Three Months Ended September 30, 2014
Diversified Industrial North America – as reported	6.0 %
Acquisitions	0.2 %
Currency	(0.4)%
Diversified Industrial North America – without acquisitions and currency	6.2 %
Diversified Industrial International – as reported	(0.6)%
Acquisitions	— %
Currency	(1.3)%
Diversified Industrial International – without acquisitions and currency	0.7 %
Total Diversified Industrial Segment – as reported	2.9 %
Acquisitions	0.1 %
Currency	(0.8)%
Total Diversified Industrial Segment – without acquisitions and currency	3.6 %

The above presentation reconciles the percentage changes in net sales of the Diversified Industrial Segment reported in accordance with U.S. GAAP to percentage changes in net sales adjusted to remove the effects of acquisitions made within the prior four fiscal quarters as well as the effects of currency exchange rates. The effects of acquisitions and currency exchange rates are removed to allow investors and the Company to meaningfully evaluate the percentage changes in net sales on a comparable basis from period to period.

Excluding the effects of acquisitions and changes in currency exchange rates, the increase in Diversified Industrial North American sales for the current-year quarter is primarily due to higher demand from distributors as well as from end-users in the construction equipment, cars and light truck, and refrigeration and air conditioning markets, partially offset by lower demand in the farm and agriculture equipment market. Diversified Industrial International sales for the current-year quarter remained relatively flat as slight increases in volume in the Asia Pacific region and Europe were partially offset by the absence of sales from a divested business in Europe and lower volume in Latin America.

The increase in operating margins in the Diversified Industrial North American businesses for the current-year quarter was primarily due to higher volume and a favorable product mix, partially offset by higher warehouse, shipping and manufacturing support costs. The increase in operating margins in the Diversified Industrial International businesses for the current-year quarter was primarily due to manufacturing efficiencies, primarily resulting from business realignment actions taken in the prior year, lower business realignment charges in the current-year quarter and a more favorable product mix.

The following business realignment expenses are included in Diversified Industrial North America and Diversified Industrial International operating income:

(dollars in thousands)	Three Months Ended September 30,	
	2014	2013
Diversified Industrial North America	\$ 223	\$ 1,305
Diversified Industrial International	5,626	9,318

The business realignment charges consist primarily of severance costs resulting from plant closures as well as general reductions in work force. The majority of the Diversified Industrial International business realignment charges were incurred in Europe. The Company does not anticipate that cost savings realized from the work force reduction measures taken during the first three months of fiscal 2015 in the Diversified Industrial North American businesses and Diversified Industrial International businesses will have a material impact on future operating income. The Company expects to continue to take the actions necessary to structure appropriately the operations of the Diversified Industrial Segment. Such actions are expected to result in approximately \$36 million in additional business realignment charges in the remainder of fiscal 2015.

Diversified Industrial Segment backlog remained flat from the prior-year quarter as shipments exceeding orders in the European and Latin American businesses was offset by orders exceeding shipments in the North American businesses and the Asia Pacific region. Current-quarter backlog decreased slightly from the June 30, 2014 amount of \$1,861.0 million as shipments exceeding order rates in the European, North American and Latin American businesses were partially offset by order rates exceeding shipments in the Asia Pacific region. Backlog consists of written firm orders from a customer to deliver products and, in the case of blanket purchase orders, only includes the portion of the order for which a schedule or release date has been agreed to with the customer. The dollar value of backlog is equal to the amount that is expected to be billed to the customer and reported as a sale. The Company anticipates Diversified Industrial North American sales for fiscal 2015 will increase between three percent and seven percent from the fiscal 2014 level and Diversified Industrial International sales for fiscal 2015 will decrease between four percent and one percent from the fiscal 2014 level. Diversified Industrial North American operating margins in fiscal 2015 are expected to range from 16.6 percent to 17.0 percent and Diversified Industrial International operating margins in fiscal 2015 are expected to range from 14.6 percent to 15.0 percent.

## Aerospace Systems Segment

(dollars in millions)	Three Months Ended September 30,	
	2014	2013
Net sales	\$ 534.6	\$ 567.5
Operating income	\$ 65.3	\$ 57.3
Operating margin	12.2%	10.1%
Backlog	\$ 1,961.2	\$ 1,983.0

The decrease in net sales in the Aerospace Systems Segment for the current-year quarter was primarily due to the absence of sales from a deconsolidated subsidiary whose sales are now reported by the joint venture with GE Aviation as well as lower volume in the military original equipment manufacturer (OEM) and aftermarket businesses, partially offset by higher volume in the commercial OEM and aftermarket businesses. The higher margins in the current-year quarter were primarily due to a favorable OEM product mix, and lower production support and engineering development costs.

The decrease in backlog from the prior-year quarter was primarily due to the absence of the backlog of a deconsolidated subsidiary as well as shipments exceeding order rates in the commercial and military aftermarket businesses, partially offset by order rates exceeding shipments in the commercial and military OEM businesses. The decrease in backlog from the June 30, 2014 amount of \$1,993.6 million was primarily due to shipments exceeding order rates in the commercial and military OEM businesses and commercial aftermarket business, partially offset by order rates exceeding shipments for the military aftermarket business. Backlog consists of written firm orders from a customer to deliver products and, in the case of blanket purchase orders, only includes the portion of the order for which a schedule or release date has been agreed to with the customer. The dollar value of backlog is equal to the amount that is expected to be billed to the customer and reported as a sale. For fiscal 2015, sales are expected to increase between two percent and three percent from the fiscal 2014 level (excluding fiscal 2014 sales of \$49.5 million from the deconsolidated subsidiary) and operating margins are expected to range from 13.2 percent to 13.7 percent. A higher concentration of commercial OEM volume in future product mix and higher than expected new product development costs could result in lower margins.

### Corporate general and administrative expenses

Corporate general and administrative expenses were \$55.4 million in the current-year quarter compared to \$47.2 million in the comparable prior-year quarter. As a percent of sales, corporate general and administrative expenses was 1.7 percent in the current-year quarter compared to 1.5 percent in the prior-year quarter. The higher expense in the current year is primarily due to an increase in expenses related to the Company's deferred compensation program.

*Other expense* (in the Results By Business Segment) included the following:

(dollars in millions)	Three Months Ended, September 30,	
	2014	2013
Expense (income)		
Foreign currency transaction	\$ (12.7)	\$ 2.1
Stock-based compensation	29.5	37.7
Pensions	26.5	28.2
Divestitures and asset sales and writedowns	1.5	1.9
Other items, net	1.6	2.7
	\$ 46.4	\$ 72.6

The decrease in stock-based compensation expense in the current-year quarter is primarily due to fewer stock awards granted in fiscal 2015.

## CONSOLIDATED BALANCE SHEET

(dollars in millions)	September 30, 2014	June 30, 2014
Cash	\$ 2,037.6	\$ 2,187.3
Trade accounts receivable, net	1,711.8	1,858.2
Inventories	1,441.4	1,371.7
Notes payable and long-term debt payable within one year	702.0	816.6
Shareholders' equity	6,579.0	6,659.4
Working capital	\$ 2,988.1	\$ 2,818.8
Current ratio	2.03	1.87

Cash (comprised of cash and cash equivalents and marketable securities) includes \$2,019 million and \$2,126 million held by the Company's foreign subsidiaries at September 30, 2014 and June 30, 2014, respectively. Generally, cash and cash equivalents and marketable securities held by foreign subsidiaries are not readily available for use in the United States without adverse tax consequences. The Company's principal sources of liquidity are its cash flows provided by operating activities, commercial paper borrowings or borrowings directly from its line of credit. The Company does not believe the level of its non-U.S. cash position will have an adverse effect on working capital needs, planned growth, repayment of maturing debt, benefit plan funding, dividend payments or share repurchases.

