SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549
FORM 11-K
[ X ]ANNUAL REPORT PURSUANT TO SECTION $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934 [FEE REQUIRED]

For the fiscal year ended December 31, 1997

OR
[ ]TRANSITION REPORT PURSUANT TO SECTION $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]

For the transition period from ....................................................
Commission file number 1-4982
A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

PARKER RETIREMENT SAVINGS PLAN
B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

PARKER-HANNIFIN CORPORATION
6035 PARKLAND BOULEVARD
CLEVELAND, OHIO 44124-4141

PARKER RETIREMENT SAVINGS PLAN

INDEX OF FINANCIAL STATEMENTS
Independent Auditors' Report
Financial Statements:

| Statements of Net Assets Available for Benefits |
| :--- |
| at December 31, 1997 and 1996 |


| Statements of Changes in Net Assets Available for Benefits |
| :--- |
| for the years ended December 31, 1997 and 1996 |

Notes to Financial Statements

To the Shareholders and Board of Directors
of Parker-Hannifin Corporation

We have audited the accompanying statements of net assets available for benefits of the Parker Retirement Savings Plan as of December 31, 1997, and the related statements of changes in net assets available for benefits for the
year ended December 31, 1997. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of the Parker Retirement Savings Plan as of December 31, 1996, were audited by other auditors whose report dated June 27, 1997, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the December 31, 1997 financial statements referred to above present fairly, in all material respects the net assets available for benefits of the Parker Retirement Savings Plan as of December 31, 1997, and the changes in net assets available for benefits for the year ended December 31, 1997 in conformity with generally accepted accounting principles.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules listed in the accompanying index are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. The supplemental schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material aspects in relation to the basic financial statements taken as a whole.

Ciuni \& Panichi Inc.

Cleveland, Ohio
June 18, 1998

- 1 -

INDEPENDENT AUDITORS' REPORT

To the Shareholders and Board of Directors
Parker-Hannifin Corporation

We have audited the accompanying statement of Net Assets Available for
Benefits of the Parker Retirement Savings Plan (the "Plan") as of December 31, 1996, and the related Statement of Changes in Net Assets Available for Benefits for the year ended December 31, 1996. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for plan benefits of the Parker Retirement Savings Plan as of December 31, 1996, and the changes in net assets available for plan benefits for the year ended December 31, 1996 in conformity with generally accepted accounting principles.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules listed in the accompanying index are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The Fund information in the Statement of Changes in Net Assets Available for Benefits and Note 11 to the financial statements is presented for purposes of additional analysis rather than to present the changes in net assets available for benefits of each fund. The supplemental
schedules and Fund Information have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Coopers \& Lybrand L.L.P.
Cleveland, Ohio
June 27, 1997

## - 2 -

PARKER RETIREMENT SAVINGS PLAN
STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS AT DECEMBER 31, 1997 AND 1996
(000's omitted)

|  | 1997 | 1996 |
| :---: | :---: | :---: |
| [S] | [C] | [C] |
| ASSETS |  |  |
| Investments at fair value: |  |  |
| Cash and cash equivalents (Notes 1 \& 3) | \$ 10,351 | \$ 11,803 |
| Parker-Hannifin Corporation common shares (Notes 1 \& 3) | 475,169 | 251,393 |
| Investment contracts (Notes 1 \& 5) | 140,116 | 148,731 |
| Other investments (Notes 1 \& 3) | 312,301 | 229,910 |
| Participant loans | 37,306 | 29,588 |
| Total investments | 975,243 | 671,425 |
| Receivables: |  |  |
| Participant contributions | - | 21 |
| Accrued interest and dividends | 1,187 | 1,031 |
| Other | 32 | 1,884 |
| Total assets | 976,462 | 674,361 |
| LIABILITIES |  |  |
| Dividends payable to participants (Note 6) | 4,220 | 3,338 |
| Other | 2,669 | 1,427 |
| Total liabilities | 6,889 | 4,765 |
| Net Assets Available for Benefits | \$ 969,573 | \$ 669,596 |

STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS FOR THE YEARS ENDED DECEMBER 31, 1997 AND 1996 (000's omitted)

|  | 1997 | 1996 |
| :---: | :---: | :---: |
| [S] | [C] | [C] |
| ADDITIONS |  |  |
| Contributions (Notes 1 \& 2) : |  |  |
| Participant payroll deductions | \$ 51,549 | \$ 54,439 |
| Employer's contributions | 22,313 | 19,703 |
| Total contributions | 73,862 | 74,142 |
| Transfers from other plans (Note 2) | - | 1,946 |
| Interest income | 18,155 | 13,849 |
| Dividend income - net | 1,438 | 1,271 |
| Net appreciation in the fair value of investments (Notes 1 \& 3) | 248,406 | 59,657 |
| Total additions | 341,861 | 150,865 |
| DEDUCTIONS |  |  |
| Withdrawals and terminations | 40,356 | 34,478 |
| Interest expense (Note 4) | - | 290 |
| Trustee fees and expenses | 1,528 | 1,495 |
| Total deductions | 41,884 | 36,263 |
| Net increase in Assets Available |  |  |
| for Benefits | 299,977 | 114,602 |
| Net Assets Available - Beginning of year | 669,596 | 554,994 |

The accompanying notes are an integral part of the financial statements.

