SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 11-K

```
[ X ]ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE
    ACT OF 1934 [FEE REQUIRED]
For the fiscal year ended December 31, 1996
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    OR
    [ ]TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934 [NO FEE REQUIRED]
For the transition period from .........................................................
Commission file number 1-4982
A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

PARKER RETIREMENT SAVINGS PLAN
B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

PARKER-HANNIFIN CORPORATION
17325 EUCLID AVENUE
CLEVELAND, OHIO 44112
PARKER RETIREMENT SAVINGS PLAN
INDEX OF FINANCIAL STATEMENTS

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To the Shareholders and
Board of Directors
Parker-Hannifin Corporation

We have audited the accompanying statements of Net Assets Available for Plan Benefits of the Parker Retirement Savings Plan as of December 31, 1996 and 1995, and the related Statements of Changes in Net Assets Available for Plan Benefits for each of the two years in the period ended December 31, 1996.
These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing
standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles
used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Parker Retirement Savings Plan as of December 31, 1996 and 1995, and the changes in net assets available for plan benefits for each of the two years in the period ended December 31, 1996 in conformity with generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules listed in the accompanying index are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 . The supplemental schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Coopers \& Lybrand L.L.P.
Cleveland, Ohio
June 27, 1997
1
PARKER RETIREMENT SAVINGS PLAN
STATEMENTS OF NET ASSETS AVAILABLE FOR PLAN BENEFITS AT DECEMBER 31, 1996 AND 1995 (000's omitted)

|  | 1996 | 1995 |
| :---: | :---: | :---: |
| [S] | [C] | [C] |
| ASSETS |  |  |
| Investments at fair value: |  |  |
| Cash and cash equivalents (Notes 1 \& 4) | \$ 11,803 | \$ 20,666 |
| Parker-Hannifin Corporation common shares (Notes 1 \& 4) | 251,393 | 217,109 |
| Investment contracts (Notes 1 \& 5) | 148,731 | 155,288 |
| Other investments (Notes 1 \& 4) | 229,910 | 153,819 |
| Total investments | 641,837 | 546,882 |
| Receivables: |  |  |
| Employer's contribution | - | 500 |
| Participants' contributions | 21 | 348 |
| Participant loans | 29,588 | 16,582 |
| Accrued interest and dividends | 1,031 | 906 |
| Other | 1,884 | 3 |
| Total assets | 674,361 | 565,221 |
| LIABILITIES |  |  |
| Dividends payable to participants (Note 6) | 3,338 | 2,885 |
| Notes payable (Note 3) | - | 6,895 |
| Other | 1,427 | 447 |
| Total liabilities | 4,765 | 10,227 |
| Net Assets Available for Plan Benefits | \$ 669,596 | \$ 554,994 |

STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS FOR THE YEARS ENDED DECEMBER 31, 1996 AND 1995
(000's omitted)


| DEDUCTIONS |  |  |
| :---: | :---: | :---: |
| Withdrawals and terminations | 34,478 | 30,551 |
| Interest expense (Note 3) | 290 | 1,396 |
| Trustee fees and expenses | 1,495 | 682 |
| Total deductions | 36,263 | 32,629 |
| Net increase in Assets Available for Plan Benefits | 114,602 | 97,434 |
| Assets Available - Beginning of year | 554,994 | 457,560 |
| Assets Available - End of year | \$ 669,596 | $\overline{\$ 554,994}$ |

The accompanying notes are an integral part of the financial statements.

## 2

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

INVESTMENT VALUATION
The investments in Parker-Hannifin Corporation (the Company) common shares, non-convertible corporate bonds, U.S. Government bonds, Key Trust Employee Benefits Value Equity Fund, Key Trust Employee Benefits Fixed Income Fund, AIM Constellation Fund, Capital Guardian International Equity Fund and the Seven Seas S\&P 500 Index Fund are valued as of the last reported trade price on the last business day of the period. The Parker Retirement Savings Plan (the Plan) presents in the Statement of Changes in Net Assets Available for Plan Benefits the net appreciation (depreciation) in the fair value of its investments which consists of the realized gains or losses from the sale of investments and the unrealized appreciation (depreciation) on investments held by the Plan.

Investments in the Key Trust Employee Benefits Money Market Fund are valued at market, which approximates cost. Refer to Note 5 for information relating to the Contract Income Fund.

Management believes that the Plan's investments are well diversified and do not create a significant concentration of credit risk. Participants assume all risk in connection with any decrease in the market price of any securities in all the Funds. Although the annual rates of return with respect to the contracts held in the Contract Income Fund are guaranteed by major insurance and bank companies, the Company does not make any representations as to the financial capability of such companies or their ability to make payments under the contracts.

CONTRIBUTIONS
Contributions from employees and the Company are recorded in the period that payroll deductions are made from Plan participants.

Company contributions are invested solely in the ESOP Fund, which holds Company stock and some cash.