Trade accounts receivable, net are receivables due from customers for sales of product. Days sales outstanding relating to trade accounts receivable was 49 days at September 30, 2014 and 48 days at June 30, 2014. The Company believes that its receivables are collectible and appropriate allowances for doubtful accounts have been recorded.

Inventories as of September 30, 2014 increased \$70 million (which includes a decrease of \$41 million from the effect of foreign currency translation) compared to June 30, 2014. An increase in inventories was experienced in both the Diversified Industrial and Aerospace Systems Segments. Days' supply of inventory was 69 days at September 30, 2014, 61 days at June 30, 2014 and 70 days at September 30, 2013.

Notes payable and long-term debt payable within one year as of September 30, 2014 decreased from the June 30, 2014 amount due primarily to a \$114 million decrease in commercial paper outstanding. The Company from time to time will utilize short-term intercompany loans to repay commercial paper borrowings. At times, the short-term intercompany loans are outstanding at the end of a fiscal quarter.

Shareholders' equity activity during the first three months of fiscal 2015 included a decrease of approximately \$50 million as a result of share repurchases and a decrease of approximately \$302 million related to foreign currency translation adjustments.

## CONSOLIDATED STATEMENT OF CASH FLOWS

(dollars in millions)	Three Months Ended September 30,	
	2014	2013
Cash provided by (used in):		
Operating activities	\$ 260.9	\$ 282.7
Investing activities	(480.9)	(52.2)
Financing activities	(229.7)	(111.0)
Effect of exchange rates	(71.7)	44.7
Net (decrease) increase in cash and cash equivalents	\$ (521.4)	\$ 164.2

**Cash flows provided by operating activities** in the current-year quarter benefited from an increase in net income, which was more than offset by an increase in cash used by working capital items. Cash flows provided by operating activities for the first three months of fiscal 2014 included \$75 million of voluntary cash contributions made to the Company's domestic qualified defined benefit pension plan. The Company continues to focus on managing its inventory and other working capital requirements.

**Cash flows used in investing activities** increased in the first three months of fiscal 2015 primarily due to marketable securities investment activity.

**Cash flows used in financing activities** increased for the first three months of fiscal 2015 primarily due to a lower level of commercial paper borrowings.

The Company's goal is to maintain no less than an "A" rating on senior debt to ensure availability and reasonable cost of external funds. As a means of achieving this objective, the Company has established a financial goal of maintaining a ratio of debt to debt-shareholders' equity of no more than 37 percent.

(dollars in millions)	September, 2014	June 30, 2014
<b>Debt to Debt-Shareholders' Equity Ratio</b>		
Debt	\$ 2,185	\$ 2,325
Debt & Shareholders' equity	\$ 8,764	\$ 8,984
Ratio	24.9%	25.9%

At September 30, 2014, the Company had a line of credit totaling \$2,000 million through a multi-currency revolving credit agreement with a group of banks, of which \$1,298 million was available. The credit agreement expires in October 2017; however, the Company has the right to request a one-year extension of the expiration date on an annual basis, which request may result in changes to the current terms and conditions of the credit agreement. Advances from the credit agreement can be used for general corporate purposes, including acquisitions, and for the refinancing of existing indebtedness. The credit agreement requires the payment of an annual facility fee, the amount of which would increase in the event the Company's credit ratings are lowered. Although a lowering of the Company's credit ratings would likely increase the cost of future debt, it would not limit the Company's ability to use the credit agreement nor would it accelerate the repayment of any outstanding borrowings.

As of September 30, 2014, the Company was authorized to sell up to \$1,850 million of short-term commercial paper notes. As of September 30, 2014, \$702 million of commercial paper notes were outstanding and the largest amount of commercial paper notes outstanding during the first quarter of fiscal 2015 was \$813 million.

During the second quarter of fiscal 2015, the Company anticipates issuing long-term debt, the proceeds of which will be used for general corporate purposes, dividend payments and share repurchases.

The Company's credit agreements and indentures governing certain debt securities contain various covenants, the violation of which would limit or preclude the use of the credit agreements for future borrowings, or might accelerate the maturity of the related outstanding borrowings covered by the indentures. Based on the Company's rating level at September 30, 2014, the most restrictive financial covenant provides that the ratio of secured debt to net tangible assets be less than 10 percent. However, the Company currently does not have secured debt in its debt portfolio. The Company is in compliance with all covenants and expects to remain in compliance during the term of the credit agreements and indentures.

## FORWARD-LOOKING STATEMENTS

Forward-looking statements contained in this and other written and oral reports are made based on known events and circumstances at the time of release, and as such, are subject in the future to unforeseen uncertainties and risks. All statements regarding future performance, earnings projections, events or developments are forward-looking statements. It is possible that the future performance and earnings projections of the Company, including its individual segments, may differ materially from current expectations, depending on economic conditions within its mobile, industrial and aerospace markets, and the Company's ability to maintain and achieve anticipated benefits associated with announced realignment activities, strategic initiatives to improve operating margins, actions taken to combat the effects of the current economic environment, and growth, innovation and global diversification initiatives. A change in the economic conditions in individual markets may have a particularly volatile effect on segment performance.

Among other factors which may affect future performance are:

- changes in business relationships with and purchases by or from major customers, suppliers or distributors, including delays or cancellations in shipments, disputes regarding contract terms or significant changes in financial condition, changes in contract cost and revenue estimates for new development programs, and changes in product mix;
- ability to identify acceptable strategic acquisition targets;
- uncertainties surrounding timing, successful completion or integration of acquisitions and similar transactions;
- the ability to successfully divest businesses planned for divestiture and realize the anticipated benefits of such divestitures;
- the determination to undertake business realignment activities and the expected costs thereof and, if undertaken, the ability to complete such activities and realize the anticipated cost savings from such activities;
- ability to realize anticipated benefits from the consolidation of the Climate & Industrial Controls Group;
- ability to implement successfully the Company's capital allocation initiatives, including timing, price and execution of share repurchases;
- threats associated with and efforts to combat terrorism;
- uncertainties surrounding the ultimate resolution of outstanding legal proceedings, including the outcome of any appeals;
- competitive market conditions and resulting effects on sales and pricing;
- increases in raw material costs that cannot be recovered in product pricing;
- the Company's ability to manage costs related to insurance and employee retirement and health care benefits; and
- global economic factors, including manufacturing activity, air travel trends, currency exchange rates, difficulties entering new markets and general economic conditions such as inflation, deflation, interest rates and credit availability.

The Company makes these statements as of the date of this disclosure, and undertakes no obligation to update them unless otherwise required by law.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The Company manages foreign currency transaction and translation risk by utilizing derivative and non-derivative financial instruments, including forward exchange contracts, costless collar contracts, cross-currency swap contracts and certain foreign denominated debt designated as net investment hedges. The derivative financial instrument contracts are with major investment grade financial institutions and the Company does not anticipate any material non-performance by any of the counterparties. The Company does not hold or issue derivative financial instruments for trading purposes.