- 3 -

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## INVESTMENT VALUATION

The investments in Parker-Hannifin Corporation (the Company) common shares, non-convertible corporate bonds, U.S. Government bonds, Key Trust Employee Benefits Value Equity Fund, Key Trust Employee Benefits Fixed Income Fund, AIM Constellation Fund, Capital Guardian International Equity Fund and the Seven Seas S\&P 500 Index Fund are valued as of the last reported trade price on the last business day of the period. The Parker Retirement Savings Plan (the Plan) presents in the Statement of Changes in Net Assets Available for Benefits the net appreciation (depreciation) in the fair value of its investments which consists of the realized gains or losses from the sale of investments and the unrealized appreciation (depreciation) on investments held by the Plan.

Investments in the Key Trust Employee Benefits Money Market Fund are valued at market, which approximates cost. Refer to Note 5 for information relating to the Contract Income Fund.

Management believes that the Plan's investments are well diversified and do not create a significant concentration of credit risk. Participants assume all risk in connection with any decrease in the market price of any securities in all the Funds. Although the annual rates of return with respect to the contracts held in the contract Income Fund are guaranteed by major insurance and bank companies, the Company does not make any representations as to the financial capability of such companies or their ability to make payments under the contracts.

## CONTRIBUTIONS

Contributions from employees and the Company are recorded in the period that payroll deductions are made from Plan participants.

Company contributions are invested solely in the ESOP Fund, which holds Company stock and some cash.

OTHER

Purchases and sales of securities are reflected on a trade-date basis.

Dividend income is recorded on the ex-dividend date. Interest and other income are recorded as earned on the accrual basis.

Costs incident to the purchase and sale of securities, such as brokerage commissions and stock transfer taxes, as well as investment advisory fees, are charged to the Funds to which they relate and netted against interest income. All other costs and expenses incurred in administering the Plan, including fees of the Trustee, are paid out of the Plan's assets, unless the Company elects to pay such costs.

The preparation of financial statements in conformity with generally
accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Benefits are recorded when paid.
2. DESCRIPTION OF PLAN

GENERAL

The following description of the Plan provides only general information. Participants should refer to the Plan agreement or summary plan description for a more complete description of the Plan's provisions.

The Plan is a defined contribution plan covering all regular and parttime non-union employees who have 90 days of service. It is subject to the provisions of the Employee Retirement Income Security Act (ERISA) of 1974, as amended.

A participant may elect to contribute, through payroll deductions, not less than $1 \%$ nor more than $15 \%$ of his total compensation for a Plan year and may change such percentage upon request. The amount which a highly compensated employee may contribute may be limited in order to comply with Internal Revenue Code sections $401(k)$ and $401(\mathrm{~m})$. A participant may suspend his contributions at any time. Upon enrollment or re-enrollment, each participant stipulates his contributions to be invested in accordance with the following investment options:
(a) Company Stock Fund - Invested primarily in Common Shares of the Company purchased on the open market. A participant's contribution is limited to $50 \%$ invested in this fund.
(b) Fixed Income Fund - Invested primarily in securities which have a fixed rate of return such as government and high-quality corporate bills, notes, bonds, and other similar investments of issuers other than the Company.
(c) Equity Fund - Invested primarily in common stock of high-quality medium and large capitalization companies other than the Company.
(d) Contract Income Fund - Invested primarily in high-quality fixed income investments such as contracts issued by insurance companies and banks which provide a return guaranteed by the issuer, and debt securities such as notes and bonds issued by Federal agencies or mortgage backed securities, with each of these investments typically providing a stable rate of return for a specific period of time. Refer to Note 5 for a further description of this fund.
(e) Balanced Fund - Invested primarily in bonds, convertible securities, money market investments, and common stocks of high-quality medium and large capitalization companies other than the Company.
(f) Small Capitalization Fund - Invested primarily in equity securities of small and medium-sized companies that have demonstrated or have the potential for above-average capital growth.
(g) International Fund - Invested primarily in common stocks, preferred stocks, warrants and rights to subscribe to common stocks on non-U.S. issuers.
(h) S\&P 500 Index Fund - Invested in stocks which comprise the S\&P 500 Index, most of which are listed on the New York Stock Exchange.

TRANSFER OF PROFIT-SHARING ACCOUNT BALANCES

A participant who has an account attributable to the old Profit-Sharing Plan (replaced by the Retirement Plan) may make an irrevocable election to have his entire account balance transferred to the Plan. The account balance may be transferred upon request.

TRANSFERS FROM OTHER PLANS

As a result of an acquisition in 1996, $\$ 1,945,530$ was transferred into the Plan from the account balances of the Symmetrics Savings Plan.

TRANSFERS AMONG SAVINGS PLAN FUNDS
A participant may elect to reallocate at any time his account balances attributable to his contributions invested in any Fund (other than the ESOP Fund) to one or more of the other Funds. A participant age 55 or older, with 10 or more years of participation in the Plan, may transfer a portion of the shares of stock in the ESOP Fund to any of the investment funds within the Plan. Such transfer may be made anytime during the year.

- 5 -

NOTES TO FINANCIAL STATEMENTS, continued
2. DESCRIPTION OF PLAN, Continued

## PARKER-HANNIFIN CORPORATION CONTRIBUTIONS

The Company makes matching contributions based on the first $5 \%$ of a participant's deferred compensation (before-tax) contributions. The Company contributes an amount equal to $100 \%$ of the first $3 \%$ of the monthly before-tax contributions and an amount equal to $25 \%$ of the 4 th percent and 5 th percent of the contribution. Effective in 1996, the Company eliminated the match on the first 3\% of after-tax contributions and matches only the 4 th percent and 5 th percent at $25 \%$. Company
contributions match the before-tax contributions prior to the after-tax contributions. Company contributions are invested solely in the ESOP Fund.