PLAN CHANGES
Effective January 1, 1996, certain changes were made to the Plan. Several of these changes are as follows:

* Plan is now valued daily
* Participants may change contribution percentages and future investment elections upon request
* Funds may be reallocated upon request
* An interactive voice response system has been implemented
* Investment elections may be allocated in whole percentage increments (limited to $50 \%$ in the Stock Fund)
* Three new funds have been added (Small Capitalization, International, and S\&P 500 Index Funds)
* The maximum before-tax contribution has been increased from $10 \%$ to $15 \%$
* Eligibility begins 3 months after date of hire
* Diversification of ESOP shares is allowed anytime during the year (subject to age and service requirements)
* After-tax withdrawal is available upon request
* Participant is allowed two loans at a time
* Lump sum contributions have been eliminated
* The after-tax match on the first $3 \%$ of after-tax contributions has been eliminated and the Company now matches only the $4 \%$ and $5 \%$ at $25 \%$
* Plan name has been changed to the Parker Retirement Savings Plan

For a more complete explanation of the Plan, participants should refer to the summary plan description.

OTHER
The prior year Statement of Net Assets Available for Plan Benefits has been restated to reclassify certain items to conform to the current year's presentation.

Purchases and sales of securities are reflected on a trade-date basis.
Dividend income is recorded on the ex-dividend date. Interest and other income are recorded as earned on the accrual basis.

Costs incident to the purchase and sale of securities, such as brokerage commissions and stock transfer taxes, as well as investment advisory fees, are charged to the Funds to which they relate and netted against interest income. All other costs and expenses incurred in administering the Plan, including fees of the Trustee, are paid out of the Plan's assets, unless the Company elects to pay such costs.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Participants should refer to the summary plan description or the plan agreement for more complete information.

## 2. CONTRIBUTIONS AND TRANSFERS

A participant may elect to contribute, through payroll deductions, not less than $1 \%$ nor more than $15 \%$ of his total compensation for a Plan year and may change such percentage upon request. The amount which a highly compensated employee may contribute may be limited in order to comply with Internal Revenue Code sections $401(\mathrm{k})$ and $401(\mathrm{~m})$. A participant may suspend his contributions at any time. Upon enrollment or re-enrollment, each participant stipulates his contributions to be invested in accordance with the following investment options:
(a) Company Stock Fund - Invested primarily in Common Shares of the Company purchased on the open market. A participant's contribution is limited to $50 \%$ invested in this fund.
(b) Fixed Income Fund - Invested primarily in securities which have a fixed rate of return such as government and high-quality corporate bills, notes, bonds, and other similar investments of issuers other than the Company.
(c) Equity Fund - Invested primarily in common stock of high-quality medium and large capitalization companies other than the Company.
(d) Contract Income Fund - Invested primarily in high-quality fixed income investments such as contracts issued by insurance companies and banks which provide a return guaranteed by the issuer, and debt securities such as notes and bonds issued by Federal agencies or mortgage backed securities, with each of these investments typically providing a stable rate of return for a specific period of time. Refer to Note 5 for a further description of assets.
(e) Balanced Fund - Invested primarily in bonds, convertible securities, money market investments, and common stocks of highquality medium and large capitalization companies other than the Company.
(f) Small Capitalization Fund - Invested primarily in equity securities of small companies that have demonstrated or have the potential for above-average capital growth.
(g) International Fund - Invested primarily in common stocks, preferred stocks, warrants and rights to subscribe to common stocks on non-U.S. issuers.
(h) S\&P 500 Index Fund - Invested in stocks which comprise the S\&P 500 Index, most of which are listed on the New York Stock Exchange.

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NOTES TO FINANCIAL STATEMENTS, continued
2. CONTRIBUTIONS AND TRANSFERS, continued

PARTICIPANT LUMP-SUM CONTRIBUTIONS
Through December 31, 1995 a participant could elect to make an annual voluntary lump-sum contribution, providing he was actively contributing to the Plan. The amount of any lump-sum contribution, when added to a participant's payroll deduction contributions during the plan year, could not exceed an amount equal to $15 \%$ of his total compensation for
the year. The highly compensated employees may have been prohibited from making such contributions. A participant's voluntary lump-sum contribution could be invested in the same manner as payroll deduction contributions except that up to $100 \%$ of such contribution could be invested in the Company Stock Fund. The right to make a voluntary lump sum contribution was eliminated beginning with the 1996 Plan year.

TRANSFER OF PROFIT-SHARING ACCOUNT BALANCES
A participant who has an account attributable to the old ProfitSharing Plan (replaced by the Retirement Plan) may make an irrevocable election to have his entire account balance transferred to the Plan. The account balance may be transferred upon request.

## TRANSFERS FROM OTHER PLANS

As a result of an acquisition in 1996, $\$ 1,945,530$ was transferred into the Plan from the account balances of the Symmetrics Savings Plan.

TRANSFERS AMONG SAVINGS PLAN FUNDS
A participant may elect to reallocate at any time his account balances attributable to his contributions invested in any Fund (other than the ESOP Fund) to one or more of the other Funds.

