```
[ X ] ANNUAL REPORT PURSUANT TO SECTION 15(D) OF THE SECURITIES
    EXCHANGE ACT OF 1934 [FEE REQUIRED]
    For the fiscal year ended December 31, 1994
```

    OR
    [ ] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934 [NO FEE REQUIRED]
For the transition period from ........... to ................
Commission file number 1-4982
A. Full title of the plan and the address of the plan, if
different from that of the issuer named below:
PARKER-HANNIFIN EMPLOYEES'
SAVINGS PLUS STOCK OWNERSHIP PLAN
B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

> PARKER-HANNIFIN CORPORATION
> 17325 EUCLID AVENUE CLEVELAND, OHIO 44112

THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN
INDEX OF FINANCIAL STATEMENTS
Report of Independent Accountants
Financial Statements:
Statements of Financial Condition at December 31,
Statements of Income and Changes in Plan Equity for the years
ended December 31, and 1994 and 1993

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of the Parker-Hannifin Employees' Savings Plus Stock Ownership Plan as of December 31, 1994 and 1993, and the results of its operations and changes in its plan equity for the years then ended, in conformity with generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule listed in the accompanying index is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cleveland, Ohio
June 26, 1995

## F-1

## THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN

 STATEMENTS OF FINANCIAL CONDITION
## CONSOLIDATED

|  | December 31, 1994 |  | December 31, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments at market value (Notes 1 \& 4) | \$ | 305,176,374 | \$ | 296,425,483 |
| Participant loans receivable |  | 14,659,980 |  |  |
| Certus Blended Pool (Note 1) |  | 158,629,321 |  | 128,948,016 |
| Contributions receivable |  | 895,147 |  | 977,092 |
| Investment income receivable |  | 1,049,790 |  | 1,014,458 |
| Security sales receivable |  | 34,920 |  |  |
| Other receivables |  | 33,610 |  | 33,610 |
| Total assets | \$ | 480,479,142 | \$ | 427,398,659 |
| Liabilities \& Plan Equity |  |  |  |  |
| Dividends payable to participants (Note 5 | \$ | 2,394,461 | \$ | 2,042,676 |
| Security purchases payable |  | 791,787 |  | 87,863 |
| Notes payable (Note 3) |  | 19,733,000 |  | 31,367,000 |
| Total liabilities |  | 22,919,248 |  | 33,497,539 |
| Plan equity |  | 457,559,894 |  | 393,901,120 |
| Total liabilities \& plan equity | \$ | 480,479,142 | \$ | 427,398,659 |

STATEMENTS OF INCOME AND CHANGES IN PLAN EQUITY

|  | December 31,1994 |  | December 31, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Contributions (Notes 1 \& 2) : |  |  |  |  |
| Employees' payroll deductions | \$ | 32,662,751 | \$ | 30,106,738 |
| Lump-sum contributions |  | 256,483 |  | 60,922 |
| Transfers from other plans (Note 2) 364,557 2,181,388 |  |  |  |  |
| Total employees' contributions |  |  |  |  |
| Employer's contributions |  | 16,341,467 |  | 15,417,456 |
| Interest income |  | 12,399,247 |  | 14,871,923 |
| Dividend income - net |  | 1,878,701 |  | 2,187,877 |
| Net appreciation in the fair value of investments (Notes 1 \& 4) |  | 32,983,650 |  | 41,029,364 |
| Withdrawals and terminations |  | $(30,278,307)$ |  | $(29,069,292)$ |
| Interest expense (Note 3) |  | $(2,399,541)$ |  | $(3,307,612)$ |
| Trustee fees and expenses |  | $(550,234)$ |  | $(430,723)$ |
| Increase in plan equity |  | 63,658,774 |  | 73,048,041 |
| Beginning plan equity |  | 393,901,120 |  | 320,853,079 |
| Ending plan equity | \$ | 457,559,894 | \$ | 393,901,120 |

The accompanying notes are an integral part of the financial statements. F-2

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

INVESTMENT VALUATION
The investments in Parker-Hannifin Corporation (the Company) common shares,
non-convertible corporate bonds, U.S. Government bonds, Key Trust Employee Benefits Value Equity Fund and the Key Trust Employee Benefits Fixed Income Fund are valued as of the last reported trade price on the last business day of the period. The Parker-Hannifin Employees' Savings Plus Stock Ownership Plan (the Plan) presents in the Statement of Income and Changes in Plan Equity the net appreciation (depreciation) in the fair value of its investments which consists of the realized gains or losses from the sale of investments and the unrealized appreciation (depreciation) on investments held by the Plan.