PARTICIPANT LOANS

The Plan has a loan provision which allows an active participant to borrow a minimum of $\$ 500$ and up to a maximum of a) $50 \%$ of his account balance or b) $\$ 50,000$ minus the largest outstanding loan balance he had in the last 12 months, whichever is less. The loan must be repaid, with interest equal to the prime rate at the time the loan is entered into plus 1\%, over a period from 1 year to $41 / 2$ years for a general purpose loan and up to ten years for a residential loan. Participant loans are valued at cost, which approximates fair value.

## PLAN PARTICIPANTS

The number of active participants in each fund at December 31, 1997 and 1996 are as follows:

|  | 1997 | 1996 |
| :--- | ---: | ---: |
|  |  |  |
| ESOP Fund | 17,663 | 17,170 |
| Company Stock Fund | 12,147 | 11,541 |
| Fixed Income Fund | 5,863 | 6,358 |
| Equity Fund | 12,009 | 11,189 |
| Contract Income Fund | 10,561 | 11,756 |
| Balanced Fund | 6,655 | 6,083 |
| Small Capitalization Fund | 3,923 | 2,839 |
| International Fund | 3,132 | 2,239 |
| S\&P 500 Index Fund | 4,953 | 2,655 |

The total number of participants in the Plan is less than the sum of the number of participants shown above because many were participating in more than one fund.

## PARTICIPANT ACCOUNTS

Effective March 1, 1996, the Plan converted to the unit value method for allocating Plan earnings for all funds with the exception of the Company Stock and ESOP Funds which were converted April 1, 1997. The unit values are determined on a daily basis and are presented excluding contributions receivable and benefits payable. The total number of units and unit values as of December 31, 1997 and 1996 by fund are as follows:
<TABLE>
<CAPTION>

3. INVESTMENTS
<TABLE>
<CAPTION>
The Plan investments at December 31, were as follows:
(000's omitted except on number of shares or units)

| 1997 | Number of Shares or Units | Fair Value | Cost |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| Cash and cash equivalents Employee Benefits Money Market Fund | 10,351,068 | \$ 10,351 | \$ 10,351 |
| Common Shares |  |  |  |
| Parker Hannifin Corporation - Allocated | 10,357,909 | 475,169 | 162,976 |


| Investment Contracts - estimated | 140,116,435 | 140,116 | 140,116 |
| :---: | :---: | :---: | :---: |
| Other Investments |  |  |  |
| AIM Constellation Fund | 844,330 | 22,273 | 22,281 |
| Capital Guardian International Equity Fund | 676,172 | 13,348 | 12,673 |
| Seven Seas S\&P 500 Index Fund | 1,926,160 | 37,868 | 32,942 |
| Employee Benefits Fixed Income Fund | 257,380 | 23,235 | 20,083 |
| Employee Benefits Value Equity Fund | 451,757 | 186,358 | 92,875 |
| U.S. Government Securities | 13,376,799 | 13,778 | 13,640 |
| Corporate Debt Instruments | 14,901,498 | 15,441 | 15,257 |
|  |  | 312,301 | 209,751 |
| Participant Loans - estimated | $37,306,280$ | 37,306 | 37,306 |
| Total Assets Held for Investment |  | \$ 975,243 | \$ 560,500 |
| 1996 |  |  |  |
| Cash and cash equivalents |  |  |  |
| Employee Benefits Money Market Fund | 11,803,416 | \$ 11,803 | \$ 11,803 |
| Common Shares |  |  |  |
| Parker Hannifin Corporation - Allocated | 6,487,567 | 251,393 | 128,034 |
| Investment Contracts - estimated | 148,730,778 | 148,731 | 148,731 |
| Other Investments |  |  |  |
| AIM Constellation Fund | 611,820 | 15,455 | 15,216 |
| Capital Guardian International Equity Fund | 497,833 | 8,991 | 8,382 |
| Seven Seas S\&P 500 Index Fund | 1,000,933 | 15,585 | 14,754 |
| Employee Benefits Fixed Income Fund | 169,171 | 13,956 | 12,275 |
| Employee Benefits Value Equity Fund | 470,963 | 150,176 | 82,635 |
| U.S. Government Securities | 17,692,244 | 18,154 | 18,040 |
| Corporate Debt Instruments | 7,600,000 | 7,593 | 7,590 |
|  |  | 229,910 | 158,892 |
| Participant Loans - estimated | 29,588,434 | 29,588 | 29,588 |
| Total Assets Held for Investment |  | \$ 671,425 | \$ 477,048 |

## </TABLE>

The net realized gain on disposition of investments included in the Plan equity is as follows:

|  | 1997 |  | 1996 |  |
| :---: | :---: | :---: | :---: | :---: |
| Selling price | \$ | 209,435 | \$ | 72,242 |
| Cost* |  | 181,395 |  | 59,321 |
| Realized gain | \$ | 28,040 | \$ | 12,921 |

The net unrealized appreciation of investments included in the Plan equity is as follows:
Balance at December 31, 1995

Change for the fiscal period \begin{tabular}{r}
$\$ 147,641$ <br>
46,736 <br>
Balance at December 31, 1996 <br>
Change for the fiscal period

 

194,377 <br>
220,366
\end{tabular}

* Cost of securities sold is determined on an average historical cost basis.


