

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 1998

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File number 1-4982

PARKER-HANNIFIN CORPORATION  
(Exact name of registrant as specified in its charter)

OHIO  
(State or other  
jurisdiction of  
incorporation)

34-0451060  
(IRS Employer  
Identification No.)

6035 Parkland Blvd., Cleveland, Ohio 44124-4141  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (216) 896-3000

Indicate by check mark whether Registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act  
of 1934 during the preceding 12 months, and (2) has been subject to such  
filing requirements for the past 90 days.

Yes  No.

Number of Common Shares outstanding at December 31, 1998 108,473,704

PART I - FINANCIAL INFORMATION

PARKER-HANNIFIN CORPORATION  
CONSOLIDATED STATEMENT OF INCOME  
(Dollars in thousands, except per share amounts)  
(Unaudited)

	Three Months Ended December 31,		Six Months Ended December 31,	
	1998	1997	1998	1997
Net sales	\$1,199,021	\$1,114,948	\$2,417,745	\$2,198,117
Cost of sales	943,167	862,209	1,890,474	1,689,348
Gross profit	255,854	252,739	527,271	508,769
Selling, general and administrative expenses	141,370	132,961	275,528	258,236
Income from operations	114,484	119,778	251,743	250,533
Other income (deductions):				
Interest expense	(17,341)	(13,082)	(33,416)	(23,519)

Interest and other income, net	(333)	3,868	(406)	4,885
	<u>(17,674)</u>	<u>(9,214)</u>	<u>(33,822)</u>	<u>(18,634)</u>
Income before income taxes	96,810	110,564	217,921	231,899
Income taxes	33,278	39,250	76,272	82,324
Net income	<u>\$ 63,532</u>	<u>\$ 71,314</u>	<u>\$ 141,649</u>	<u>\$ 149,575</u>
Earnings per share - Basic	<u>\$ .59</u>	<u>\$ .64</u>	<u>\$ 1.30</u>	<u>\$ 1.34</u>
Earnings per share - Diluted	<u>\$ .58</u>	<u>\$ .63</u>	<u>\$ 1.29</u>	<u>\$ 1.33</u>
Cash dividends per common share	\$ .15	\$ .15	\$ .30	\$ .30

See accompanying notes to consolidated financial statements.

PARKER-HANNIFIN CORPORATION  
CONSOLIDATED BALANCE SHEET  
(Dollars in thousands)  
(Unaudited)

	December 31, 1998	June 30, 1998
	<u>                    </u>	<u>                    </u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 39,940	\$ 30,488
Accounts receivable, net	661,261	699,179
Inventories:		
Finished products	506,290	416,034
Work in process	361,907	392,880
Raw materials	143,526	135,357
	<u>1,011,723</u>	<u>944,271</u>
Prepaid expenses	20,628	22,035
Deferred income taxes	87,567	84,102
Total current assets	<u>1,821,119</u>	<u>1,780,075</u>
Plant and equipment	2,487,666	2,345,109
Less accumulated depreciation	1,296,372	1,209,884
	<u>1,191,294</u>	<u>1,135,225</u>
Other assets	708,939	609,521
Total assets	<u>\$3,721,352</u> =====	<u>\$3,524,821</u> =====
<b>LIABILITIES</b>		
Current liabilities:		
Notes payable	\$ 350,604	\$ 265,485
Accounts payable, trade	282,166	338,249
Accrued liabilities	290,818	350,662
Accrued domestic and foreign taxes	26,266	34,374
Total current liabilities	<u>949,854</u>	<u>988,770</u>
Long-term debt	634,203	512,943
Pensions and other postretirement benefits	280,415	265,675
Deferred income taxes	38,055	29,739
Other liabilities	49,078	44,244
Total liabilities	<u>1,951,605</u>	<u>1,841,371</u>
<b>SHAREHOLDERS' EQUITY</b>		
Serial preferred stock, \$.50 par value; authorized 3,000,000 shares; none issued	-	-
Common stock, \$.50 par value; authorized 600,000,000 shares; issued 111,812,025 shares at December 31 and June 30	55,906	55,906
Additional capital	137,102	139,726
Retained earnings	1,740,265	1,631,316
Accumulated other comprehensive income	(35,335)	(60,026)
	<u>1,897,938</u>	<u>1,766,922</u>
Common stock in treasury at cost; 3,338,321 shares at December 31 and 1,938,762 shares at June 30	(128,191)	(83,472)
Total shareholders' equity	<u>1,769,747</u>	<u>1,683,450</u>
Total liabilities and shareholders' equity	<u>\$3,721,352</u> =====	<u>\$3,524,821</u> =====

See accompanying notes to consolidated financial statements.