A participant age 55 or older, with 10 or more years of participation in the Plan, may transfer a portion of the shares of stock in the ESOP Fund to any of the investment funds within the Plan. Such transfer may be made anytime during the year.

## PARKER-HANNIFIN CORPORATION CONTRIBUTIONS

The Company makes matching contributions based on the first 5\% of a participant's deferred compensation (before-tax) contributions. The Company contributes an amount equal to $100 \%$ of the first $3 \%$ of the monthly before-tax contributions and an amount equal to $25 \%$ of the $4 \%$ and $5 \%$ of the contribution. Effective in 1996, the Company eliminated the match on the first $3 \%$ of after-tax contribution and will match only the $4 \%$ and $5 \%$ at $25 \%$. Company contributions will match the before-tax contributions prior to the after-tax contributions. Company contributions are invested solely in the ESOP Fund.

## PARTICIPANT LOANS

The Plan has a loan provision which allows an active participant to borrow a minimum of $\$ 500$ and up to a maximum of a) $50 \%$ of his account balance or b) $\$ 50,000$ minus the largest outstanding loan balance he had in the last 12 months, whichever is less. The loan must be repaid, with interest equal to the prime rate at the time the loan is entered into plus 1\%, over a period from 1 year to $41 / 2$ years for a general purpose loan and up to ten years for a residential loan.

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NOTES TO FINANCIAL STATEMENTS, continued
PLAN PARTICIPANTS

The number of active participants in each fund at December 31, 1996 and 1995 are as follows:

|  | 1996 | 1995 |
| :--- | ---: | ---: | ---: |
|  |  |  |
| ESOP Fund |  |  |
| Company Stock Fund | 17,170 | 16,844 |
| Fixed Income Fund | 11,541 | 6,051 |
| Equity Fund | 6,358 | 3,597 |
| Contract Income Fund | 11,189 | 8,139 |
| Balanced Fund | 11,756 | 7,702 |
| Small Capitalization Fund | 6,083 | 3,908 |
| International Fund | 2,839 | -- |
| S\&P 500 Index Fund | 2,239 | -- |

The total number of participants in the Plan is less than the sum of the number of participants shown above because many were participating in more than one fund.

## PARTICIPANT ACCOUNTS

Effective March 1, 1996, the Plan converted to the unit value method for allocating Plan earnings for all funds with the exception of the Company Stock and ESOP Funds. The unit values are determined on a daily basis and are presented excluding contributions receivable and benefits payable. The total number of units and unit values as of December 31, 1996 by fund are as follows:

| Fixed Income Fund | $2,629,706.83$ | $\$ 10.45$ |
| :--- | ---: | ---: |
| Equity Fund | $10,160,947.99$ | $\$ 11.90$ |
| Contract Income Fund | $14,801,663.07$ | $\$ 10.52$ |
| Balanced Fund | $3,768,542.95$ | $\$ 11.37$ |
| Small Capitalization Fund | $611,819.96$ | $\$ 25.26$ |
| International Fund | $497,833.72$ | $\$ 18.06$ |
| S\&P 500 Index Fund | $1,000,933.38$ | $\$ 15.57$ |

3. ESOP FUND NOTES PAYABLE

During May and June of 1989, the ESOP Fund borrowed $\$ 70$ million to purchase 3.75 million shares of the Company's common stock on the open market. The loan was guaranteed by the Company. Commencing July 1, 1989 and continuing over the period of the loan, the shares purchased by the ESOP Fund were allocated to participants making contributions to the Plan (see Note 2). The ESOP Fund used Company contributions and cash dividends received on unallocated shares to repay the loan plus interest (8.41\% per annum for 1996 and 1995). Graduated principal payments and related interest were due semiannually, commencing December 31, 1989 and ending on June 30, 1996.