Investments in contracts issued by Certus and the Key Trust Employee Benefits Money Market Fund are valued at market, which approximates cost.

Management believes that the Plan's investments are well diversified and do not create a significant concentration of credit risk. Participants assume all risk in connection with any decrease in the market price of any securities in all the Funds. Although the annual rates of return with respect to the contracts held in the Contract Income Fund are with major insurance and bank companies, the Company does not make any representations as to the financial capability of such companies or their ability to make payments under the contracts.

## CONTRIBUTIONS

Contributions from employees and the Company are recorded in the period that payroll deductions are made from Plan participants.

Company contributions are invested solely in the ESOP Fund.
OTHER
Purchases of securities are recorded on a trade-date basis.

Dividend income is recorded on the ex-dividend date. Interest and other income are recorded as earned on the accrual basis.

Costs incident to the purchase and sale of securities, such as brokerage commissions and stock transfer taxes, as well as investment advisory fees, are charged to the Funds to which they relate and netted against interest income. All other costs and expenses incurred in administering the Plan, including fees of the Trustee, are paid out of the Plan's assets, unless the Company elects to pay such costs.

Effective January 1, 1994 the Company added a loan provision to the Plan. This allows an active participant to borrow a minimum of $\$ 500$ and up to a maximum of a) $50 \%$ of their account balance or b) $\$ 50,000$ minus the largest outstanding loan balance they had in the last 12 months, whichever is less. The loan must be repaid, with interest equal to the prime rate at the time the loan is entered into plus $1 \%$, over a period from 1 year to $41 / 2$ years for a general purpose loan and up to ten years for a residential loan. Once a loan is paid off, a participant must wait a full 3 months before applying for another loan.

RECLASSIFICATIONS
Certain items in the prior year financial statements have been reclassified to conform to the current year presentation. F-3
NOTES TO FINANCIAL STATEMENTS (contd)

## 2. CONTRIBUTIONS AND TRANSFERS

PARTICIPANT PAYROLL DEDUCTION CONTRIBUTIONS
A participant may elect to contribute, through payroll deductions, not less that $1 \%$ nor more than $15 \%$ of his total compensation for a Plan year and may change such percentage as of January 1, April 1, July 1, or October 1 of any year. The amount which a highly compensated employee may contribute may be limited in order to comply with IRC sections $401(\mathrm{k})$ and $401(\mathrm{~m})$. A participant may suspend his contributions at any time, but upon suspension is not permitted to resume contributions until the January 1, April 1, July 1 , or October 1 next following the completion of a six-month period commencing on the date of such suspension. Upon enrollment or reenrollment, each participant stipulates his contributions to be invested in accordance with the following investment options:
(a) $25 \%$ or $50 \%$ in the Company Stock Fund. The Company Stock Fund is invested by the Trustee primarily in Common Shares of the Company purchased on the open market.
(b) $25 \%$, $50 \%$, $75 \%$ or $100 \%$ in the Fixed Income Fund. The Fixed Income Fund is invested by and at the discretion of the Trustee in Treasury bills, bonds, preferred stocks, or other fixed income instruments of issuers other than the Company.
(c) $25 \%$, $50 \%, 75 \%$ or $100 \%$ in the Equity Fund. The Equity Fund is invested by and at the discretion of the Trustee in common stock and other securities convertible into common stock of issuers other than the Company.
(d) $25 \%, 50 \%, 75 \%$ or $100 \%$ in the Contract Income Fund. Investments in the Contract Income Fund are invested and managed by Certus Financial Corporation and invested in a pool of assets consisting primarily of contracts providing for a contracted rate of return; the pool will provide a blended rate of return from all the assets in the pool.
(e) $25 \%$, $50 \%$, $75 \%$ or $100 \%$ in the Balanced Fund. The Balanced Fund is invested by and at the discretion of the Trustee primarily in bonds, convertible securities, money market investments, and common stocks of issuers other than the Company.