Derivative financial instruments are recognized on the Consolidated Balance Sheet as either assets or liabilities and are measured at fair value. Further information on the fair value of these contracts is provided in Note 14 to the Consolidated Financial Statements. Gains or losses on derivatives that are not hedges are adjusted to fair value through the Consolidated Statement of Income. Gains or losses on derivatives that are hedges are adjusted to fair value through accumulated other comprehensive (loss) in the Consolidated Balance Sheet until the hedged item is recognized in earnings. The translation of the foreign denominated debt that has been designated as a net investment hedge is recorded in accumulated other comprehensive (loss) and remains there until the underlying net investment is sold or substantially liquidated.

The Company's debt portfolio contains variable rate debt, inherently exposing the Company to interest rate risk. The Company's objective is to maintain a 60/40 mix between fixed rate and variable rate debt thereby limiting its exposure to changes in near-term interest rates.

### **ITEM 4. CONTROLS AND PROCEDURES**

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure controls and procedures as of September 30, 2014. Based on this evaluation, the Company's principal executive officer and principal financial officer concluded that, as of September 30, 2014, the Company's disclosure controls and procedures were effective.

There was no change in the Company's internal control over financial reporting during the quarter ended September 30, 2014 that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.



**PARKER-HANNIFIN CORPORATION**

**PART II - OTHER INFORMATION**

ITEM 1. Legal Proceedings. Parker ITR S.r.l. (Parker ITR), a subsidiary acquired on January 31, 2002, has been the subject of a number of lawsuits and regulatory investigations. The lawsuits and investigations relate to allegations that for a period of up to 21 years, the Parker ITR business unit that manufactures and sells marine hose, typically used in oil transfer, conspired with competitors in unreasonable restraint of trade to artificially raise, fix, maintain or stabilize prices, rig bids and allocate markets and customers for marine oil and gas hose in the United States and in other jurisdictions. Parker ITR and the Company have cooperated with all of the regulatory authorities investigating the activities of the Parker ITR business unit that manufactures and sells marine hose and continue to cooperate with the investigations that remain ongoing. Several of the investigations and all of the lawsuits have concluded. The following investigation remains pending.

On May 15, 2007, the European Commission issued its initial Request for Information to the Company and Parker ITR. On January 28, 2009, the European Commission announced the results of its investigation of the alleged cartel activities. As part of its decision, the European Commission found that Parker ITR infringed Article 81 of the European Community Treaty from April 1986 to May 2, 2007 and fined Parker ITR 25.61 million euros. The European Commission also determined that the Company was jointly and severally responsible for 8.32 million euros of the total fine which related to the period from January 2002, when the Company acquired Parker ITR, to May 2, 2007, when the cartel activities ceased. Parker ITR and the Company filed an appeal to the General Court of the European Union on April 10, 2009. On May 12, 2013, the court reversed in part the decision of the European Commission, reducing the original fine of 25.61 million euros to 6.40 million euros and holding that the Company and Parker ITR are jointly and severally liable for payment of the fine up to 6.30 million euros. The European Commission has appealed the ruling to the European Court of Justice.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) *Unregistered Sales of Equity Securities.* Not applicable.
- (b) *Use of Proceeds.* Not applicable.
- (c) *Issuer Purchases of Equity Securities.*

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid Per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	(d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (1)
July 1, 2014 through July 31, 2014	138,600	\$ 124.23	138,600	12,188,414
August 1, 2014 through August 31, 2014	185,494	(2) \$ 114.35	143,100	(3) 14,917,900
September 1, 2014 through September 30, 2014	140,915	\$ 116.27	140,915	14,776,985
Total:	465,009		422,615	14,776,985

- (1) On August 16, 1990, the Company publicly announced that its Board of Directors authorized the repurchase by the Company of up to 3 million shares of its common stock. From time to time thereafter, the Board of Directors has adjusted the overall maximum number of shares authorized for repurchase under this program and imposed an additional limitation on the number of shares authorized for repurchase in any single fiscal year. On January 24, 2013, and again on August 14, 2014, the Board of Directors approved an increase in the overall maximum number of shares authorized for repurchase under this program so that, beginning on such dates, the aggregate number of shares authorized for repurchase was 15 million shares. Such authorizations were limited, in any single fiscal year, to the greater of 7.5 million shares or five percent of the shares outstanding as of the end of the prior fiscal year. On October 22, 2014, the Company publicly announced that the Board of Directors increased the overall maximum number of shares authorized for repurchase under this program so that, beginning on such date, the aggregate number of shares authorized for repurchase was 35 million shares. There is no limitation on the amount of shares that can be repurchased in a fiscal year. There is no expiration date for this program.
- (2) Includes 42,394 shares surrendered to the Company by certain executive officers to satisfy tax withholding obligations on restricted stock issued under the Company's long term incentive plans.
- (3) This amount consists of 61,000 shares repurchased from August 1 through 13 under the prior authorization and 82,100 shares repurchased from August 14 through 31 under the new authorization.

ITEM 6. Exhibits.

The following documents are furnished as exhibits and are numbered pursuant to Item 601 of Regulation S-K:

<b>Exhibit No.</b>	<b>Description of Exhibit</b>
10(a)	Parker-Hannifin Corporation Restricted Stock Unit Award Agreement dated August 14, 2013 for Jeffery A. Cullman.*
10(b)	Parker-Hannifin Corporation Restricted Stock Unit Terms and Conditions for Jeffery A. Cullman.*
10(c)	Parker-Hannifin Corporation Profitable Growth Incentive Plan.*
12	Computation of Ratio of Earnings to Fixed Charges as of September 30, 2014.*
31(a)	Certification of the Principal Executive Officer Pursuant to 17 CFR 240.13a-14(a), as Adopted Pursuant to §302 of the Sarbanes-Oxley Act of 2002.*
31(b)	Certification of the Principal Financial Officer Pursuant to 17 CFR 240.13a-14(a), as Adopted Pursuant to §302 of the Sarbanes-Oxley Act of 2002.*
32	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to §906 of the Sarbanes-Oxley Act of 2002. *
101.INS	XBRL Instance Document.*
101.SCH	XBRL Taxonomy Extension Schema Document.*
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document. *
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.*
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.*

\* Submitted electronically herewith.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statement of Income for the three months ended September 30, 2014 and 2013, (ii) Consolidated Statement of Comprehensive Income for the three months ended September 30, 2014 and 2013, (iii) Consolidated Balance Sheet at September 30, 2014 and June 30, 2014, (iv) Consolidated Statement of Cash Flows for the three months ended September 30, 2014 and 2013 and (v) Notes to Consolidated Financial Statements for the three months ended September 30, 2014.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PARKER-HANNIFIN CORPORATION

(Registrant)