PARKER-HANNIFIN CORPORATION  
CONSOLIDATED STATEMENT OF CASH FLOWS  
(Dollars in thousands)  
(Unaudited)

	Six Months Ended December 31,	
	1998	1997
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$141,649	\$149,575
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation	85,636	79,906
Amortization	19,146	13,079
Deferred income taxes	(4,454)	(16,111)
Foreign currency transaction (gain) loss	(3,752)	1,171
Loss (gain) on sale of plant and equipment	794	(766)
Changes in assets and liabilities:		
Accounts receivable, net	68,054	30,376
Inventories	(39,916)	(84,278)
Prepaid expenses	5,430	2,008
Other assets	(15,381)	(20,674)
Accounts payable, trade	(69,408)	(20,106)
Accrued payrolls and other compensation	(58,234)	(21,347)
Accrued domestic and foreign taxes	(5,990)	(6,135)
Other accrued liabilities	(15,494)	8,220
Pensions and other postretirement benefits	10,116	5,418
Other liabilities	4,649	6,602
Net cash provided by operating activities	122,845	126,938
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisitions (excluding cash of \$2,609 in 1998)	(89,865)	(143,546)
Capital expenditures	(114,650)	(112,000)
Proceeds from sale of plant and equipment	2,364	2,983
Other	1,045	(3,053)
Net cash used in investing activities	(201,106)	(255,616)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments for common share activity	(47,863)	(44,732)
Proceeds from notes payable, net	75,569	132,021
Proceeds from long-term borrowings	206,621	50,086
Payments of long-term borrowings	(115,895)	(6,213)
Dividends	(32,700)	(33,407)
Net cash provided by financing activities	85,732	97,755
Effect of exchange rate changes on cash	1,981	(1,393)
Net increase (decrease) in cash and cash equivalents	9,452	(32,316)
Cash and cash equivalents at beginning of year	30,488	68,997
Cash and cash equivalents at end of period	\$ 39,940	\$ 36,681

See accompanying notes to consolidated financial statements.

PARKER-HANNIFIN CORPORATION  
BUSINESS SEGMENT INFORMATION BY INDUSTRY  
(Dollars in thousands)  
(Unaudited)

Parker operates in two industry segments: Industrial and Aerospace. The Industrial Segment is the largest and includes a significant portion of International operations.

Industrial - This segment produces a broad range of motion-control and fluid systems and components used in all kinds of manufacturing, packaging, processing, transportation, mobile construction, and agricultural and military machinery and equipment. Sales are made directly to major original equipment manufacturers (OEMs) and through a broad distribution network to smaller OEMs and the aftermarket.

Aerospace - This segment designs and manufactures products and provides aftermarket support for commercial, military and general-aviation aircraft, missile and spacecraft markets. The Aerospace Segment provides a full range of systems and components for hydraulic, pneumatic and fuel applications.

Results by Business Segment:

	Three Months Ended December 31,		Six Months Ended December 31,	
	1998	1997	1998	1997
Net sales, including intersegment sales				
Industrial:				
North America	\$ 609,074	\$ 595,442	\$1,235,963	\$1,180,941
International	312,144	280,926	622,514	545,324
Aerospace	278,232	239,071	560,210	472,625
Intersegment sales	(429)	(491)	(942)	(773)
Total	<u>\$1,199,021</u>	<u>\$1,114,948</u>	<u>\$2,417,745</u>	<u>\$2,198,117</u>
	=====	=====	=====	=====
Income from operations before corporate general and administrative expenses				
Industrial:				
North America	\$ 65,310	\$ 82,781	\$ 144,898	\$ 172,463
International	22,178	18,691	47,935	38,842
Aerospace	41,822	35,405	86,185	72,321
Total	<u>129,310</u>	<u>136,877</u>	<u>279,018</u>	<u>283,626</u>
Corporate general and administrative expenses	14,826	17,099	27,275	33,093
Income from operations	<u>\$ 114,484</u>	<u>\$ 119,778</u>	<u>\$ 251,743</u>	<u>\$ 250,533</u>
	=====	=====	=====	=====

See accompanying notes to consolidated financial statements.

PARKER-HANNIFIN CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
Dollars in thousands, except per share amounts

1. Management Representation

In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position as of December 31, 1998, the results of operations for the three and six months ended December 31, 1998 and 1997 and cash flows for the six months then ended.

2. Earnings per share

The following table presents a reconciliation of the numerator and denominator of basic and diluted earnings per share for the three and six months ended December 31, 1998 and 1997.