## 4. ESOP FUND NOTES PAYABLE

During May and June of 1989, the ESOP Fund borrowed $\$ 70$ million to purchase 3.75 million shares of the Company's common stock on the open market. The loan was guaranteed by the Company. Commencing July 1, 1989 and continuing over the period of the loan, the shares purchased by the ESOP Fund were allocated to participants making contributions to the Plan (see Note 2). The ESOP Fund used Company contributions and cash dividends received on unallocated shares to repay the loan plus interest (8.41\% per annum for 1996). Graduated principal payments and related interest were due semiannually, commencing December 31, 1989 and ending on June 30, 1996.
5. CONTRACT INCOME FUND

Reported in the aggregate for the Contract Income Fund at December 31:

| Contract Value of Assets | $\$ 146,626,466$ | $\$ 155,753,873$ |  |
| :--- | :---: | :---: | :---: |
| Fair Value of Assets | $\$ 146,981,405$ | $\$ 155,405,312$ |  |
| Average Yield of Assets | $6.39 \%$ | $6.58 \%$ |  |
| Return on assets for the |  |  |  |
| $\quad$12 months ended December |  | $6.55 \%$ | $6.37 \%$ |
| Duration |  |  |  |

The above information is provided in compliance with the AICPA Statement of Position 94-4 (SOP 94-4). SOP 94-4 requires that fair value be based upon the standard discounted cash flow methodology as referred to in the Statement of Financial Accounting Standards No. 107. To arrive at the above aggregate fair value, comparable duration Wall Street Journal Guaranteed Investment Contract (GIC) Index rates were used as the discount factor within the discounted cash flow formula. A standard present value calculation has been employed to arrive at a current value for each cash flow within a contract. The sum of the present values for each contract's cash flows is the estimated total fair value for that contract. All of the contract fair values are then added together to arrive at the above aggregate fair value for the portfolio.

The Contract Income Fund contains a managed synthetic GIC. This is a portfolio of securities owned by the Fund with a benefit-responsive, book-value "wrap" contract associated with the portfolio. The wrap contract assures that book-value, benefit-responsive payments can be made for participant withdrawals. The managed synthetic GIC included in the above amounts at December 31, 1997 and 1996 had a contract value of $\$ 48,093,253$ and $\$ 45,207,576$, while the fair value was $\$ 49,116,395$ and $\$ 44,960,145$, respectively. The crediting rate on the managed synthetic GIC resets at least quarterly and will have an interest rate of no less than $0 \%$.

At December 31, 1997 and 1996 the Contract Income Fund contained a nonbenefit responsive contract. SOP 94-4 recommends that this contract be carried at a fair value. However, the Fund's non-benefit responsive contract was not a large enough representation of the portfolio (1.8\% and $1.6 \%$ at December 31, 1997 and 1996, respectively) to result in a material impact on the Contract Income Fund. Therefore, this contract has been reported at contract value in the financial statements.

It is important to note that, in the absence of an actively traded market, discounted cash flows are only an estimate of the contract's economic value. These values are not a useful value for participant statement purposes nor are they representative of the value which may be received from these contracts in either a participant disbursement or an early termination of the contract.

Certain employer initiated events (e.g., layoffs, bankruptcy, plant closings, plan termination, mergers, early retirement incentives) are not eligible for book value disbursements even from fully benefit responsive contracts. These events may cause liquidation of all or a portion of a contract at a market value adjustment. If the likelihood of such a nonbook value withdrawal incident is imminent, it may be necessary to consider a revaluation of those particular Contract Income Fund contracts.

- 8 -

NOTES TO FINANCIAL STATEMENTS, continued
6. VESTING, WITHDRAWALS AND DISTRIBUTIONS

A participant's interest in the Plan attributable to his own
contributions and Company contributions is fully vested at all times. A participant may withdraw in cash a portion of his contributions, subject to certain limitations and restrictions.

After a participant terminates employment for any reason, all amounts are distributable to him or, if he is deceased, to his designated
beneficiary. If his interest exceeds $\$ 3,500(\$ 5,000$ in 1998), he may defer his distribution up to his attainment of age $701 / 2$. Distribution is either in a single payment, quarterly installments or, by purchase of an annuity. Amounts held in the Company Stock Fund and ESOP Fund are distributed in the form of Common Shares or cash, as the participant elects. All other amounts are distributed in the form of cash or annuity.

Dividends received by the ESOP Fund with respect to allocated Company shares are paid to participants subsequent to the end of each plan year.
7. TAX STATUS

The Internal Revenue Service has determined and informed the Company by letter dated July 24,1995 , that the Plan, and related trust are designed in accordance with applicable sections of the Internal Revenue Code (IRC). Since receiving the determination letter the Plan has been amended to provide for various administrative changes including adding additional investment funds and furnishing daily valuations. The Plan administrator and the Plan's tax counsel believe that the Plan continues to be designed and operated in compliance with the applicable provisions of the IRC.

Contributions matched by the Company and all earnings are not taxable until distributed to the participants. Participants are allowed to make deferred compensation contributions to the Plan in amounts up to $15 \%$ of their total compensation but not to exceed $\$ 9,500$ in 1997 and 1996 (may be adjusted annually for cost-of-living increases). Such contributions are made in accordance with a salary reduction arrangement under Section 401(k) of the Internal Revenue Code of 1986, as amended, and are treated for federal income tax purposes as Company contributions. Contributions by highly compensated employees are limited in accordance with section 401 (k).

## 8. PLAN TERMINATION

Although it has not expressed any intent to do so, the Company, by action of its Board of Directors, without further approval by the shareholders, has the right to amend, modify, suspend, or terminate the Plan in its entirety, or as to any subsidiary or operating location. No amendment, modification, suspension, or termination shall provide that assets held in trust by the Trustee may be used for or diverted to purposes other than for the exclusive benefit of participants or their beneficiaries. If the Plan is terminated, the Company contributions credited to each affected participant shall continue to be fully vested.