/s/ Jon. P. Marten

Jon P. Marten

Executive Vice President - Finance & Administration and Chief Financial Officer

Date: October 31, 2014

EXHIBIT INDEX

Exhibit No.	Description of Exhibit
10(a)	Parker-Hannifin Corporation Restricted Stock Unit Award Agreement dated August 14, 2013 for Jeffery A. Cullman.*
10(b)	Parker-Hannifin Corporation Restricted Stock Unit Terms and Conditions for Jeffery A. Cullman.*
10(c)	Parker-Hannifin Corporation Profitable Growth Incentive Plan.*
12	Computation of Ratio of Earnings to Fixed Charges as of September 30, 2014.*
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TO: JEFFERY A CULLMAN

**PARKER-HANNIFIN CORPORATION  
RESTRICTED STOCK UNIT AWARD AGREEMENT (RSU-002S-JAC)**

The Human Resources and Compensation Committee of the Board of Directors (the "Committee") of Parker-Hannifin Corporation (the "Company") has awarded to you the following number of Restricted Stock Units under the Amended and Restated Parker-Hannifin Corporation 2009 Omnibus Stock Incentive Plan (the "Plan") and subject to the Parker-Hannifin Corporation Restricted Stock Unit Terms and Conditions (RSU-002S-JAC) (the "Terms and Conditions"):

<b>Grant Date</b>	<b>Number of RSUs</b>
August 14, 2013	15,000

**Vesting Date.** Except as otherwise provided in the Terms and Conditions, the Restricted Stock Units will vest in full on the fifth (5<sup>th</sup>) anniversary of the Grant Date, provided you remain an active full-time employee of the Company throughout the vesting period. The scheduled vesting date and amount of this award are viewable by clicking on the Grant Date hyperlink on your Restricted Stock Unit Grant Information page on the Stock Incentive Plan Administrator's web site.

**Payment Dates.** The Restricted Stock Units will be paid to you in shares of Parker common stock on the vesting date identified above, except as otherwise provided in the Terms and Conditions.

**Your Action Items.** Please take the following actions:

- **Before you accept your grant,** click on the links below to review the Terms and Conditions and the Plan, which govern your award.
- **Accept** the Terms and Conditions and execute this Award Agreement by clicking on the "Accept" button below. If you do not accept this Award Agreement prior to the vesting date, your award will be forfeited, except in the event of your permanent disability or death prior to the vesting date (as more fully set forth in the Terms and Conditions).
- **Inform the Company of any change in address or contact information, as necessary.** Refer to the section of the Terms and Conditions titled "Notification of Change in Personal Data" for instructions on how to provide notification to the Company.

[Restricted Stock Unit Terms and Conditions \(RSU-002S-JAC\) Amended and Restated 2009 Omnibus Stock Incentive Plan](#)

To view the most recent Annual Report, [please click here](#)  
To view the most recent Proxy Statement, [please click here](#)  
To view the Plan Summary and Prospectus, [please click here](#)



**PARKER-HANNIFIN CORPORATION  
RESTRICTED STOCK UNIT TERMS AND CONDITIONS (RSU-002S-JAC)**

Pursuant to the Restricted Stock Unit Award Agreement (the "Award Agreement") available on the website of the third party Plan administrator for Parker-Hannifin Corporation (the "Company"), the Human Resources and Compensation Committee (the "Committee") of the Board of Directors of the Company has awarded you a number of Restricted Stock Units. The Restricted Stock Units have been awarded to you as of the grant date specified in the Award Agreement (the "Grant Date"), and are subject to the terms, conditions and restrictions set forth in the Amended and Restated Parker-Hannifin Corporation 2009 Omnibus Stock Incentive Plan, as amended from time to time, or any applicable successor plan (the "Plan") and these Restricted Stock Unit Terms and Conditions (RSU-002S-JAC) (the "Terms and Conditions"). To the extent that, in accordance with the terms of the Plan, the Committee has delegated to any persons any of the Committee's authority with respect to these Terms and Conditions, references to the Committee in these Terms and Conditions shall be deemed to be references to those persons with respect to authority so delegated.

**1. Crediting of Restricted Stock Units.** Each Restricted Stock Unit shall represent the contingent right to receive one share of Common Stock of the Company and shall at all times be equal in value to one share of Common Stock of the Company. The Restricted Stock Units shall be credited in a book entry account established for you until payment in accordance with Section 4 hereof.

**2. Vesting of Restricted Stock Units.**

(a) Subject to these Terms and Conditions, all of the Restricted Stock Units will vest on the vesting date described in the Award Agreement ("Vesting Date") and shall be payable at the Distribution Date (as defined in Section 4 hereof), provided that you shall have remained in the continuous full-time employment of the Company and its Subsidiaries (collectively referred to herein as the "Parker Companies") through the applicable Vesting Date.

(b) Notwithstanding the foregoing, the Restricted Stock Units that have not yet vested under Section 2(a) shall immediately vest if, prior to the applicable Vesting Date: (i) you cease to be employed with the Parker Companies as a result of your death or Disability; or (ii) a Change in Control occurs while you are employed by the Parker Companies.

(c) For purposes of this Section 2, your continuous full-time employment with the Parker Companies shall not be deemed to have been interrupted, and you shall not be deemed to have ceased to be an employee of the Parker Companies, by reason of the transfer of your employment among the Parker Companies.

**3. Forfeiture of Restricted Stock Units.** The Restricted Stock Units that have not yet vested pursuant to Section 2 (including without limitation any right to Dividend Equivalents described in Section 7 hereof relating to dividends payable on or after the date of forfeiture) shall be forfeited automatically without further action or notice if you cease to be employed by the Parker Companies other than as provided in Section 2(b).

**4. Payment.**

(a) Except as may be otherwise provided in this Section, the Company shall deliver to you (or your estate or any beneficiary you have designated in accordance with Section 12 hereof in the event of your death) the Common Stock underlying the vested Restricted Stock Units within thirty (30) days following the Distribution Date. Except as may be otherwise provided in this Section, the “Distribution Date” shall mean the Vesting Date when your Restricted Stock Units become vested. Notwithstanding the foregoing, to the extent that any of your Restricted Stock Units become vested pursuant to Section 2(b) hereof, payment of such Restricted Stock Units, if any, shall be subject to the following rules:

(i) To the extent any of your Restricted Stock Units become vested pursuant to Section 2(b) hereof because of your termination of employment as a result of death, then the Distribution Date shall be the date of such termination of employment.

(ii) To the extent any of your Restricted Stock Units become vested pursuant to Section 2(b) hereof on account of your termination of employment as a result of Disability, then the following rules shall apply:

(A) If your right to receive payment of vested Restricted Stock Units does not constitute a “deferral of compensation” within the meaning of Section 409A of the Code (for example, because you are not subject to U.S. income tax or you will not be “Retirement-eligible” prior to a Vesting Date), then the Distribution Date shall be the date of such termination of employment.

(B) If your right to receive payment of vested Restricted Stock Units constitutes a “deferral of compensation” within the meaning of Section 409A of the Code (for example, because you are subject to U.S. income tax and you will be “Retirement-eligible” prior to a Vesting Date), then the Distribution Date shall be the date of such termination of employment, and, if you are a “specified employee” (determined in accordance with Section 409A of the Code and the Company's policy for identifying specified employees) at the time of such termination of employment, the Common Stock underlying the vested Restricted Stock Units shall be delivered to you (or your estate or any beneficiary you have designated in accordance with Section 12 hereof in the event of your death) on the first business day of the seventh month following the Distribution Date (or, if you die prior to such day, within thirty (30) days following your death).