## 6

NOTES TO FINANCIAL STATEMENTS, continued
4. INVESTMENTS

<TABLE>
<CAPTION>
The Plan investments at December 31, were as follows:
(000's omitted except on number of shares or units)
\begin{tabular}{|c|c|c|c|}
\hline & Number of Shares or Units & Fair Value & Cost \\
\hline \[
\begin{aligned}
& \langle S> \\
& 1996
\end{aligned}
\] & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{\(\overline{\text { Cash }}\) and cash equivalents} \\
\hline Employee Benefits Money Market Fund & 11,803,416 & \$ 11,803 & \$ 11,803 \\
\hline \multicolumn{4}{|l|}{Common Shares} \\
\hline Parker Hannifin Corporation - Allocated & 6,487,567 & 251,393 & 128,034 \\
\hline \multicolumn{4}{|l|}{Other Investments} \\
\hline AIM Constellation Fund & 611,820 & 15,455 & 15,216 \\
\hline Capital Guardian International Equity Fund & 497,833 & 8,991 & 8,382 \\
\hline Seven Seas S\&P 500 Index Fund & 1,000,933 & 15,585 & 14,754 \\
\hline Employee Benefits Fixed Income Fund & 169,171 & 13,956 & 12,275 \\
\hline Employee Benefits Value Equity Fund & 470,963 & 150,176 & 82,635 \\
\hline U.S. Government Securities & 17,692,244 & 18,154 & 18,040 \\
\hline Corporate Debt Instruments & 7,600,000 & 7,593 & 7,590 \\
\hline Investment Contracts & 148,730,778 & 148,731 & 148,731 \\
\hline & & 378,641 & 307,623 \\
\hline Total Assets Held for Investment & & \$ 641,837 & \(\overline{\$ 447,460}\) \\
\hline
\end{tabular}

1995
Cash and cash equivalents Employee Benefits Money Market Fund

Common Shares
Parker Hannifin Corporation - Allocated \(\quad 6,012,502 \quad 205,928 \quad 110,913\) Parker Hannifin Corporation - Unallocated 326,455 11,181

7,511
118,424

Other Investments
Employee Benefits Fixed Income Fund Employee Benefits Value Equity Fund
149,992
455,323
\(17,441,076\)
\(6,100,000\)
\(155,287,642\)
\begin{tabular}{r}
11,972 \\
117,029 \\
18,600 \\
6,218 \\
155,288 \\
\hline 309,107 \\
\hline
\end{tabular}

Total Assets Held for Investment
\(\$ 546,882 \quad \$ 399,241\)
</TABLE>
The net realized gain on disposition of investments included in the Plan equity is as follows:


The net unrealized appreciation of investments included in the Plan equity is as follows:

| Balance at December 31, 1994 | \$ 94,244 |
| :---: | :---: |
| Change for the fiscal period | 53,397 |
| Balance at December 31, 1995 | 147,641 |
| Change for the fiscal period | 46,736 |
| Balance at December 31, 1996 | \$ 194,377 |

* Cost of securities sold is determined on an average historical cost basis.


## 7

NOTES TO FINANCIAL STATEMENTS, continued
5. CONTRACT INCOME FUND

Reported in the aggregate for the Contract Income Fund at December 31:

|  | 1996 |  | 1995 |  |
| :---: | :---: | :---: | :---: | :---: |
| Contract Value of Assets | \$ | 155,753,873 | \$ | 169,961,276 |
| Fair Value of Assets | \$ | 155,405,312 | \$ | 172,323,519 |
| Average Yield of Assets |  | 6.58\% |  | 6.35\% |
| Return on assets for the 12 months ended December 31 |  | 6.37\% |  | 6.44\% |
| Duration |  | 2.13 years |  | 2.38 years |

The above information is provided in compliance with the AICPA Statement of Position 94-4 (SOP 94-4). SOP 94-4 requires that fair value be based upon the standard discounted cash flow methodology as referred to in the Statement of Financial Accounting Standards No. 107. To arrive at the above aggregate fair value, comparable duration Wall Street Journal Guaranteed Investment Contract (GIC) Index rates were used as the discount factor within the discounted cash flow formula. A standard present value calculation has been employed to arrive at a current value for each cash flow within a contract. The sum of the present values for each contract's cash flows is the estimated total fair value for that contract. All of the contract fair values are then added together to arrive at the above aggregate fair value for the portfolio.

The Contract Income Fund contains a managed synthetic GIC. This is a portfolio of securities owned by the Fund with a benefit-responsive, book-value "wrap" contract associated with the portfolio. The wrap contract assures that book-value, benefit-responsive payments can be made for participant withdrawals. The managed synthetic GIC included in the above amounts at December 31, 1996 and 1995 had a contract value of $\$ 45,207,576$ and $\$ 44,176,639$, while the fair value was $\$ 44,960,145$ and $\$ 44,678,558$, respectively. The crediting rate on the managed synthetic GIC resets at least quarterly and will have an interest rate of no less than $0 \%$.

At December 31, 1995 the Contract Income Fund contained non-benefit responsive contracts. SOP 94-4 recommends that these contracts be carried at a fair value. However, the Fund's non-benefit responsive contracts were not a large enough representation of the portfolio (1.6\% at December 31, 1995) to result in a material impact on the Contract Income Fund. Therefore, these contracts have been reported at contract value in the financial statements.

It is important to note that, in the absence of an actively traded market, discounted cash flows are only an estimate of the contract's economic value. These values are not a useful value for participant statement purposes nor are they representative of the value which may be received from these contracts in either a participant disbursement or an early termination of the contract.
6. VESTING, WITHDRAWALS AND DISTRIBUTIONS

A participant's interest in the Plan attributable to his own contributions and Company contributions is fully vested at all times. A participant may withdraw in cash a portion of his contributions, subject to certain limitations and restrictions.