PARTICIPANT LUMP-SUM CONTRIBUTIONS
Each year a participant may elect to make an annual voluntary lump-sum contribution as of December 31, providing he is actively contributing to the Plan. The amount of any lump-sum contribution, when added to a participant's payroll deduction contributions during the plan year, may not exceed an amount equal to $15 \%$ of his total compensation for the year. The highly compensated employees may be prohibited from making such contributions.

A participant's voluntary lump-sum contribution may be invested in the same manner as payroll deduction contributions except that $25 \%$, $50 \%$, $75 \%$ or $100 \%$ of such contribution may be invested in the Company Stock Fund.

TRANSFER OF PROFIT-SHARING ACCOUNT BALANCES
A participant who has a Profit-Sharing account balance under the Retirement Plan may make an irrevocable election to have his entire account balance transferred to the Plan. The account balance may be transferred as of January 1, April 1, July 1 or October 1 and may only be invested in the Contract Income Fund under the Plan.

TRANSFERS FROM OTHER PLANS
As a result of acquisitions, $\$ 364,557$ in 1994 and $\$ 2,181,388$ in 1993, was transferred into the Plan from the account balances of the LDI Pneutronics and the TRW Stock Savings Plan, respectively.

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NOTES TO FINANCIAL STATEMENTS (contd)
TRANSFERS AMONG SAVINGS PLAN FUNDS
As of any January 1, April 1, July 1, or October 1, any participant may elect to transfer, in $25 \%$ increments, his account balances attributable to his contributions invested in the Company Stock Fund, the Equity Fund, the Fixed Income Fund, the Balanced Fund, or funds invested in the Contract Income Fund after January 1, 1990, to one or more of the other Funds (except transfers from the Contract Income Fund to the Fixed Income Fund may only occur as of any January 1).

A participant age 55 or older, with 10 or more years of participation in the Plan, may transfer a portion of the shares of stock in the ESOP Fund to any of the investment funds within the Plan. A transfer may be made as of any April 1, July 1, October 1, and January 1. Only one transfer is permitted during any twelve-month period.

PARKER-HANNIFIN CORPORATION CONTRIBUTIONS
The Company makes monthly contributions equal to $100 \%$ of each participant's deferred compensation (before-tax) contributions attributable to the first $3 \%$ of his total compensation for a Plan year, plus $25 \%$ of his contributions in excess of $3 \%$, but not in excess of $5 \%$, of his total compensation for such year. In the event the participant makes only regular compensation (after-tax) contributions, the Company matches the first $1 \%$ contributed at $50 \%$, and the excess, up to a total of $5 \%$ of the participant's total compensation, at $25 \%$. The Company's matching contributions will be made only with respect to participant contributions relating to the first $5 \%$ of the participant's total compensation and Company contributions will match the before-tax contributions prior to the after-tax contributions. With regards to lump-sum contributions, the Company matches only participant contributions which, when added to payroll deduction contributions for such Plan year, do not exceed $5 \%$ of his total compensation for such year. Company contributions are invested solely in the ESOP Fund.

PLAN PARTICIPANTS
The number of active participants in each fund at December 31, 1994 and 1993 are as follows:

|  | 1994 | 1993 |
| :--- | ---: | ---: |
| Company Stock Fund | ---- | ----- |
| Fixed Income Fund | 4,046 | 3,807 |
| Equity Fund | 3,307 | 3,265 |
| Contract Income Fund | 6,591 | 6,070 |
| Balanced Fund | 7,717 | 8,247 |
|  | 3,311 | 2,911 |

The total number of participants in the Plan is less than the sum of the number of participants shown above because many were participating in more than one fund.

## 3. ESOP FUND NOTES PAYABLE

During May and June of 1989, the ESOP Fund borrowed $\$ 70$ million to purchase
2.5 million shares of the Company's common stock on the open market. Commencing July 1, 1989 and continuing over the period of the loan, the shares purchased by the ESOP Fund will be allocated to participants making contributions to the Plan (see Note 2). The ESOP Fund uses Company contributions and cash dividends received on unallocated shares to repay the loan plus interest (8.41\% per annum for 1994 and 1993). Graduated principal payments and related interest are due semiannually, commencing December 31, 1989 and ending on June 30, 1996. The loan is guaranteed by the Company. Principal amounts payable in the years ending December 31, 1995 and 1996 are $\$ 12,838,000$ and $\$ 6,895,000$ respectively.