(iii) To the extent any of your Restricted Stock Units become vested pursuant to Section 2(b) hereof on account of a Change in Control, then the following rules shall apply:



(A) If your right to receive payment of vested Restricted Stock Units does not constitute a “deferral of compensation” within the meaning of Section 409A of the Code (for example, because you are not subject to U.S. income tax or you will not be “Retirement-eligible” prior to a Vesting Date), then the Distribution Date shall be the date of the Change in Control.

(B) If your right to receive payment of vested Restricted Stock Units constitutes a “deferral of compensation” within the meaning of Section 409A of the Code (for example, because you are subject to U.S. income tax and you will be “Retirement-eligible” prior to a Vesting Date), then (x) the Distribution Date shall be the earlier of (I) the Vesting Date that such Restricted Stock Units would otherwise have become vested, had your employment with the Parker companies continued until such Vesting Date and had no such Change in Control occurred, (II) the occurrence of a “change in the ownership,” a “change in the effective control” or a “change in the ownership of a substantial portion of the assets” of the Company within the meaning of Section 409A of the Code, (III) your death, or (IV) your termination of employment as a result of Disability; and (y) if the Distribution Date is the date of your termination of employment as a result of Disability and you are a “specified employee” (determined in accordance with Section 409A of the Code and the Company's policy for identifying specified employees) at that time, the Common Stock underlying the vested Restricted Stock Units shall be delivered to you (or your estate or any beneficiary you have designated in accordance with Section 12 hereof in the event of your death) on the first business day of the seventh month following such Distribution Date (or, if you die prior to such day, within thirty (30) days following your death).

(b) Notwithstanding any other provision of these Terms and Conditions, the Company shall not deliver any fractional shares of Common Stock in payment of your Restricted Stock Units, and the number of whole shares of Common Stock that may be delivered to you in payment of your Restricted Stock Units shall be determined in accordance with such rounding conventions used by the Company's third party Plan administrator from time to time.

(c) The Company's obligations with respect to the Restricted Stock Units shall be satisfied in full upon the delivery of the Common Stock underlying the vested Restricted Stock Units in accordance with this Section 4.

**5. Transferability.** The Restricted Stock Units may not be transferred, assigned, pledged or hypothecated in any manner, or be subject to execution, attachment or similar process, by operation of law or otherwise, unless otherwise provided under the Plan. Any purported transfer or encumbrance in violation of the provisions of this Section 5 shall be null and void, and the other party to any such purported transaction shall not obtain any rights to or interest in such Restricted Stock Units.

**6. Dividend, Voting and Other Rights.** You shall not possess any incidents of ownership (including, without limitation, dividend or voting rights) in the Common Stock underlying the Restricted Stock Units until such Common Stock has been delivered to you in accordance with Section 4 hereof. The obligations of the Company under these Terms and Conditions will be merely an unfunded and unsecured promise of the Company to deliver Common Stock in the future, subject to the terms and conditions of the Plan and these Terms and Conditions, and your rights will be no greater than that of an unsecured general creditor. No assets of the

Company will be held or set aside as security for the obligations of the Company under these Terms and Conditions.

**7. Dividend Equivalents.** From and after the Grant Date and until the earlier of (i) the time when the Restricted Stock Units are paid in accordance with Section 4 hereof or (ii) the time when your right to payment of the Restricted Stock Units is forfeited in accordance with Section 3 hereof, you shall be entitled to a cash payment equal to the product of (x) the dollar amount of the cash dividend paid per share of Common Stock on such date and (y) the total number of unpaid Restricted Stock Units credited to you as of such date (each such cash payment a “Dividend Equivalent”). Any Dividend Equivalent shall be paid to you within thirty (30) days after such date following the Grant Date that a cash dividend (if any) is paid to the holders of shares of Common Stock. Dividend Equivalents will be subject to any required withholding for federal, state or local taxes, social taxes or other taxes.

**8. No Rights to Future Awards.** By voluntarily acknowledging and accepting your award of Restricted Stock Units, you acknowledge and understand that the Restricted Stock Units shall not form part of any contract of employment between you and the Company. Nothing in these Terms and Conditions, your Award Agreement, the Plan or the plan summary and prospectus which describes the Plan (the “Prospectus”) shall confer upon you any right to continue to receive stock incentive awards in the future. You further acknowledge that your award of Restricted Stock Units is for future services and is not under any circumstances to be considered compensation for past services.

**9. Detrimental Activity, Claw-back Policy.**

(a) If you engage in any Detrimental Activity (as defined in the Plan), the Committee may at any time and in its sole discretion cancel and revoke all or any unpaid portion of your Restricted Stock Units. In addition, if the Committee finds that you have engaged in any Detrimental Activity, either during your employment with the Company or within twelve months thereafter, then you shall be required to (a) return to the Company all shares of Common Stock that you have not disposed of that were issued pursuant to these Terms and Conditions within twelve months prior to the commencement of such Detrimental Activity, and (b) pay to the Company in cash, within ten days after demand therefor, the Fair Market Value (determined as of the date that the Restricted Stock Units were paid to you in accordance with Section 4 hereof) of all shares of Common Stock that you have disposed of that were so issued pursuant to these Terms and Conditions. The Plan defines Detrimental Activity as any conduct or activity, whether or not related to the business of the Parker Companies, that is determined in individual cases, by the Committee or its express delegate, to be detrimental to the interests of the Parker Companies, including without limitation (i) rendering of services to an organization or engaging in a business that is, in the judgment of the Committee or its express delegate, in competition with the Company; (ii) disclosure to anyone outside of the Company, or the use for any purpose other than the Company’s business, of confidential information or material related to the Company, whether acquired during or after employment with the Company; (iii) fraud, embezzlement, theft-in-office or other illegal activity; or (iv) violation of the Company’s Code of Ethics.

(b) By accepting your award of Restricted Stock Units, you acknowledge that the Restricted Stock Units may be subject to reduction, cancellation, forfeiture or recoupment, to

such extent as may be provided under the Company's Claw-back Policy, as established by the Committee or the Board, as it now exists or as it may be amended from time to time.

**10. Relation to Other Benefits.** Any economic or other benefit to you under these Terms and Conditions or the Plan shall not be taken into account in determining any benefits to which you may be entitled under any profit-sharing, retirement or other benefit or compensation plan maintained by the Parker Companies and shall not affect the amount of any life insurance coverage available to any beneficiary under any life insurance plan covering employees of the Parker Companies. Without limiting the foregoing, by voluntarily acknowledging and accepting your award of Restricted Stock Units, you agree that no benefits accruing under your Award Agreement, these Terms and Conditions or the Plan will be reflected in any severance or indemnity payments that the Parker Companies may make or be required to make to you in the future, regardless of the jurisdiction in which you may be located.