After a participant terminates employment for any reason, all amounts are distributable to him or, if he is deceased, to his designated beneficiary. If his interest exceeds $\$ 3,500$, he may defer his distribution up to his attainment of age $701 / 2$. Distribution is either in a single payment, quarterly installments or, by purchase of an annuity. Amounts held in the Company Stock Fund and ESOP Fund are distributed in the form of Common Shares or cash, as the participant
elects. All other amounts are distributed in the form of cash or annuity.

Dividends received by the ESOP Fund with respect to allocated Company shares are paid to participants subsequent to the end of each plan year.

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NOTES TO FINANCIAL STATEMENTS, continued

## 7. TAX STATUS

The United States Treasury Department advised on July 24, 1995, that the Plan, as restated as of January 1, 1992, constitutes a qualified trust under Section $401(a)$ of the Internal Revenue Code and is therefore exempt from federal income taxes under provisions of Section 501 (a).

Contributions matched by the Company and all earnings are not taxable until distributed to the participants. Participants are allowed to make deferred compensation contributions to the Plan in amounts up to $15 \%$ of their total compensation but not to exceed $\$ 9,500$ and $\$ 9,240$ in 1996 and 1995, respectively (may be adjusted annually for cost-ofliving increases). Such contributions are made in accordance with a salary reduction arrangement under Section $401(k)$ of the Internal Revenue Code of 1986, as amended, and are treated for federal income tax purposes as Company contributions. Contributions by highly compensated employees are limited in accordance with section $401(k)$.
8. PLAN TERMINATION

The Company, by action of its Board of Directors, without further approval by the shareholders, has the right to amend, modify, suspend, or terminate the Plan in its entirety, or as to any subsidiary or operating location. No amendment, modification, suspension, or termination shall provide that assets held in trust by the Trustee may be used for or diverted to purposes other than for the exclusive benefit of participants or their beneficiaries. If the Plan is terminated, the Company contributions credited to each affected participant shall continue to be fully vested.
9. RECONCILIATION WITH FORM 5500

The Department of Labor requires that amounts owed to withdrawing but unpaid former participants be classified as a plan liability on Form 5500, while these amounts are not reported as a liability in the Statements of Net Assets Available for Plan Benefits. As a result, the following reconciliations were prepared:

|  |  | 1996 |  | 1995 |
| :---: | :---: | :---: | :---: | :---: |
| Net assets per Form 5500 | \$ | 669,509,061 | \$ | 552,376,550 |
| Distributions payable that are allocated but unpaid to former participants |  | 87,212 |  | 2,616,830 |
| Plan Equity per financial statements | \$ | 669,596,273 | \$ | 554,993,380 |
| Distributions to former participants per Form 5500 | \$ | 31,947,842 | \$ | 31,456,839 |
| Distributions payable that are allocated but unpaid to former participants |  | $(87,212)$ |  | $(2,616,830)$ |
| Prior year distributions payable that were paid to former participants in the current year |  | 2,616,830 |  | 1,711,238 |
| Distributions to former participants per <br> financial statements | \$ | 34,477,460 | \$ | 30,551,247 |

## 10. ASSET ALLOCATION

As described in Note 2, the participants may elect to invest their contributions in eight investment funds (five in 1995) and Company contributions are invested in the ESOP Fund. The allocation of assets and liabilities, and the additions and deductions among the investment funds as well as the ESOP and Loan Funds follows on pages 10 through
13.

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NOTES TO FINANCIAL STATEMENTS, continued
10. ASSET ALLOCATION, continued
<TABLE>
<CAPTION>
PARKER RETIREMENT SAVINGS PLAN
ALLOCATION OF NET ASSETS AVAILABLE FOR PLAN BENEFITS INVESTMENT PROGRAMS