## F-5

NOTES TO FINANCIAL STATEMENTS (contd)

## 4. INVESTMENTS



ESOP Fund

| Key Trust Employee Benefits |  |  |  | $2,782,895$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Money Market Fund | $3,742,100$ | $3,742,100$ | $2,782,895$ |  |
| Parker-Hannifin Common Shares* |  |  |  |  |
| Allocated | $118,470,639$ | $71,721,711$ | $87,481,359$ | $63,147,356$ |
| Unallocated | $26,381,674$ | $17,668,734$ | $35,694,097$ | $27,926,092$ |
| Total | $148,594,413$ | $93,132,545$ | $125,958,351$ | $93,856,343$ |
|  |  |  |  |  |
| Total Investments | $\$ 305,176,374$ | $\$ 210,932,196$ | $\$ 296,425,483$ | $\$ 230,416,188$ |

Contract Income Fund
Certus Blended Pool
Certus Blended Pool
<FN>

* The number of Parker-Hannifin common shares held by the Plan were 4,210,904 at December 31, 1994 and 4,385,195 at December 31, 1993.
**The principal amounts of the U.S. Government Securities, Non-Convertible Corporate Bonds and Corporate Debt held by the Plan were $\$ 16,973,720$ at December 31, 1994 and $\$ 18,480,088$ at December 31, 1993.


## </TABLE>

F-6
NOTES TO FINANCIAL STATEMENTS (contd)
<TABLE>
<CAPTION>
The net realized gain (loss) on disposition of investments included in the Plan equity is as follows:

| Company | Fixed |  | Contract |
| :---: | :---: | :---: | :---: |
| Stock | Income | Equity | Income |
| Fund | Fund | Fund | Fund |

-----
Year Ended December 31, 1994

- ------------------------------

| <S> | <C> |  | <C> | <C> |  | <C> |  | <C> | <C> |  | <C> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Selling price | \$ | 12,085,110 | \$ 9,569,472 | \$ | 15,110,956 | \$ | 75,448,242 | \$ 7,202,794 | \$ | 28,778,421 |  |
| \$148,194,995 |  |  |  |  |  |  |  |  |  |  |  |
| Cost* |  | 10,239,542 | 9,665,838 |  | 13,809,017 |  | 75,443,070 | 7,203,931 |  | 27,344,813 |  |
| 143,706,211 |  |  |  |  |  |  |  |  |  |  |  |
| Realized gain (loss) | \$ | 1,845,568 | \$ (96,366) | \$ | 1,301,939 | \$ | 5,172 | \$ (1,137) | \$ | 1,433,608 | \$ |
| 4,488,784 |  |  |  |  |  |  |  |  |  |  |  |
| Year Ended December 31, 1993 |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost* |  | 5,009,098 | 29,176,363 |  | 9,428,989 |  | 162,922,432 | 36,675,824 |  | 21,776,038 |  |
| 264,988,744 |  |  |  |  |  |  |  |  |  |  |  |
| Realized gain (loss) | \$ | $(26,168)$ | \$ 829,106 | \$ | 880,048 | \$ | $(1,166,028)$ | \$ 1,373,038 | \$ | 283,339 | \$ |
| 2,173,335 |  |  |  |  |  |  |  |  |  |  |  |

The net unrealized appreciation (depreciation) of investments included in the Plan equity is as follows:

|  |  | Company <br> Stock <br> Fund |  | Fixed ncome Fund |  | Equity <br> Fund |  | Contract <br> Income Fund |  | Balanced Fund |  | ESOP Fund | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C |  | <C> |  |  | > | <C> |  | <C> |  | <C |  | <C> |
| Balance at <br> December 31, 1992 | \$ | 5,439,004 |  | 822,763 | \$ | 14,475,680 | \$ | $(31,444)$ | \$ | 490,572 | \$ | 5,696,708 | \$ |
| 26,893,283 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ```Change for the fiscal period 38,856,029``` |  | 8,928,693 |  | $(669,430)$ |  | 4,837,132 |  | $(228,539)$ |  | $(417,127)$ |  | 26,405,300 |  |
| ```Balance at December 31, 1993 65,749,312``` |  | 14,367,697 |  | 153,333 |  | 19,312,812 |  | $(259,983)$ |  | 73,445 |  | 32,102,008 |  |
| ```Change for the fiscal period 28,494,866``` |  | 6,277,187 |  | , 315,883) |  | $(177,481)$ |  | 259,983 |  | 91,200 |  | 23,359,860 |  |
| ```Balance at December 31, }199 94,244,178``` | \$ | 20,644,884 | \$(1 | ,162,550) | \$ | 19,135,331 | \$ | - | \$ | 164,645 | \$ | 55,461,868 | \$ |