	Three Months Ended December 31,		Six Months Ended December 31,	
	1998	1997	1998	1997
Numerator:				
Net income applicable to common shares	\$ 63,532	\$71,314	\$ 141,649	\$149,575
Denominator:				
Basic - weighted average common shares	108,541,603	111,128,438	108,953,828	111,365,904
Increase in weighted average from dilutive effect of exercise of stock options	880,609	1,052,499	821,286	952,230
Diluted - weighted average common shares, assuming exercise of stock options	109,422,212	112,180,937	109,775,114	112,318,134
Basic earnings per share	\$ .59	\$ .64	\$ 1.30	\$ 1.34
Diluted earnings per share	\$ .58	\$ .63	\$ 1.29	\$ 1.33

3. Stock repurchase program

The Board of Directors has approved a program to repurchase the Company's common stock on the open market, at prevailing prices. The repurchase will primarily be funded from operating cash flows and the shares will initially be held as treasury stock. During the three-month period ended December 31, 1998 the Company purchased 540,000 shares of its common stock at an average price of \$35.155 per share. Year-to-date the Company has purchased 1,500,000 shares at an average price of \$32.459 per share.

#### 4. Comprehensive income

On July 1, 1998, the Company adopted SFAS No. 130, "Reporting Comprehensive Income". SFAS No. 130 establishes new standards for reporting comprehensive income and its components. The Company's only item of other comprehensive income is foreign currency translation adjustments recorded in shareholders' equity. Comprehensive income for the three and six months ended December 31, 1998 and 1997 is as follows:

	Three Months Ended December 31,		Six Months Ended December 31,	
	1998	1997	1998	1997
Net income	\$ 65,532	\$ 71,314	\$ 141,649	\$ 149,575
Foreign currency Translation adjustments	(508)	(18,981)	24,691	(22,836)
Comprehensive income	<u>\$ 65,024</u>	<u>\$ 52,333</u>	<u>\$ 166,340</u>	<u>\$ 126,739</u>

#### 5. Acquisitions

In July 1998 the Company acquired the stock of B.A.G. Acquisition Ltd., the parent company of Veriflo Corporation, located in Richmond, California and Carson City, Nevada. Veriflo, with calendar year 1997 revenues of \$65 million, manufactures high-purity regulators and valves for precision gas delivery.

In August 1998 the Company acquired Fluid Power Systems of Lincolnshire, Illinois, a manufacturer of hydraulic valves and electrohydraulic systems and controls. Fluid Power Systems, with estimated calendar year 1998 revenues of \$42 million, serves the construction, aerial reach and agricultural markets.

Total purchase price for these businesses was approximately \$85.2 million in cash. Both acquisitions are being accounted for by the purchase method.

PARKER-HANNIFIN CORPORATION

FORM 10-Q  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FOR THE THREE AND SIX MONTHS ENDED DECEMBER 31, 1998  
AND COMPARABLE PERIODS ENDED DECEMBER 31, 1997

CONSOLIDATED STATEMENT OF INCOME

Net sales increased 7.5 percent for the second quarter of fiscal 1999 and 10.0 percent for the six-month period ended December 31, 1998. Without acquisitions, the increases would have been 4.0 percent and 5.5 percent, respectively. Excluding acquisitions, these increases primarily result from the continuing strength of the Aerospace operations.

Income from operations was \$114.5 million for the current second quarter and \$251.7 million for the current six months, a decrease of 4.4 percent for the quarter and an increase of .5 percent for the six months. As a percent of sales, Income from operations declined to 9.5 percent from 10.7 percent for the quarter and to 10.4 percent from 11.4 percent for the six months. Cost of sales as a percent of sales increased to 78.7 percent from 77.3 percent for the quarter and to 78.2 percent from 76.9 percent for the six months. The declining margins are the result of lower volume and a change in product mix in the Industrial North American operations. Selling, general and administrative expenses, as a percent of sales, declined slightly, improving to 11.8 percent of sales from 11.9 percent for the quarter and to 11.4 percent from 11.7 percent for the six months. The slight improvement in selling, general and administrative expenses is the result of lower incentive compensation.

Interest expense increased \$4.3 million for the quarter ended December 31, 1998, from the same period ended December 31, 1997, due to increased borrowings related to acquisitions completed in the last 12 months. Interest expense for the current six months increased \$9.9 million compared to the same period in the prior year.

Interest and other income for both the prior-year quarter and six months included \$3.3 million in income related to the relocation of the corporate headquarters.