- 9 -

NOTES TO FINANCIAL STATEMENTS, continued
9. RECONCILIATION WITH FORM 5500

The Department of Labor requires that amounts owed to withdrawing but unpaid former participants be classified as a plan liability on Form 5500, while these amounts are not reported as a liability in the Statements of Net Assets Available for Benefits. As a result, the following reconciliations were prepared:

|  | 1997 |  | 1996 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net assets per Form 5500 | \$ | 969,417,579 | \$ | 669,509,061 |
| Distributions payable that are allocated but unpaid to former participants |  | 156,485 |  | 87,212 |
| Plan Equity per financial statements | \$ | 969,574,064 | \$ | 669,596,273 |
| Distributions to former participants per Form 5500 | \$ | 40,425,753 | \$ | 31,947,842 |
| Distributions payable that are allocated but unpaid to former participants |  | $(156,485)$ |  | $(87,212)$ |
| Prior year distributions payable that were paid to former participants in the current year |  | 87,212 |  | 2,616,830 |
| Distributions to former participants per financial statements | \$ | 40,356,480 | \$ | 34,477,460 |

10. YEAR 2000 CONSIDERATIONS

The Company is taking actions to assure that its computer systems are capable of processing periods for the year 2000 and beyond. The company is also determining whether third party service providers have reasonable plans in place to become year 2000 compliant. This project is currently expected to be substantially complete in early 1999 and the Company does not expect this project to have a significant effect on plan operations.
11. ASSET ALLOCATION

As described in Note 2, the participants may elect to invest their contributions in eight investment funds and Company contributions are invested in the ESOP Fund. The allocation of assets and liabilities, and the additions and deductions among the investment funds as well as the ESOP and Loan Funds follows on pages 11 through 14.

- 10 -

NOTES TO FINANCIAL STATEMENTS, continued
11). ASSET ALLOCATION, continued
<TABLE>
<CAPTION>
PARKER RETIREMENT SAVINGS PLAN
ALLOCATION OF NET ASSETS AVAILABLE FOR BENEFITS - INVESTMENT PROGRAMS
DECEMBER 31, 1997
(000's omitted)

|  | ESOP Fund | Company Stock Fund | Fixed Income Fund | Equity <br> Fund | Contract <br> Income Fund | Balanced Fund |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |
| ASSETS |  |  |  |  |  |  |
| Investments, at fair value: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 3,416 | \$ 214 | \$ 202 | \$ 42 | \$ 6,477 | \$ |
| Parker-Hannifin Corporation common shares | 347,955 | 127,214 | - | - | - | - |
| Investment contracts | - | - | - | - | 140,116 | - |
| Other investments | - | - | 29,219 | 152,594 | - | 56,999 |
| Participant loans | - | - | - |  | - | - |
| Total investments | 351,371 | 127,428 | 29,421 | 152,636 | 146,593 | 56,999 |
| Receivables: |  |  |  |  |  |  |
| Accrued interest and dividends | 20 | 7 | 385 | - | 775 | - |
| Other | - | - | 32 | - | - | - |
| Total assets | 351,391 | 127,435 | 29,838 | 152,636 | 147,368 | 56,999 |
| LIABILITIES |  |  |  |  |  |  |
| Dividends payable to participants | 4,220 | - | - | - | - | - |
| Other | 600 | 1,266 | 14 | - | 789 | - |
| Total liabilities | 4,820 | 1,266 | 14 | - | 789 | - |
| Net Assets Available for |  |  |  |  |  |  |
| Benefits | \$ 346,571 | \$ 126,169 | \$ 29,824 | \$ 152,636 | \$ 146,579 | \$ 56,999 |

(Table continued)

|  | Small <br> Capitali- <br> zation <br> Fund | ```Inter- national Fund``` | S\&P 500 <br> Index <br> Fund | Loan Fund | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | <C> | <C> | <C> | <C> | <C> |
| ASSETS |  |  |  |  |  |
| Investments, at fair value: |  |  |  |  |  |
| Cash and cash equivalents | \$ | \$ | \$ | \$ | \$ 10,351 |
| Parker-Hannifin Corporation common shares | - | - | _ | - | 475,169 |
| Investment contracts | - | - | - | - | 140,116 |
| Other investments | 22,273 | 13,348 | 37,868 | - | 312,301 |
| Participant loans | - | - | - | 37,306 | 37,306 |
| Total investments | 22,273 | 13,348 | 37,868 | 37,306 | 975,243 |


| Receivables: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Accrued interest and dividends | - | - | - | - | 1,187 |
| Other | - | - | - | - | 32 |
| Total assets | 22,273 | 13,348 | 37,868 | 37,306 | 976,462 |
| LIABILITIES |  |  |  |  |  |
| Dividends payable to participants | - | - | - | - | 4,220 |
| Other | - | - | - | - | 2,669 |
| Total liabilities | - | - | - | - | 6,889 |
| Net Assets Available for Benefits | \$ 22,273 | \$ 13,348 | \$ 37,868 | \$ 37,306 | \$ 969,573 |

- 11 -

NOTES TO FINANCIAL STATEMENTS, continued
11). ASSET ALLOCATION, continued

<TABLE>
<CAPTION>
PARKER RETIREMENT SAVINGS PLAN
ALLOCATION OF NET ASSETS AVAILABLE FOR BENEFITS - INVESTMENT PROGRAMS
DECEMBER 31, 1996
(000's omitted)

