

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): April 14, 2004

**PARKER-HANNIFIN CORPORATION**  
(Exact Name of Registrant as Specified in Charter)

**Ohio**  
(State or Other Jurisdiction  
of Incorporation)

**1-4982**  
(Commission  
File Number)

**34-0451060**  
(IRS Employer  
Identification No.)

**6035 Parkland Blvd.**  
**Cleveland, Ohio**  
(Address of Principal Executive Offices)

**44124-4141**  
(Zip Code)

Registrant's telephone number, including area code: **(216) 896-3000**

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**Item 9. Regulation FD Disclosure****Item 12. Disclosure of Results of Operations and Financial Condition**

The following information is furnished pursuant to Item 9, "Regulation FD Disclosure" and Item 12, "Disclosure of Results of Operations and Financial Condition".

On April 13, 2004, Parker-Hannifin Corporation issued a press release announcing that earnings for the fiscal third quarter ended March 31, 2004 will be substantially higher than originally forecasted.

The press release compared diluted earnings per share reported in accordance with U.S. GAAP with diluted earnings per share adjusted to remove one-time benefits from discrete tax initiatives. The effect of one-time benefits from discrete tax initiatives was removed to allow investors and the company to meaningfully evaluate changes in diluted earnings per share on a comparable basis from period to period.

EXHIBIT INDEX

99.1 Press release issued by Parker-Hannifin Corporation, dated April 13, 2004.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

PARKER-HANNIFIN CORPORATION

By: /s/ Timothy K. Pistell

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Timothy K. Pistell  
Vice President Finance and Administration  
and Chief Financial Officer

Date: April 14, 2004



For Release: Immediately  
Contact: Media –  
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Stock Symbol: PH—NYSE

**Parker Says Quarterly Earnings Will Be Substantially Higher than Forecast**

Cleveland, Ohio: April 13, 2004 –Parker Hannifin Corporation today reported that earnings for the quarter ended March 31 will be significantly higher than previously forecast, at around 80 cents per diluted share, excluding any one-time benefits from discrete tax initiatives.

Last week the company reported that recently concluded tax-planning initiatives would boost fiscal third quarter earnings by approximately 10 cents per diluted share. Including these discrete tax benefits, the company is expected to report diluted earnings per share of approximately 90 cents.

Parker noted that strong volume in the quarter, especially in the month of March, yielded improved profitability as the company moved the increased business through a lower cost structure. Parker said its volume in the quarter will be approximately 15 percent higher than last year.

The company said it will further revise its earnings outlook for the remaining quarter of the fiscal year when it reports earnings on Monday, April 19.

With annual sales exceeding \$6 billion, Parker Hannifin is the world's leading diversified manufacturer of motion and control technologies and systems, providing precision-engineered solutions for a wide variety of commercial, mobile, industrial and aerospace markets. The company employs more than 46,000 people in 44 countries around the world. Parker has increased annual dividends paid to shareholders for 47 consecutive years, which is

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among the top five longest-running dividend-increase records in the S&P 500. For more information, visit the company's web site at [www.parker.com](http://www.parker.com).

Forward-looking statements contained in this and other written and oral reports are made based on known events and circumstances at the time of release, and as such, are subject in the future to unforeseen uncertainties and risks. All statements regarding future performance, earnings projections, events or developments are forward-looking statements. It is possible that the future performance and earnings projections of the company and individual segments may differ materially from current expectations, depending on economic conditions within both its industrial and aerospace markets, and the company's ability to achieve anticipated benefits associated with announced realignment activities, strategic initiatives to improve operating margins, and growth initiatives. A change in economic conditions in individual markets may have a particularly volatile effect on segment results. Among the other factors which may affect future performance are: changes in business relationships with and purchases by or from major customers or suppliers, including delays or cancellations in shipments; uncertainties surrounding timing, successful completion or integration of acquisitions; threats associated with and efforts to combat terrorism; competitive market conditions and resulting effects on sales and pricing; increases in raw-material costs that cannot be recovered in product pricing; and global economic factors, including currency exchange rates, difficulties entering new markets and general economic conditions such as interest rates. The company makes these statements as of the date of this disclosure, and undertakes no obligation to update them.

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