**11. Taxes and Withholding.** The Parker Companies have the right to deduct or cause to be deducted, or collect or cause to be collected, with respect to the taxation of the Restricted Stock Units, any federal, state or local taxes, social taxes or other taxes required to be withheld or paid with respect to the Restricted Stock Units, and you will be required to pay any such amounts or such amounts will be deducted from any amount payable to you. To the extent the Parker Companies are required to withhold any federal, state, local, foreign or other taxes in connection with the delivery of shares of Common Stock under these Terms and Conditions, then the Company or Subsidiary (as applicable) may determine, at its discretion, which tax payment method(s) will be available to you, and may instruct the third party Plan administrator to limit your available tax payment method(s) to one or more of the following:

(a) **Withhold to Cover:** The third party Plan administrator will retain a number of shares of Common Stock otherwise deliverable hereunder with a value equal to the required withholding (based on the Fair Market Value of the shares of Common Stock on the date of delivery); provided that in no event shall the value of the shares of Common Stock retained exceed the minimum amount of taxes required to be withheld or such other amount that will not result in a negative accounting impact.

(b) **Sell to Cover:** The third party Plan administrator will sell a sufficient whole number of shares in the open market to cover Participants' tax withholding obligation, transaction costs, and an estimated cushion to allow for rounding and market movement; provided that, if there is an excess or shortfall in the net sale proceeds of the minimum amount of taxes required to be withheld, the excess shall be distributed to Participant or the shortfall shall be paid by Participant to the Company or Subsidiary, as applicable, using the payment method required by the Parker Companies.

**12. Beneficiary Designation.** To the extent permitted by the Committee, in its sole discretion, you shall have the right to designate one or more beneficiaries to receive all or part of any shares of Common Stock underlying the Restricted Stock Units in the event of your death. Any beneficiary designation permitted by the Committee shall be effective when it is submitted in writing to the Committee during the Participant's lifetime on a form prescribed by the Committee. The submission of a new beneficiary designation shall cancel all prior beneficiary designations. Any finalized divorce or marriage subsequent to the date of a beneficiary designation shall revoke such

designation, unless in the case of divorce your previous spouse was not designated as beneficiary and unless in the case of marriage your new spouse was previously designated as beneficiary. If you are married, your spouse shall consent to any designation of a beneficiary other than the spouse, and the spouse's consent shall be witnessed by a notary public. If you fail to designate a beneficiary as may be permitted by the Committee, or if such beneficiary designation is revoked by marriage, divorce, or otherwise without execution of a new designation, or if every person designated as beneficiary predeceases you or dies prior to the payment of your Restricted Stock Units, then the Company shall direct the payment of your Restricted Stock Units to the estate of the last to die of you and any beneficiaries.

**13. Adjustments.** The number and kind of shares of Common Stock deliverable pursuant to the Restricted Stock Units are subject to adjustment as provided in Section 4.3 of the Plan.

**14. Compliance with Law.** The Company shall make reasonable efforts to comply with all applicable federal and state securities laws and listing requirements with respect to the Restricted Stock Units; provided, however, notwithstanding any other provision of these Terms and Conditions, and only to the extent permitted under Section 409A of the Code, the Company shall not be obligated to deliver any shares of Common Stock pursuant to these Terms and Conditions if the delivery thereof would result in a violation of any such law or listing requirement.

**15. Amendments.** Subject to the terms of the Plan, the Committee may amend these Terms and Conditions upon written notice to you. Any amendment to the Plan shall be deemed to be an amendment to these Terms and Conditions to the extent that the amendment is applicable hereto. Notwithstanding the foregoing, no amendment of the Plan or these Terms and Conditions shall adversely affect your rights under these Terms and Conditions without your consent unless the Committee determines that such amendment is necessary or advisable to conform the Plan or these Terms and Conditions to any present or future law, regulation or rule applicable to the Plan.

**16. Severability.** In the event that one or more of the provisions of these Terms and Conditions shall be invalidated for any reason by a court of competent jurisdiction, any provision so invalidated shall be deemed to be separable from the other provisions hereof, and the remaining provisions hereof shall continue to be valid and fully enforceable.

**17. Relation to Plan.** These Terms and Conditions and all rights under your Award Agreement and these Terms and Conditions are at all times subject to all other terms, conditions and provisions of the Plan (and any rules or procedures adopted under the Plan by the Committee). All capitalized terms not defined in these Terms and Conditions shall have the meaning ascribed to such terms in the Plan. In the event of a conflict between the terms of the Plan and these Terms and Conditions, your Award Agreement or the Prospectus, the terms of the Plan shall control. These Terms and Conditions, the Plan and the Award Agreement contain the entire agreement and understanding of the parties with respect to the subject matter contained in these Terms and Conditions, and supersede all prior written or oral communications, representations and negotiations in respect thereto.

**18. Successors and Assigns.** Without limiting Section 5, the provisions of these Terms and Conditions shall inure to the benefit of, and be binding upon, your successors, administrators, heirs, legal representatives and assigns, and the successors and assigns of the Company.

**19. Governing Law.** The interpretation, performance, and enforcement of these Terms and Conditions shall be governed by the laws of the State of Ohio, without regard to its conflict of law rules. Any dispute, disagreement or question which arises under or as a result of, or in any way relates to, the interpretation, construction or application of the terms of the Plan, the Award Agreement or these Terms and Conditions will be determined and resolved by the Committee. Such determination and resolution by the Committee will be final, binding and conclusive for all purposes.

**20. Non-U.S. Employees.** Notwithstanding any provision of these Terms and Conditions, if your employment with the Parker Companies is subject to the rules and regulations of one or more non-United States jurisdictions, then your Restricted Stock Units shall be subject to any special terms and conditions as set forth in any appendix for your country (an "Appendix"). Moreover, if you relocate to one of the countries included in an Appendix, the special terms and conditions for such country will apply to you, to the extent the Company determines that the application of such terms and conditions is necessary or advisable in order to comply with local law or facilitate the administration of these Terms and Conditions or the Plan. An Appendix shall constitute part of these Terms and Conditions.

**21. Consent to Transfer Personal Data.** By accepting your award of Restricted Stock Units, you voluntarily acknowledge and consent to the collection, use, processing and transfer of personal data as described in this Section 21. You are not obliged to consent to such collection, use, processing and transfer of personal data. However, failure to provide the consent may affect your ability to participate in the Plan. The Parker Companies hold certain personal information about you, that may include your name, home address and telephone number, fax number, email address, family size, marital status, sex, beneficiary information, emergency contacts, passport / visa information, age, language skills, drivers license information, date of birth, birth certificate, social security number or other employee identification number, nationality, C.V. (or resume), wage history, employment references, job title, employment or severance contract, current wage and benefit information, personal bank account number, tax related information, plan or benefit enrollment forms and elections, option or benefit statements, any shares of stock or directorships in the Company, details of all options or any other entitlements to shares of Common Stock awarded, canceled, purchased, vested, unvested or outstanding in your favor, for the purpose of managing and administering the Plan ("Data"). The Parker Companies will transfer Data amongst themselves as necessary for the purpose of implementation, administration and management of your participation in the Plan, and the Parker Companies may further transfer Data to any third parties assisting the Parker Companies in the implementation, administration and management of the Plan. These recipients may be located throughout the world, including the United States. You authorize them to receive, possess, use, retain and transfer the Data, in electronic or other form, for the purposes of implementing, administering and managing your participation in the Plan, including any requisite transfer of such Data as may be required for the administration of the Plan and/or the subsequent holding of shares of stock on your behalf to a broker or other third party with whom you may elect to deposit any shares of stock acquired pursuant to the Plan. You may, at any time, review Data, require any necessary amendments to it or withdraw the consents herein in writing by contacting the Company; however, withdrawing your consent may affect your ability to participate in the Plan.