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*Cost of securities sold is determined on an average historical cost basis. </TABLE>

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NOTES TO FINANCIAL STATEMENTS (contd)
5. VESTING, WITHDRAWALS AND DISTRIBUTIONS

A participant's interest in the Plan attributable to his own contributions and Company contributions is fully vested at all times. A participant may withdraw in cash a portion of his contributions, subject to certain limitations and restrictions.

After a participant terminates employment for any reason, all amounts in his separate accounts are distributed to him or, if he is deceased, to his designated beneficiary. If his interest exceeds $\$ 3,500$, he may defer his distribution up to his attainment of age $701 / 2$. Distribution is either in
a single payment or in quarterly installments or, if married, a $50 \%$ joint and survivor annuity or, if single, a straight life annuity. Amounts held in the Company Stock Fund and ESOP Fund are distributed in the form of Common Shares or if the participant so elects, in the form of cash. Amounts held in the Fixed Income, Equity, Contract Income or Balanced Funds are distributed in the form of cash.

Dividends received by the ESOP Fund with respect to allocated Company shares are paid to participants subsequent to the end of each plan year.

## 6. TAX STATUS

The United States Treasury Department advised on December 5, 1989, that the Plan, as restated as of January 1, 1989, constitutes a qualified trust under Section 401(a) of the Internal Revenue Code and is therefore exempt from federal income taxes under provisions of Section 501 (a).

Contributions matched by the Company and all earnings are not taxable until distributed to the participants. Participants are allowed to make deferred compensation contributions to the Plan in amounts up to $10 \%$ of their total compensation but not to exceed $\$ 9,240$ in 1994 and $\$ 8,994$ in 1993 (adjusted annually for cost-of-living increases), as mandated by the Tax Reform Act of 1986. Such contributions are made in accordance with a salary reduction arrangement under Section $401(k)$ of the Internal Revenue Code of 1986, as amended, and are treated for federal income tax purposes as company contributions. Contributions by the highly compensated employees are limited by testing in accordance with said section $401(k)$.

## 7. PLAN TERMINATION

The Company, by action of its Board of Directors, without further approval by the shareholders, has the right to amend, modify, suspend, or terminate the Plan in its entirety, or as to any subsidiary or operating location. No amendment, modification, suspension, or termination shall provide that assets held in trust by the Trustee may be used for or diverted to purposes other than for the exclusive benefit of participants or their
beneficiaries. If the Plan is terminated, the Company contributions credited to each affected participant shall continue to be fully vested.

## 8. ACCOUNTING CHANGES

The American Institute of Certified Public Accountants Audit and Accounting Guide for Audits of Employee Benefits Plans, with conforming changes as of May 1, 1993, no longer allows amounts allocated to accounts of persons who have elected to withdraw from the Plan but have not yet been paid as of the Plan's year end to be reflected as Plan liabilities in the Statements of Financial Condition. The cumulative effect of such change was immaterial to the 1993 financial statements.

