```
<TABLE>
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<CAPTION>
PRICING SUPPLEMENT NO. 4 Rule 424 (b) (2)

TRADE DATE: December 11, 1997 Registration No. 333-02761
(To Prospectus Supplement dated June 3, 1996
including the Prospectus dated May 3, 1996)

## PARKER-HANNIFIN CORPORATION

MEDIUM-TERM NOTES

Due More Than Nine Months from Date of Issue

( ) Agent is acting as Agent for the sale of Notes by the Company at a price to the public of ( ) $100 \%$ of Principal Amount or ( ) $\qquad$ \% of Principal Amount.
(x) Agent is purchasing Notes from the Company as Principal for resale to Investors and other purchasers at: ( ) a fixed initial public offering price of $100 \%$ of the principal amount; ( ) a fixed initial public offering price of
\% of the principal amount; or (x) varying prices relating to prevailing market prices at time of resale to be determined by Agent.

Additional Terms: None
</TABLE>