DECEMBER 31, 1996
(000'S omitted)
<S>
ASSE
ASSETS
Investments, at fair value:
Cash and cash equivalents
Parker-Hannifin Corporation common shares
Investment contracts
Other investments
Total investments

Receivables:
Participants' contributions Participant loans Accrued interest and dividends Other

Total assets

## LIABILITIES

Dividends payable to participants Other

Total liabilities

Net Assets Available for Plan Benefits

| ESOP <br> Fund | Stock Fund | Income Fund | Equity Fund | Income Fund | Balanced Fund |
| :---: | :---: | :---: | :---: | :---: | :---: |
| <C> | <C> | <C> | <C> | <C> | <C> |
| \$ 2,902 | \$ 653 | \$ 1,271 | \$ | \$ 6,977 | \$ |
| 187,635 | 63,758 |  |  |  |  |
|  |  | 25,747 | 121,331 | 118, | 42,802 |
| 190,537 | 64,411 | 27,018 | 121,331 | 155,708 | 42,802 |


| 17 | 2 | 436 | 548 | 263 |
| ---: | ---: | ---: | ---: | ---: |


| 3,338 | 35 |  | 17 |  | 415 |  | 627 |  | 40 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| 3,338 |  | 35 |  | 17 |  | 415 |  | 627 |  | 40 |
| \$ 188,534 | \$ | 64,378 | \$ | 27,465 | \$ | 120,937 | \$ | 155,892 |  |  |



## </TABLE>

10. ASSET ALLOCATION, continued
<TABLE> <CAPTION>

PARKER RETIREMENT SAVINGS PLAN
ALLOCATION OF NET ASSETS AVAILABLE FOR PLAN BENEFITS INVESTMENT PROGRAMS
DECEMBER 31, 1995
(000'S omitted)

| Total | ESOP <br> Fund |  | Company <br> Stock <br> Fund |  | Fixed <br> Income Fund |  | Equity <br> Fund |  | Contract Income Fund |  | Balanced Fund |  | Loan <br> Fund |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  |  |  |  |  |  |  |  |  | <C> |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investments, at fair value: Cash and cash equivalents | \$ | 4,988 | \$ | 519 | \$ | 549 | \$ | - | \$ | 14,610 | \$ | - | \$ | - | \$ |

20,666

</TABLE>
11
NOTES TO FINANCIAL STATEMENTS, continued
10. ASSET ALLOCATION, continued
<TABLE> <CAPTION>

PARKER RETIREMENT SAVINGS PLAN
ALLOCATION OF NET ASSETS AVAILABLE FOR PLAN BENEFITS INVESTMENT PROGRAMS

|  | ESOP Fund | Company Stock Fund | Fixed Income Fund | Equity <br> Fund | Contract Income Fund | Balanced Fund |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |
| ADDITIONS |  |  |  |  |  |  |
| Contributions: |  |  |  |  |  |  |
| Participant payroll deductions Employer | $19,703$ | \$ 7,388 | \$ 4,293 | \$ 14,792 | \$ 10,534 | \$ 7,323 |
| Total contributions | 19,703 | 7,388 | 4,293 | 14,792 | 10,534 | 7,323 |
| Transfers from other plans |  | 205 | 65 | 554 | 274 | 442 |
| Interfund transfers | $(1,378)$ | $(5,915)$ | $(2,330)$ | $(8,798)$ | $(17,673)$ | $(2,097)$ |
| Interest income | 259 | 62 | 1,684 | 2 | 9,840 | 32 |
| Dividend income - net | 67 | 1,204 |  |  |  |  |
| Net appreciation (depreciation) in the fair value of investments | 20,647 | 7,514 | (652) | 23,318 |  | 5,844 |
| Total additions | 39,298 | 10,458 | 3,060 | 29,868 | 2,975 | 11,544 |
| DEDUCTIONS |  |  |  |  |  |  |
| Withdrawals and terminations | 6,957 | 2,911 | 1,424 | 4,289 | 16,604 | 1,610 |
| Interest expense | 290 |  |  |  |  |  |
| Trustee fees and expenses |  | 6 | 111 | 637 | 441 | 231 |


| Total deductions | 7,247 | 2,917 | 1,535 | 4,926 | 17,045 | 1,841 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net increase (decrease) in Assets |  |  |  |  |  |  |
| Available for Plan Benefits | 32,051 | 7,541 | 1,525 | 24,942 | $(14,070)$ | 9,703 |
| Assets Available - Beginning of year | 156,483 | 56,837 | 25,940 | 95,995 | 169,962 | 33,195 |
| Assets Available - End of year | \$ 188,534 | \$ 64,378 | \$ 27,465 | \$ 120,937 | \$ 155,892 | \$ 42,898 |


|  | Small <br> Capitalization Fund | International Fund | $\begin{aligned} & S \& P \\ & 500 \\ & \text { Index } \\ & \text { Fund } \end{aligned}$ | Loan Fund | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | <C> | <C> | <C> | $\overline{<C>}$ | <C> |
| ADDITIONS |  |  |  |  |  |
| Contributions: |  |  |  |  |  |
| Participant payroll deductions Employer | \$ 3,988 | \$ 2,448 | \$ 3,673 | \$ | $\begin{aligned} & \$ \quad 54,439 \\ & 19,703 \end{aligned}$ |
| Total contributions | 3,988 | 2,448 | 3,673 | - | 74,142 |
| Transfers from other plans | 127 | 93 | 186 |  | 1,946 |