**22. Notification of Change in Personal Data.** If your address or contact information changes while any portion of your Restricted Stock Units remains unpaid, the Company must be notified in order to administer this award. Notification of such changes should be provided to the Company as follows:

**(a) U.S. and Canada Participants** (employees who are on the U.S. or Canadian payroll system):

- Active employees: Update your address and contact information directly through your Personal Profile section in the Employee Self-Service site.
- Retired, terminated or family member of deceased participant: Contact the Benefits Service Center at 1-800-992-5564.

**(b) Rest of World Participants** (employees who are not on the U.S. or Canadian payroll system): Contact your country Human Resources Manager.

**23. Electronic Delivery.** You hereby consent and agree to electronic delivery of any documents that the Company may elect to deliver (including, but not limited to, prospectuses, prospectus supplements, grant or award notifications and agreements, account statements, annual and quarterly reports, and all other forms of communications) in connection with this and any other award made or offered under the Plan. You also understand that you shall have the right at any time to request that the Company deliver written copies of any and all materials referred to above at no charge. You hereby consent to any and all procedures the Company has established or may establish for an electronic signature system for delivery and acceptance of any such documents that the Company may elect to deliver, and you agree that your electronic signature is the same as, and shall have the same force and effect as, your manual signature. You consent and agree that any such procedures and delivery may be effected by a third party engaged by the Company to provide administrative services related to the Plan.

**24. Prospectus Notification.** Copies of the Prospectus and the most recent Annual Report and Proxy Statement issued by the Company are available for your review on the UBS One Source Web site. You have the right to receive a printed copy of the Prospectus upon request by either calling the third party Plan Administrator at 877-742-7471 or by sending your written request to Parker's Benefits Department.

## APPENDIX

### Parker-Hannifin Corporation Restricted Stock Unit Terms and Conditions (RSU-002S-JAC) Special Provisions for Non-U.S. Employees

This Appendix includes additional terms and conditions that govern the Restricted Stock Units granted to you under the Plan if you reside in, or are subject to tax in, one of the countries described below at any time prior to the Distribution Date of your Restricted Stock Units. Certain capitalized terms used but not defined in this Appendix have the meanings set forth in the Plan and/or the Terms and Conditions.

#### AUSTRALIA

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does not constitute a "deferral of compensation" within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

#### CHINA

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does not constitute a "deferral of compensation" within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

In the event of your Retirement with the prior consent of the Committee, if you are a Chinese national you hereby agree that you will instruct

the third party Plan administrator to sell the shares you receive in payment of vested Restricted Stock Units within five (5) months after the date of your Retirement. If you do not sell the shares within five (5) months after Retirement, then the Company shall be authorized to instruct the third party Plan administrator to sell the shares on your behalf and report the transaction results to the Company for tax reporting and withholding purposes in order to comply with China SAFE requirements.

### **DENMARK**

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does not constitute a “deferral of compensation” within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

### **HONG KONG**

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does not constitute a “deferral of compensation” within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

### **INDIA**

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does not constitute a “deferral of compensation” within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

### **JAPAN**

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does not constitute a “deferral of compensation” within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

### **MEXICO**

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does not constitute a “deferral of compensation” within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

### **THE NETHERLANDS**

**Retirement.** The following provision modifies Sections 2 and 4 of the Terms and Conditions.

Notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, to the extent that your right to receive payment of vested Restricted Stock Units does

not constitute a “deferral of compensation” within the meaning of Section 409A of the Code, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

#### **OTHER COUNTRIES**

If the Committee determines, in its sole discretion, that your Restricted Stock Units would otherwise become subject to tax in any country prior to the delivery of the shares of Common Stock underlying your vested Restricted Stock Units, then, except as otherwise may be required by Section 409A of the Code, the Committee may, in its sole discretion, provide that, notwithstanding any provision of the Terms and Conditions to the contrary, (1) you shall not be eligible for Retirement (or any vesting of your Restricted Stock Units that would occur as a result of Retirement) unless you obtain the prior consent of the Committee; and (2) in the event of your Retirement with the prior consent of the Committee, the Distribution Date for your vested Restricted Stock Units shall be the date of your Retirement.

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**PARKER-HANNIFIN CORPORATION**  
Profitable Growth Incentive Plan

Effective: July 1, 2014

I. Purpose

This Parker-Hannifin Corporation Profitable Growth Incentive Plan ("PGI Plan") has been established to incentivize management and certain other employees to foster growth in Parker-Hannifin Corporation's ("Parker's") customer sales.

II. Status of the Plan

Together with the Return on Net Assets Plan (the "RONA Plan") and the Management By Objectives Plan ("MBO Plan"), the PGI Plan is an integral component of Parker's incentive compensation program. The PGI Plan shall be administered and construed together with the RONA Plan and the MBO Plan. The PGI Plan is unfunded.

III. Eligibility

Eligibility for the PGI Plan is based upon job position and role in Parker's business, as determined solely by the Parker Management Committee. Generally, the PGI Plan is available to employees whose job classifications are that of group, division or regional/area staff positions, or higher (upon recommendation by Group Presidents in consultation with Group VP-HR, and Corporate Director - Compensation). The Company will advise employees in writing of their eligibility to participate in the PGI Plan (each such employee is herein referred to as a "Participant").

IV. The PGI Multiplier

A. Calculation

The PGI multiplier (the "PGI Multiplier") is based upon three year compounded annual growth rate ("CAGR") of customer sales. For any fiscal year, CAGR is calculated as follows:

$$(\text{Measurement Year Customer Sales} / \text{Base Year Customer Sales})^{(1/3)} - 1.$$

Inter-company sales are not considered customer sales for purposes of this calculation. The Base Year is the fiscal year that is three years prior to the measurement year unless otherwise determined by the Human Resources and Compensation Committee of the Board in unique circumstances with respect to employee participants of an acquired entity.

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## B. RONA Payout

Each Participant's RONA payout for any year is subject to adjustment based on the CAGR goal and PGI Multipliers established by the Board of Directors and set forth on the attached Exhibit A, which may be amended by the Board of Directors annually or less frequently as they deem appropriate.

Therefore, a Participant's ultimate RONA Plan payout is subject to increase or decrease based on the applicable CAGR and the PGI Multipliers established by the Board of Directors.

## C. Application

The PGI Multiplier is applied to the RONA Plan's payout factor. The PGI Multiplier is ascertainable only after the end of each fiscal year. Thus, while the PGI Multiplier will apply to a Participant's entire RONA benefit, it will only increase or decrease (with the potential to decrease only beginning after 2015) the final quarterly bonus payments under the RONA Plan.

## V. Acquisitions, Divestitures and Other Extraordinary Events

For purposes of calculating the PGI Multiplier, "customer sales" includes sales growth through acquisitions. Since CAGR is based upon the three year compounded annual growth rate, sales of acquired operations will not be reflected in the base year customer sales until the third fiscal year after the year of the acquisition. In the event of a divestiture of operations or a shift of operations to other divisions, the base year customer sales will be restated to exclude the divested or shifted operations. Similarly, a division acquiring operations from another division will have its base year customer sales adjusted to avoid a windfall.