F-8
NOTES TO FINANCIAL STATEMENTS (contd)
8. ACCOUNTING CHANGES (contd)

The amounts, by fund, that would have been reflected as benefits payable at December 31, 1993 are as follows:

|  | 1993 |
| :--- | ---: |
|  | --------- |
| Company Stock | $\$ 16,270$ |
| Fixed Income | 81,940 |
| Equity | 84,425 |
| Contract Income | 500,006 |
| Balanced | 23,308 |
| ESOP | 269,884 |
|  |  |
| Total | $\$ 1,075,833$ |

9. RECONCILIATION WITH FORM 5500

The Department of Labor requires that amounts owed to withdrawing but unpaid former participants be classified as a plan liability on Form 5500, while these amounts are not reported as a liability in the Statements of Financial Condition. As a result, the following reconciliations were prepared:

|  | 1994 |  | 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Plan Equity per Form 5500 | \$ | 455,848,656 | \$ | 392,825,287 |
| Distributions payable that are allocated but unpaid to former participants |  | 1,711,238 |  | 1,075,833 |
| Plan Equity per financial statements | \$ | 457,559,894 | \$ | 393,901,120 |
| Distributions to former participants per Form 5500 | \$ | 30,913,712 | \$ | 30,145,125 |
| Distributions payable that are allocated but unpaid to former participants |  | $(1,711,238)$ |  | $(1,075,833)$ |

Prior year distributions payable that


STATEMENTS OF INCOME AND CHANGES IN FUND EQUITY

|  | Year ended <br> December 31, 1994 |  |  | Year ended $\text { r } 31,1993$ |
| :---: | :---: | :---: | :---: | :---: |
| Contributions: |  |  |  |  |
| Employees' payroll deductions | \$ | 3,658,367 | \$ | 3,439,537 |
| Lump-sum contributions |  | 43,873 |  | 7,201 |
| Transfers from other plans |  | 26,115 |  | 201,450 |
| Total employees' contributions and transfers |  | 3,728,355 |  | 3,648,188 |
| Transfers from other Savings Plan Funds |  | 760,170 |  | 79,538 |
| Interest income |  | 23,394 |  | 11,639 |
| Dividend income |  | 1,065,064 |  | 1,064,212 |
| Net appreciation in the fair value of investments |  | 8,122,755 |  | 8,902,525 |
| Withdrawals and terminations |  | $(2,957,562)$ |  | $(2,521,494)$ |
| Trustee fees and expenses |  | $(23,419)$ |  | $(19,675)$ |
| Transfers to other Savings Plan Funds |  | $(6,374,588)$ |  | $(1,155,203)$ |
| Increase in fund equity |  | 4,344,169 |  | 10,009,730 |
| Beginning fund equity |  | 42,279,657 |  | 32,269,927 |
| Ending fund equity | \$ | 46,623,826 | \$ | 42,279,657 |

THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN STATEMENTS OF FINANCIAL CONDITION

FIXED INCOME FUND

|  | December 31, 1994 |  | December 31, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments at market value | \$ | 20,181,294 | \$ | 19,382,114 |
| Contributions receivable |  | 75,837 |  | 118,331 |
| Investment income receivable |  | 312,876 |  | 316,714 |
| Other receivables |  | 30,359 |  | 30,359 |
| Total assets |  | 20,600,366 | \$ | 19,847,518 |
| Liabilities \& Fund Equity |  |  |  |  |
| Fund equity |  | 20,600,366 |  | 19,847,518 |

STATEMENTS OF INCOME AND CHANGES IN FUND EQUITY

|  | Year ended December 31, 1994 |  |  | Year ended ber 31, 1993 |
| :---: | :---: | :---: | :---: | :---: |
| Contributions: |  |  |  |  |
| Employees' payroll deductions | \$ | 3,262,850 | \$ | 3,070,761 |
| Lump-sum contributions |  | 17,861 |  | 6,380 |
| Transfers from other plans |  | 47,877 |  | 595,715 |
| Total employees' contributions and transfers |  | 3,328,588 |  | 3,672,856 |
| Transfers from other Savings Plan Funds |  | 1,028,331 |  | 375,317 |
| Interest income |  | 1,221,043 |  | 1,071,224 |
| Net (depreciation) appreciation in the fair value of investments |  | $(1,412,249)$ |  | 159,676 |
| Withdrawals and terminations |  | $(1,437,396)$ |  | $(1,448,286)$ |
| Trustee fees and expenses |  | $(44,573)$ |  | $(43,191)$ |
| Transfers to other Savings Plan Funds |  | $(1,930,896)$ |  | $(187,559)$ |
| Increase in fund equity |  | 752,848 |  | 3,600,037 |
| Beginning fund equity |  | 19,847,518 |  | 16,247,481 |
| Ending fund equity | \$ | 20,600,366 | \$ | 19,847,518 |

THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN STATEMENTS OF FINANCIAL CONDITION

## EQUITY FUND

|  | December 31, 1994 |  | December 31, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments at market value | \$ | 61,335,412 |  | 54,792,619 |
| Contributions receivable |  | 182,699 |  | 199,971 |
| Investment income receivable |  | 2,019 |  | 137 |
| Total assets | \$ | 61,520,130 |  | 54,992,727 |
| Liabilities \& Fund Equity |  |  |  |  |
| Fund equity | \$ | 61,520,130 |  | 54,992,727 |
| Total liabilities \& fund equity | \$ | 61,520,130 |  | 54,992,727 |

STATEMENTS OF INCOME AND CHANGES IN FUND EQUITY

| Year endedDecember 31, 1994 |  |  | Year ended <br> December 31, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Contributions: |  |  |  |  |
| Employees' payroll deductions | \$ | 10,084,086 |  | \$ 8,104,632 |
| Lump-sum contributions |  | 35,600 |  | 25,677 |
| Transfers from other plans |  | 73,561 |  | 253,463 |
| Total employees' contributions and transfers |  | 10,193,247 |  | 8,383,772 |
| Transfers from other Savings Plan Funds |  | 3,288,501 |  | 1,839,135 |
| Interest income |  | 9,569 |  | 1,726 |
| Net appreciation in the fair value of investments |  | 1,124,458 |  | 5,717,180 |
| Withdrawals and terminations |  | $(3,468,944)$ |  | $(3,437,061)$ |
| Trustee fees and expenses |  | $(177,235)$ |  | $(164,705)$ |
| Transfers to other Savings Plan Funds |  | $(4,442,193)$ |  | $(183,060)$ |
| Increase in fund equity |  | 6,527,403 |  | 12,156,987 |
| Beginning fund equity |  | 54,992,727 |  | 42,835,740 |
| Ending fund equity | \$ | 61,520,130 |  | \$ 54,992,727 |
| F-12 |  |  |  |  |

THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN STATEMENTS OF FINANCIAL CONDITION

CONTRACT INCOME FUND

- -----------------------

| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Investments at market value | \$ | 6,179,884 | \$ | 36,740,678 |
| Certus Blended Pool |  | 158,629,321 |  | 128,948,016 |
| Contributions receivable |  | 41,803 |  | 25,835 |
| Investment income receivable |  | 681,597 |  | 665,433 |
| Security sales receivable |  | 34,920 |  |  |
| Total assets | \$ | 165,567,525 | \$ | 166,379,962 |
| Liabilities \& Fund Equity |  |  |  |  |
| Security purchases payable | \$ | 432,113 | \$ | 87,863 |
| Total liabilities |  | 432,113 |  | 87,863 |
| Fund equity |  | 165,135,412 |  | 166,292,099 |
| Total liabilities \& fund equity | \$ | 165,567,525 | \$ | 166,379,962 |

STATEMENTS OF INCOME AND CHANGES IN FUND EQUITY

|  | Year ended <br> December 31, 1994 |  | Year ended er 31, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Contributions: |  |  |  |  |
| Employees' payroll deductions | \$ | 10,615,311 | \$ | 11,331,729 |
| Lump-sum contributions |  | 150,708 |  | 12,753 |
| Transfers from other plans |  | 194,938 |  | 906,519 |
| Total employees' contributions and transfers |  | 10,960,957 |  | 12,251,001 |
| Transfers from other Savings Plan Funds |  | 3,945,114 |  | 900,064 |
| Interest income |  | 10,353,520 |  | 13,622,763 |
| Net appreciation (depreciation) in the fair value of investments |  | 265,155 |  | $(1,394,567)$ |
| Withdrawals and terminations |  | $(14,715,938)$ |  | $(17,739,703)$ |
| Trustee fees and expenses |  | $(240,743)$ |  | $(154,139)$ |
| Transfers to other Savings Plan Funds |  | $(11,724,752)$ |  | $(4,951,584)$ |
| (Decrease) increase in fund equity |  | $(1,156,687)$ |  | 2,533,835 |
| Beginning fund equity |  | 166,292,099 |  | 163,758,264 |
| Ending fund equity | \$ | 165,135,412 | \$ | 166,292,099 |