(Table continued)
\begin{tabular}{|c|c|c|c|c|}
\hline Small & & & & \\
\hline ```
Capitali-
    zation
        Fund
``` & ```
    Inter-
national
    Fund
``` & \begin{tabular}{l}
S\&P 500 \\
Index \\
Fund
\end{tabular} & Loan Fund & Total \\
\hline <C> & <C> & <C> & <C> & <C> \\
\hline \$ & \$ & \$ & \$ & \$ 11,803 \\
\hline - & - & - & - & 251,393 \\
\hline - & - & - & - & 148,731 \\
\hline 15,454 & 8,991 & 15,585 & - & 229,910 \\
\hline - & - & - & 29,588 & 29,588 \\
\hline
\end{tabular}

</TABLE>
- 12 -

NOTES TO FINANCIAL STATEMENTS, continued
11) ASSET ALLOCATION, continued

<TABLE>
<CAPTION>

(Table continued)
\begin{tabular}{|c|c|c|c|c|}
\hline \begin{tabular}{l}
Small \\
Capitali- \\
zation \\
Fund
\end{tabular} & International Fund & S\&P 500 Index Fund & Loan Fund & Total \\
\hline <C> & <C> & <C> & <C> & <C> \\
\hline \$ 3,376 & \$ 2,037 & \$ 3,830 & \$ & \$ 51,549 \\
\hline - & & - & - & 22,313 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Total contributions & 3,376 & 2,037 & 3,830 & - & 73,862 \\
\hline Interfund transfers & 2,158 & 1,939 & 12,300 & 5,846 & - \\
\hline Interest income & 1,653 & 1 & 1,648 & 2,748 & 18,155 \\
\hline Dividend income - net & - & - & - & - & 1,438 \\
\hline Net appreciation in the fair value of investments & 389 & 811 & 5,048 & - & 248,406 \\
\hline Total additions & 7,576 & 4,788 & 22,826 & 8,594 & 341,861 \\
\hline DEDUCTIONS & & & & & \\
\hline Withdrawals and terminations & 608 & 440 & 496 & 876 & 40,356 \\
\hline Trustee fees and expenses & 22 & 12 & 27 & - & 1,528 \\
\hline Total deductions & 630 & 452 & 523 & 876 & 41,884 \\
\hline Net increase (decrease) in Assets Available for Plan Benefits & 6,946 & 4,336 & 22,303 & 7,718 & 299,977 \\
\hline Net Assets Available - Beginning of year & 15,327 & 9,012 & 15,565 & 29,588 & 669,596 \\
\hline Net Assets Available - End of year & \$ 22,273 & \$ 13,348 & \$ 37,868 & \$ 37,306 & \$ 969,573 \\
\hline
\end{tabular}
- 13 -

NOTES TO FINANCIAL STATEMENTS, continued
11). ASSET ALLOCATION, continued <TABLE>
<CAPTION>
PARKER RETIREMENT SAVINGS PLAN
ALLOCATION OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS - INVESTMENT PROGRAMS DECEMBER 31, 1996
(000's omitted)


- 14 -
<TABLE>
<CAPTION>
PARKER RETIREMENT SAVINGS PLAN
ITEM 27a - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES
FOR THE YEAR ENDED DECEMBER 31, 1997
Identity of issue, borrower, lessor, Current
or similar party
Description of investment including maturity date,
rate of interest, collateral, par, or maturity value
Cost
value
\begin{tabular}{l}
\hline <S> \\
<C> \\
Employee Benefits Money Market \\
\(\quad\) Fund \\
\$ 10,351,068 \\
Parker Hannifin Corporation \\
\(475,169,075\) \\
AIM \\
\(22,273,435\) \\
Capital Guardian \\
13,347,629 \\
Seven Seas \\
\(37,868,307\) \\
Key Bank \\
\(23,235,321\) \\
Key Bank \\
186,357,572 \\
Participant Loans \\
\(37,306,280\)
\end{tabular}
U.S. Government Securities:
Federal Home Loan Mortgage Corp.
268,258
Federal Home Loan Mortgage Corp.
688,286
Federal Home Loan Mortgage Corp.
713,186
Federal Home Loan Mortgage Corp.
294,781
Federal Home Loan Mortgage Corp.
<C>
<C>

Cash and cash equivalents
\(\$ 10,351,068\)
\(162,976,655\)
844,330 units of AIM Constellation Fund
\(22,280,588\)
676,172 units of Capital Guardian Intl Equity Fund
1,926,160 units of Seven Seas S\&P 500 Index Fund
257,380 units of Employee Benefits Fixed Income Fund
\(12,672,747\)
32,941,896

20,082,844
451,757 units of Employee Benefits Value Equity Fund
\(92,875,012\)
Participant loans - variable interest rates
\(37,306,280\)
\begin{tabular}{lc}
\(6 \%\) due \(06-01-2009\) & 260,677 \\
\(7 \%\) due 12-01-2026 & 683,611 \\
\(7 \%\) due 12-01-2027 & 710,977 \\
\(6.5 \%\) due \(12-01-2010\) & 286,496 \\
\(8 \%\) due \(09-01-2017\) & 430,573
\end{tabular}