Either the RONA Board or the Board of Directors may make adjustments for certain other extraordinary events.

A final determination of amounts to be paid under the PGI Plan will be made at the end of each fiscal year. In determining amounts to be paid under the PGI Plan, the RONA Board, or the Board of Directors, as the case may be, may make any adjustments that it/they deem necessary or appropriate under the circumstances in their sole discretion, and taking into account any factors deemed relevant.

## VI. Performance-Based Compensation

Notwithstanding anything in this PGI Plan to the contrary, and except as the Compensation Committee of Parker's Board of Directors expressly determines otherwise,

any compensation payable to “covered employees” (within the meaning of Section 162(m)(3) of the Internal Revenue Code (“IRC”)) is intended to be “remuneration payable solely on account of the attainment of one or more performance goals” (within the meaning of Section 162(m)(4)(C) of the IRC). Without limiting the generality of the foregoing, Parker will make such disclosures and seek such shareholder and compensation committee approvals and certifications as are necessary to secure the exclusion from the \$1 million deduction limitation for performance-based compensation. Parker will administer this PGI Plan with respect to covered employees in the same manner as the Parker Hannifin Corporation Performance Bonus Plan is administered with respect to such covered employees.

VII. Miscellaneous

A. Authority of the Board

The Human Resources and Compensation Committee of the Board shall have sole and exclusive discretion and authority to construe this plan and any related documentation, supply any omission, make all determinations hereunder and establish and enforce rules of administration. The Human Resources and Compensation Committee’s decisions shall be final and binding upon all persons.

B. Taxes

Payments under this PGI Plan shall be made in compliance with all federal, state and local withholding laws. Except as may otherwise be clearly provided in another plan, program or arrangement of Parker, Participants shall be solely responsible for any and all tax consequences arising from their participation in, and receipt of benefits under, this PGI Plan.

C. Amendment and Termination

The Human Resources and Compensation Committee may, in its sole and exclusive discretion, amend or terminate this PGI Plan at any time.

D. Assignments

Participants may not assign, transfer, encumber or alienate any rights under this PGI Plan. Any attempt to do so shall be void *ab initio*.

SECRETARY'S CERTIFICATION

The undersigned, Vice President, General Counsel & Secretary of Parker-Hannifin Corporation, hereby certifies that this Plan was adopted by the Human Resources and Compensation Committee of the Board of Directors of Parker-Hannifin Corporation on August 13, 2014, by resolution taken at a meeting of the Committee held on that date.

/s/ Joseph R. Leonti  
Joseph R. Leonti, Vice President,  
General Counsel & Secretary

**EXHIBIT A**  
**PGI MULTIPLIER**

For Fiscal Year 2015 and until such as this Exhibit A is amended, the following PGI Multipliers are established for the Plan:

\*

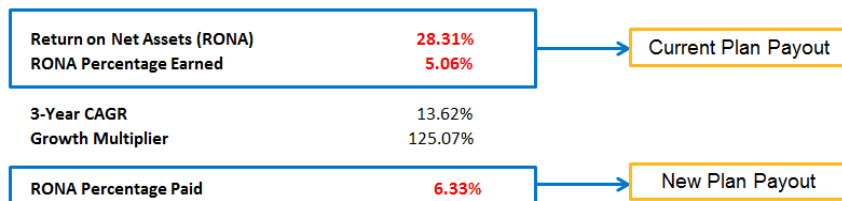
If 3-year CAGR is:	PGI Multiplier is:
less than (5%)	90 %
3% - 5%	100 %
8 %	105 %
15 %	130 %

The PGI Multiplier is interpolated between these points.

Therefore, if 3-year CAGR for Fiscal Year 2015 is 8%, then the PGI Multiplier used to determine payouts under that plan would be 105%.

However, where CAGR falls between these points the PGI Multiplier is interpolated, such that in the case where 3-year CAGR is 13.62%, the PGI Multiplier used to determine payouts under that plan would be 125.07%.

The example below shows how the RONA percentage is modified by the PGI Multiplier. In this example, the RONA payout is 5.06%, the PGI Multiplier is 125.07%, and the combined payout from the RONA and PGI plans is 6.33%.



\* For Fiscal Year 2015, the PGI Multiplier will only be applied if is greater than 100%

**Exhibit 12**

**Parker-Hannifin Corporation**  
**Computation of Ratio of Earnings to Fixed Charges**  
(In thousands, except ratios)

	Three Months Ended		Fiscal Year Ended June 30,				
	September 30,		2014	2013	2012	2011	2010
	2014	2013	2014	2013	2012	2011	2010
<b>EARNINGS</b>							
Income from continuing operations before income taxes and noncontrolling interests	\$ 396,635	\$ 324,094	\$ 1,556,720	\$ 1,311,001	\$ 1,576,698	\$ 1,413,721	\$ 754,817
Adjustments:							
Interest on indebtedness, exclusive of interest capitalized	20,281	20,278	79,845	88,668	89,888	97,009	101,173
Amortization of deferred loan costs	680	680	2,721	2,884	2,902	2,695	2,426
Portion of rents representative of interest factor	10,996	11,123	43,983	44,493	41,515	39,499	41,194
Loss (income) of equity investees	(5,854)	(1,446)	(11,141)	(247)	1,237	2,592	6,757
Amortization of previously capitalized interest	48	48	190	193	196	226	259
Income as adjusted	\$ 422,786	\$ 354,777	\$ 1,672,318	\$ 1,446,992	\$ 1,712,436	\$ 1,555,742	\$ 906,626
<b>FIXED CHARGES</b>							
Interest on indebtedness, exclusive of interest capitalized	\$ 20,281	\$ 20,278	\$ 79,845	\$ 88,668	\$ 89,888	\$ 97,009	\$ 101,173
Amortization of deferred loan costs	680	680	2,721	2,884	2,902	2,695	2,426
Portion of rents representative of interest factor	10,996	11,123	43,983	44,493	41,515	39,499	41,194
Fixed charges	\$ 31,957	\$ 32,081	\$ 126,549	\$ 136,045	\$ 134,305	\$ 139,203	\$ 144,793
<b>RATIO OF EARNINGS TO FIXED CHARGES</b>	13.23x	11.06x	13.21x	10.64x	12.75x	11.18x	6.26x

## CERTIFICATIONS

I, Donald E. Washkewicz, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Parker-Hannifin Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: October 31, 2014

/s/ Donald E. Washkewicz

Donald E. Washkewicz  
Chief Executive Officer

## CERTIFICATIONS

I, Jon P. Marten, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Parker-Hannifin Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: October 31, 2014

/s/ Jon P. Marten

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Jon P. Marten

Executive Vice President - Finance &  
Administration and Chief Financial Officer



Certification Pursuant to  
18 U.S.C. Section 1350,  
As Adopted Pursuant to  
§ 906 of the Sarbanes-Oxley Act of 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, in connection with the filing of the Quarterly Report on Form 10-Q of Parker-Hannifin Corporation (the "Company") for the quarterly period ended September 30, 2014, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934;  
and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

Dated: October 31, 2014

/s/ Donald E. Washkewicz

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Name: Donald E. Washkewicz

Title: Chief Executive Officer

/s/ Jon P. Marten

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Name: Jon P. Marten

Title: Executive Vice President-Finance &  
Administration and Chief Financial Officer