| Interfund transfers | 10,432 | 5,871 | 10,256 | 11,632 | - |
| Interest income |  | 1 | 160 | 1,809 | 13,849 |
| Dividend income - net |  |  |  |  | 1,271 |
| Net appreciation (depreciation) in the fair value of investments | 881 | 665 | 1,440 |  | 59,657 |
| Total additions | 15,428 | 9,078 | 15,715 | 13,441 | 150,865 |
| DEDUCTIONS |  |  |  |  |  |
| Withdrawals and terminations | 88 | 60 | 100 | 435 | 34,478 |
| Interest expense |  |  |  |  | 290 |
| Trustee fees and expenses | 13 | 6 | 50 |  | 1,495 |
| Total deductions | 101 | 66 | 150 | 435 | 36,263 |
| Net increase (decrease) in Assets |  |  |  |  |  |
| Assets Available - Beginning of year | - | - | - | 16,582 | 554,994 |
| Assets Available - End of year | \$ 15,327 | \$9,012 | \$ 15,565 | \$ 29,588 | \$ 669,596 | </TABLE>

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10. ASSET ALLOCATION, continued

<TABLE>
<CAPTION>

NOTES TO FINANCIAL STATEMENTS, continued
<TABLE> <CAPTION>

PARKER RETIREMENT SAVINGS PLAN
ALLOCATION OF NET ASSETS AVAILABLE FOR PLAN BENEFITS INVESTMENT PROGRAMS



PARKER RETIREMENT SAVINGS PLAN
ITEM 27a - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES FOR THE YEAR ENDED DECEMBER 31, 1996

Identity of issue, borrower, lessor,
or similar party

\section*{<S>}

Employee Benefits Money Market Fund
11,803,414
Parker Hannifin Corporation
251,393,220
AIM
15,454,572
Capital Guardian
8,990,876
Seven Seas
15,584,532
Key Bank
13,956,417
Key Bank
150,175,845
U.S. Government Securities:

GNMA
1,309,900
GNMA
324,275
GNMA
416,987
GNMA
921,014
GNMA
371,411
United States Treasury Notes 3,473,750
United States Treasury Notes 2,018,740
United States Treasury Notes 1,015,940
United States Treasury Notes 3,220,992
United States Treasury Notes 5,081,027
\begin{tabular}{|c|c|c|}
\hline Description of investment including maturity date, rate of interest, collateral, par, or maturity value & Cost & Current value \\
\hline <C> & <C> & <C> \\
\hline Cash and cash equivalents & \$ 11,803,414 & \$ \\
\hline 6,487,567 Common Shares & 128,033,604 & \\
\hline 611,820 units of AIM Constellation Fund & 15,216,562 & \\
\hline 497,833 units of Capital Guardian Intl Equity Fund & 8,381,698 & \\
\hline 1,000,933 units of Seven Seas S\&P 500 Index Fund & 14,754,299 & \\
\hline 169,171 units of Employee Benefits Fixed Income Fund & 12,274,859 & \\
\hline 470,963 units of Employee Benefits Value Equity Fund & 82,634,818 & \\
\hline 6.5\% due 07-15-2009 & 1,304,746 & \\
\hline 9\% due 09-15-2016 & 325,695 & \\
\hline 9\% due 12-15-20 & 421,513 & \\
\hline 8.5\% due 06-15-2021 & 944,534 & \\
\hline 9\% due 06-15-2022 & 372,178 & \\
\hline 5.375\% due 05-31-1998 & 3,458,437 & \\
\hline 6.375\% due 07-15-1999 & 2,008,437 & \\
\hline 6.625\% due 06-30-2001 & 996,250 & \\
\hline 6.375\% due 08-15-2002 & 3,279,611 & \\
\hline 7.5\% due 02-15-2005 & 4,928,964 & \\
\hline
\end{tabular}

Corporate Debt Instruments:
\begin{tabular}{|c|c|c|}
\hline Citicorp & Senior NT 5.625\% due 02-15-2001 & 979,100 \\
\hline 965,650 & & \\
\hline Commercial Credit & Notes 6.75\% due 05-15-2000 & 504,760 \\
\hline 504,360 & & \\
\hline Ford Motor Credit Corporation & Notes 6.25\% due 02-26-1998 & 1,000,640 \\
\hline 1,002,490 & & \\
\hline Gannett Incorporated & Notes 5.85\% due 05-01-2000 & 466,500 \\
\hline 490,915 & & \\
\hline General Electric Company & Deb 7.875\% due 09-15-1998 & 509,050 \\
\hline 514,515 & & \\
\hline IBM & Note 6.375\% due 11-01-1997 & 493,339 \\
\hline 501,805 & & \\
\hline J C Penny & Note 10\% due 10-15-1997 & 265,802 \\
\hline 257,587 & & \\
\hline Lockheed Martin & Bond 7.25\% due 05-15-2006 & 499,530 \\
\hline 508,685 & & \\
\hline Phillip Morris Company Inc & NT 6.375\% due 01-15-1998 & 868,904 \\
\hline 852,184 & & \\
\hline Salomon Inc & Notes 6.7\% due 12-01-1998 & 1,003,350 \\
\hline 1,003,780 & & \\
\hline Service Corp International & SR Note 6.375\% due 10-01-2000 & 998,540 \\
\hline 991,010 & & \\
\hline Total Corporate Debt Instruments & & 7,589,515 \\
\hline 7,592,981 & & \\
\hline Continued on next page & & \\
\hline
\end{tabular}