435,588
Federal Home Loan Mortgage Corp. 94,901
Federal Home Loan Mortgage Corp. 369,676
Federal Home Loan Mortgage Corp. 559,126
Federal Home Loan Mortgage Corp. 301,593
Federal Home Loan Mortgage Corp.
169,016
GNMA
1,018,663
GNMA
72,537
GNMA
151,483
GNMA
186,623
GNMA
163,056
GNMA
146,060
GNMA
135,699
GNMA
106,115
GNMA
285,646
GNMA
140,941
GNMA
185,119
GNMA
98,785
GNMA
107,177
GNMA
510,136
GNMA
341,542
GNMA
440,575
GNMA
662,558
United States Treasury Bonds 2,919,613
United States Treasury Bonds 289,955
United States Treasury Notes 848,398
United States Treasury Notes 435,006
United States Treasury Notes
15,488
United States Treasury Notes 468,343
United States Treasury Notes 154,172
\begin{tabular}{|c|c|}
\hline 6.5\% due 07-01-2010 & 92,233 \\
\hline \(6.24 \%\) due 10-06-2004 & 362,452 \\
\hline 5.9\% due 10-10-2002 & 556,786 \\
\hline \(6.56 \%\) due 12-10-2007 & 300,000 \\
\hline 7\% due 11-01-2027 & 167,890 \\
\hline 7.5\% due 9-15-2021 & 1,014,584 \\
\hline 7\% due 01-15-2024 & 70,520 \\
\hline 7.5\% due 01-15-2027 & 151,437 \\
\hline 7.5\% due 02-15-2027 & 185,998 \\
\hline 8\% due 08-15-2027 & 162,734 \\
\hline 8\% due 06-15-2027 & 145,808 \\
\hline 7.5\% due 07-15-2027 & 135,244 \\
\hline 7.5\% due 07-15-2027 & 106,083 \\
\hline 8\% due 10-15-2027 & 285,047 \\
\hline 7.5\% due 08-15-2027 & 140,899 \\
\hline 7.5\% due 10-15-2027 & 184,498 \\
\hline 7.5\% due 8-15-2027 & 98,454 \\
\hline 7.5\% due 8-15-2027 & 107,145 \\
\hline 7.5\% due 12-15-2027 & 508,894 \\
\hline 9\% due 6-15-2022 & 337,790 \\
\hline 8\% due 7-15-2017 & 439,990 \\
\hline 7.5\% due 12-15-2025 & 661,654 \\
\hline 6.5\% due 11-15-2026 & 2,855,519 \\
\hline 6.375\% due 8-15-2027 & 282,348 \\
\hline 5\% due 1-31-1999 & 846,930 \\
\hline \(6.375 \%\) due 3-31-2001 & 431,531 \\
\hline \(6.625 \%\) due 3-31-2002 & 15,434 \\
\hline \(6 \%\) due 8-15-2000 & 467,979 \\
\hline 6.125\% due 8-15-2007 & 151,875 \\
\hline
\end{tabular}
Total U.S. Govt. Securities 13,778,101

Continued on next page
- 15 -

PARKER RETIREMENT SAVINGS PLAN
ITEM 27a - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES, continued FOR THE YEAR ENDED DECEMBER 31, 1997

Identity of issue, borrower, lessor, Current
or similar party
value
\(\overline{\langle S\rangle}\)
<C>

Corporate Debt Instruments:
Applied Materials Inc
Senior NT 6.75\% due 10-15-2007
100,179
100,386
Archer Daniels Midland

Description of investment including maturity date,
rate of interest, collateral, par, or maturity value
Cost

200,346
Bankers Trust NY Corp
274,508
Chase Manhattan Auto Owner 349,563
Chase Manhattan Auto Owner
350,875
Chesapeake \& Potomac Telephone
1,609,777
Citicorp
984,080
Commercial Credit
505,845
Copelco Capital FDG Corp
352,844
Dr Invts
281,828
EQCC Home Equity Loan Tr
180,338
First Union - Lehman Bros Coml
264,453
Ford Motor Credit Corporation
1,000,260
Gannett Incorporated
497,830
General Electric Company
506,495
Lehman Bros Holdings Inc
1,019,350
Liberty Mutual Ins Co
332,475
Lockheed Martin
524,045
Lockheed Martin
162,558
Loews Corp
176,230
Merrill Lynch Mtg Invs Inc
208,500
Nationsbank Credit Card
173,413
Phillip Morris Company Inc
850,017
Premier Auto
351,859
Railcar
348,153
Service Corp International
1,001,820
Lehman Large Loan
458,248
Money Store Home Equity
415,804
Tele Communications Inc
106,789
Time Warner Inc
433,040
Toyota Auto Rec
289,305
USX Marathon Group
825,304
Western Resources Inc 304,482

Med Term Note due 6.7\% 10-1-2007
274,299
ABS 5.95\% due 11-15-2000
348,359
ABS 6.25\% due 11-15-2000
349,836
Deb 8.375\% due 10-01-2029 1,574,833
Note 5.625\% due 02-15-2001 979,100
Note 6.75\% due 05-15-2000 504,760
ABS 6.74\% due 4-20-2005 349,921
Note 7.1\% due 5-15-2002 274,843
ABS 6.41\% due 12-15-2004 179,972
Note 7.38\% due 4-18-2007 252,463
Note 6.25\% due 02-26-1998 1,000,640
Notes 5.85\% due 05-01-2000 466,500
Deb 7.875\% due 09-15-1998 509,050
Note 7.625\% due 7-15-1999 1,022,090
Note 8.2\% due 5-4-2007 327,644
Note 7.25\% due 05-15-2006 499,530

Deb 7.2\% due 5-1-2036 149,702
Note 6.75\% due 12-15-2006 176,624
CMO 7.12\% due 6-18-2029 201,938
CMO 6\% due 12-15-2005 173,995
Note 6.375\% due 01-15-1998 868,904
ABS 6.35\% due 4-6-2002 349,560
ABS 7.75\% due 6-1-2004 341,028
Note 6.375\% due 10-01-2000 998,540
СМО 6.79\% due 6-12-2004 454,629
ABS 7.5\% due 1-15-2026 412,080
Note 8.25\% due 1-15-2003 105,844
Deb 8.11\% due 8-15-2006 420,531
ABS 6.45\% due 4-15-2002 288,043
Note 7.2\% due 2-15-2004 803,880
Note 6.875\% due 8-01-2004 299,679