F-13

THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN STATEMENTS OF FINANCIAL CONDITION

BALANCED FUND

- --------------

|  | December 31, 1994 |  | December 31, 1993 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments at market value | \$ | 21,979,072 | \$ | 17,321,596 |
| Contributions receivable |  | 99,575 |  | 190,929 |
| Investment income receivable |  | 1,526 |  | 5,698 |
| Total assets | \$ | 22,080,173 | \$ | 17,518,223 |
| Liabilities \& Fund Equity |  |  |  |  |
| Fund equity | \$ | 22,080,173 | \$ | 17,518,223 |
| Total liabilities \& fund equity | \$ | 22,080,173 |  | 17,518,223 |

STATEMENTS OF INCOME AND CHANGES IN FUND EQUITY

|  |  | Year ended |  | Year ended |
| :---: | :---: | :---: | :---: | :---: |
| Dec | mb | r 31, 1994 |  | 31, 1993 |
| Contributions: |  |  |  |  |
| Employees' payroll deductions | \$ | 5,042,137 | \$ | 4,160,079 |
| Lump-sum contributions |  | 8,441 |  | 8,911 |
| Transfers from other plans |  | 22,066 |  | 224,241 |
| Total employees' contributions |  |  |  |  |
| and transfers |  | 5,072,644 |  | 4,393,231 |
| Transfers from other Savings Plan Funds |  | 2,219,126 |  | 3,875,617 |
| Interest income |  | 7,961 |  | 7,502 |
| Net appreciation in the fair value of investments |  | 90,063 |  | 955,911 |
| Withdrawals and terminations |  | $(1,131,326)$ |  | $(349,879)$ |


| Trustee fees and expenses | $(64,264)$ | $(49,013)$ |
| :--- | ---: | ---: |
| Transfers to other plans |  |  |
| Transfers to other Savings Plan Funds | $(1,632,254)$ | $(1,278)$ |
| Increase in fund equity | $4,561,950$ | $8,832,091$ |
| Beginning fund equity | $17,518,223$ | $\$ 17,518,223$ |

F-14
THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN STATEMENTS OF FINANCIAL CONDITION

LOAN FUND

- ----------

$$
\text { December 31, } 1994
$$

------------------
Assets
Participant Loans Receivable \$ 14,659,980
Total assets \$14,659,980

| Liabilities \& Fund Equity |  |
| :--- | ---: |
| Fund equity | $\$ 14,659,980$ |
| Total liabilities \& fund equity | $\$ 14,659,980$ |

STATEMENTS OF INCOME AND CHANGES IN FUND EQUITY


THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN STATEMENTS OF FINANCIAL CONDITION

ESOP FUND

|  | December 31, 1994 | December 31, 1993 |
| :---: | :---: | :---: |
| Assets |  |  |
| Investments at market value | \$ 148,594,413 | \$ 125,958,351 |
| Contributions receivable | 424,649 | 397,227 |
| Investment income receivable | 48,406 | 24,994 |
| Total assets | \$ 149,067,468 | \$ 126,380,572 |
| Liabilities \& Fund Equity |  |  |
| Dividends payable to participants | \$ 2,394,461 | \$ 2,042,676 |
| Notes payable | 19,733,000 | 31,367,000 |
| Total liabilities | 22,127,461 | 33,409,676 |
| Fund equity | 126,940,007 | 92,970,896 |
| Total liabilities \& fund equity | \$ 149,067,468 | \$ 126,380,572 |

STATEMENTS OF INCOME AND CHANGES IN FUND EQUITY


| Transfers to other Savings Plan Funds | $(1,107,697)$ | $(591,318)$ |
| :--- | ---: | ---: |
| Increase in fund equity | $33,969,111$ | $35,915,361$ |
| Beginning fund equity | $92,970,896$ | $57,055,535$ |
| Ending fund equity | $\$ 126,940,007$ | $\$ 92,970,896$ |

$$
\mathrm{F}-16
$$

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Administrator of the Plan has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PARKER-HANNIFIN EMPLOYEES' SAVINGS PLUS STOCK OWNERSHIP PLAN

BY: $\qquad$ Michael J. Hiemstra
Michael J. Hiemstra
Vice President-Finance \& Administration \& Chief Financial Officer