ITEM 27a - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES, continued FOR THE YEAR ENDED DECEMBER 31, 1996
\begin{tabular}{|c|c|c|c|}
\hline Identity of issue, borrower, lessor, or similar party & Description of investment including maturity date, rate of interest, collateral, par, or maturity value & Cost & Current value \\
\hline <S> & <C> & <C> & <C> \\
\hline Investment Contracts: & & & \\
\hline Business Mens Assurance Co & \(6.9 \%\) due 10-01-2001 & \$ 3,039,746 & \$ \\
\hline 3,039,746 & & & \\
\hline Caisse Des Depots ET Consignations & 5.44\% due 12-26-2000 & 3,138,139 & \\
\hline 3,138,139 & & & \\
\hline Capital Holding Corp & 5.91\% due 07-15-2000 & 2,990,419 & \\
\hline 2,990,419 & & & \\
\hline C.N.A. Insurance Co & 8.7\% due 03-17-1997 & 4,873,580 & \\
\hline 4,873,580 & & & \\
\hline Commonwealth Life Insurance & 5.47\% due 10-25-2004 & 9,996,041 & \\
\hline 9,996,041 & & & \\
\hline Commonwealth Life Insurance & \(6.648 \%\) due 08-08-1999 & 9,977,664 & \\
\hline 9,977,664 & & & \\
\hline Confederation Life & 9.29\% due 02-23-1995 & 2,094,657 & \\
\hline 2,094,657 & & & \\
\hline Hartford Insurance Co & 8.40\% due 01-15-1997 & 3,097,104 & \\
\hline 3,097,104 & & & \\
\hline Hartford Life Insurance & 7.83\% due 10-15-1997 & 3,642,243 & \\
\hline 3,642,243 & & & \\
\hline Metropolitan Life & \(6.75 \%\) due 11-14-2000 & 2,385,501 & \\
\hline 2,385,501 & & & \\
\hline New York Life Insurance Co & 7.15\% due 09-15-1998 & 2,552,400 & \\
\hline 2,552,400 & & & \\
\hline New York Life Insurance Co & 5.8\% due 11-15-1999 & 11,770,122 & \\
\hline 11,770,122 & & & \\
\hline Principal Mutual Life Insurance Co & 5.45\% due 06-15-1999 & 4,690,972 & \\
\hline 4,690,972 & & & \\
\hline Security Life Of Denver & 5.85\% due 01-06-1997 & 3,000,000 & \\
\hline 3,000,000 & & & \\
\hline Union Bank Switzerland & 6.64\% due 08-15-1999 & 10,435,614 & \\
\hline 10,435,614 & & & \\
\hline Union Bank Switzerland & 5.9271\% due 03-25-2000 & 10,301,718 & \\
\hline 10,301,718 & & & \\
\hline Bankers Trust & Basic Contract \# 94-773 7.74\% due 04-07-1999 & 1,999,408 & \\
\hline 1,999,408 & & & \\
\hline Bankers Trust & Synthetic GIC No maturity & 45,207,576 & \\
\hline 45,207,576 & & & \\
\hline Bankers Trust & 6.75\% due 03-25-1999 & 1,462,286 & \\
\hline 1,462,286 & & & \\
\hline Bankers Trust & Contract \# 92-286 7.204998\% due 11-15-1998 & 1,119,443 & \\
\hline 1,119,443 & & & \\
\hline Bankers Trust & Contract \# 92-377 RT \% due 9-25-1997 & 2,742,592 & \\
\hline 2,742,592 & & & \\
\hline Bankers Trust & RT\% due 10-15-1997 & 2,704,520 & \\
\hline
\end{tabular}
\begin{tabular}{lll} 
Transamerica & Occidental Life \# 76524 \(8.12 \%\) due 11-07-1998 \\
\(2,514,869\) & Synthetic GIC \# 76554 RT\% due \(6-15-2000\)
\end{tabular}
\(==========\)
</TABLE>
<TABLE>
<CAPTION>
PARKER RETIREMENT SAVINGS PLAN ITEM 27d - SCHEDULE OF REPORTABLE TRANSACTIONS FOR THE YEAR ENDED DECEMBER 31, 1996

The following schedule represents Plan transactions or series of transactions
in excess of \(5 \%\) of current value of Plan assets for the year ended December 31, 1996.
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Description & \# of Transactions & Purchase Price & Proceeds & Cost of Asset & & \[
\begin{gathered}
\text { Gain or } \\
\text { loss }
\end{gathered}
\] \\
\hline <S> & <C> & <C> & \(\overline{<C>}\) & \(\overline{<C>}\) & <C> & \\
\hline Key Trust Employee Benefits Money Market & 417 & \$ \(55,481,840\) & & & & \\
\hline \begin{tabular}{l}
Key Trust Employee \\
Benefits Money Market
\end{tabular} & 300 & & \$ 53,117,086 & \$ 53,117,086 & \$ & - \\
\hline
\end{tabular}
<EN>
NOTE: There is no separate determination of expenses related to the above transactions.
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</EN>
</TABLE>

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Administrator of the Plan has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized

## PARKER RETIREMENT SAVINGS PLAN

BY: Michael J. Hiemstra
Michael J. Hiemstra
Vice President-Finance \& Administration
\& Chief Financial Officer
Parker-Hannifin Corporation

June 27, 1997