Continued on next page
- 16 -

PARKER RETIREMENT SAVINGS PLAN
ITEM 27a - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES, continued FOR THE YEAR ENDED DECEMBER 31, 1997
Identity of issue, borrower, lessor,
Current or similar party
value or similar party
\(\overline{<S>}\)
\(<\mathrm{C}>\)
\begin{tabular}{|c|c|c|}
\hline Business Mens Assurance Co & 6.9\% due 10-01-2001 & 3,051,438 \\
\hline 3,051,438 & & \\
\hline Caisse Des Depots ET Consignations 3, 340,236 & 5.44\% due 12-26-2000 & 3,340,236 \\
\hline Caisse Des Depots ET Consignations 4,053,575 & \(6.51 \%\) due 1-15-2002 & 4,053,575 \\
\hline Capital Holding Corp 2,997,684 & 5.91\% due 07-15-2000 & 2,997,684 \\
\hline Commonwealth Life Insurance
\[
10,004,734
\] & 5.47\% due 10-25-2004 & 10,004,734 \\
\hline Commonwealth Life Insurance
\[
9,993,080
\] & \(6.648 \%\) due 08-08-1999 & 9,993,080 \\
\hline Confederation Life 69,977 & 9.29\% due 02-23-1995 & 69,977 \\
\hline Metropolitan Life 2,546,523 & 6.75\% due 11-14-2000 & 2,546,523 \\
\hline New York Life Insurance Co 2,552,400 & 7.15\% due 09-15-1998 & 2,552,400 \\
\hline New York Life Insurance Co
\[
6,239,740
\] & 5.8\% due 11-15-1999 & 6,239,740 \\
\hline Ohio National Life 3,205,737 & 7.12\% due 6-15-2002 & 3,205,737 \\
\hline Principal Mutual Life Insurance Co 4,946,631 & 5.45\% due 06-15-1999 & 4,946,631 \\
\hline Protective Life Insurance Co 4,222,854 & 6.89\% due 9-15-2002 & 4,222,854 \\
\hline Safeco Life Insurance Co 3,647,165 & 7.04\% due 12-15-2002 & 3,647,165 \\
\hline Safeco Life Insurance Co 2,540,007 & 6.49\% due 11-15-2002 & 2,540,007 \\
\hline Union Bank Switzerland 10,017,762 & 6.64\% due 08-15-1999 & 10,017,762 \\
\hline Union Bank Switzerland 10,304,524 & 5.9271\% due 03-25-2000 & 10,304,524 \\
\hline Bankers Trust
\[
2,013,100
\] & Basic Contract \# 94-773 7.74\% due 04-07-1999 & 2,013,100 \\
\hline Bankers Trust
\[
48,093,253
\] & Synthetic GIC No maturity Floating rate & 48,093,253 \\
\hline Bankers Trust
\[
507,215
\] & FL RT\% due 03-25-1999 & 507,215 \\
\hline \[
\begin{aligned}
& \text { Bankers Trust } \\
& 249,407
\end{aligned}
\] & Contract \# 92-286 7.204998\% due 11-15-1998 & 249,407 \\
\hline \[
\begin{aligned}
& \text { Transamerica } \\
& 2,521,452
\end{aligned}
\] & Occidental Life \# 76524 8.12\% due 11-07-1998 & 2,521,452 \\
\hline \[
\begin{aligned}
& \text { Transamerica } \\
& 2,997,940
\end{aligned}
\] & Synthetic GIC \# 76554 FL RT\% due 6-15-2000 & 2,997,940 \\
\hline \[
\begin{aligned}
& \text { Total Investment Contracts } \\
& 140,116,434
\end{aligned}
\] & & 140,116,434 \\
\hline Total Assets Held for Investment \$ 975,244,042 & & \$ 560,500,354 \\
\hline
\end{tabular}
</TABLE>
<TABLE>
<CAPTION>

THE PARKER RETIREMENT SAVINGS PLAN ITEM 27d - SCHEDULE OF REPORTABLE TRANSACTIONS FOR THE YEAR ENDED DECEMBER 31, 1997

The following schedule represents Plan transactions or series of transactions in excess of \(5 \%\) of current value of Plan assets for the year ended December 31, 1997.
\begin{tabular}{|c|c|c|c|c|c|}
\hline Description & \# of Transactions & Purchase Price & Proceeds & Cost of Asset & Gain or loss \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline Key Trust Employee & & & & & \\
\hline Benefits Money Market & 557 & \$ 155,369,893 & & & \\
\hline Key Trust Employee & & & & & \\
\hline Benefits Money Market & 520 & & \$ 156,822,239 & \$ 156,822,239 & \$ \\
\hline Parker Hannifin Corp Common & 61 & 40,757,938 & & & \\
\hline Parker Hannifin Corp Common & 36 & & 13,143,540 & 5,203,082 & 7,940,458 \\
\hline
\end{tabular}
\begin{tabular}{llll}
\begin{tabular}{l} 
Employee Benefit Value \\
Equity Fund
\end{tabular} & 253 & \(29,110,737\) \\
Employee Benefit Value \\
Equity Fund
\end{tabular}
</TABLE>
NOTE: There is no separate determination of expenses related to the above transactions.

- 18 -

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Administrator of the Plan has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

PARKER RETIREMENT SAVINGS PLAN

BY: Michael J. Hiemstra
Michael J. Hiemstra
Vice President-Finance \& Administration
\& Chief Financial Officer
Parker-Hannifin Corporation

June 26, 1998