Net income declined 10.9 percent for the quarter, and 5.3 percent for the half, as compared to the prior year. As a percent of sales, Net income declined to 5.3 percent from 6.4 percent for the quarter and to 5.9 percent from 6.8 percent for the six months.

Backlog was \$1.61 billion at December 31, 1998 compared to \$1.64 billion in the prior year and at June 30, 1998. The flat level of backlog reflects the slowing of orders as many customers adjust to the current economic environment.

## RESULTS BY BUSINESS SEGMENT

INDUSTRIAL - The Industrial Segment operations achieved the following Net sales increases in the current year when compared to the equivalent prior-year period:

	Period ending December 31,	
	Three Months	Six Months
Industrial North America	2.3 %	4.7 %
Industrial International	11.1 %	14.2 %
Total Industrial	5.1 %	7.7 %

Without the effect of currency-rate changes, International sales would have increased 10.4 percent for the quarter, but the increase remains at 14.2 percent for the six months.

Without the effect of acquisitions completed within the past 12 months, the changes in Net sales would have been:

	Period ending December 31,	
	Three Months	Six Months
Industrial North America	(.9) %	.8 %
Industrial International	3.7 %	4.7 %
Total Industrial	.6 %	2.0 %

Operating income for the Industrial segment was down 13.8 percent for the quarter and 8.7 percent for the six months. Industrial North America Operating income decreased 21.1 percent for the quarter and 16.0 percent for the six months while Industrial International results increased 18.7 percent for the quarter and 23.4 percent for the six months. Without acquisitions, total Industrial Segment Operating income would have decreased 12.8 percent for the quarter and 8.9 percent for the six months. As a percent of sales, Industrial North American Operating income decreased to 10.7 percent from 13.9 percent for the quarter and to 11.7 percent from 14.6 percent for the six months. Industrial International Operating income increased to 7.1 percent from 6.7 percent for the quarter and to 7.7 percent from 7.1 percent for the six months.

Order demand has been declining for many of the North American Industrial operations, especially those supporting the agricultural equipment, semiconductor manufacturing, factory automation and construction equipment industries. Margins for the second quarter and first six months of fiscal 1999 were adversely affected by lower volume (resulting in the under-absorption of fixed costs), a change in product mix (with a greater percentage of sales being made in lower margin businesses) and the operating impact of integrating recent acquisitions. Higher volume in Europe provided the revenue growth in the Industrial International operations and, along with a more favorable product mix, helped improve profitability.

Total Industrial Segment backlog increased 1.5 percent compared to December 31, 1997 and decreased .1 percent since June 30, 1998. Without acquisitions, backlog would have decreased 1.8 percent compared to December 31, 1997 and 3.9 percent since June 30, 1998. The decline in backlog is due to declining order rates being experienced in most of the Industrial Segment markets.

Management anticipates most Industrial North American markets to remain soft for the balance of the fiscal year resulting in slight revenue growth and increased pressure on margins due to the underabsorption of fixed costs. For the second half of the year, business conditions for the European operations are expected to be consistent with the conditions experienced in the first half but uncertainty surrounds the second half business conditions in Latin America, especially Brazil.

AEROSPACE - Aerospace Net sales were up 16.4 percent for the quarter and 18.5 percent for the six months. Continuing strong commercial aircraft activity accounted for much of the sales growth.

Operating income for the Aerospace Segment increased 18.1 percent for the quarter and 19.2 percent for the six-month period. As a percent of sales, Operating income increased to 15.0 percent from 14.8 percent for the quarter and to 15.4 percent from 15.3 percent for the six-month period. The increase in the margins was the result of the sales growth.

Backlog for the Aerospace Segment decreased 2.9 percent from December 31, 1997 and 3.0 percent since June 30, 1998. The decline in backlog reflects a slowdown in order rates. A change to heavier OEM volume in future product mix could also result in lower margins.

#### BALANCE SHEET

Working capital increased to \$871.3 million at December 31, 1998 from \$791.3 million at June 30, 1998 with the ratio of current assets to current liabilities increasing to 1.9 to 1. The increase was primarily due to an increase in Inventories and decreases in Accounts payable, trade and Accrued liabilities, partially offset by a decrease in Accounts receivable and an increase in Notes payable.

Accounts receivable were lower on December 31, 1998 than on June 30, 1998 primarily due to the holiday induced lower level of sales in the month of December. Days sales outstanding have increased to 49 days at December 31, 1998 from 46 days at June 30, 1998.

Inventories increased since June 30, 1998 primarily as a result of acquisitions within the Industrial segment.

Accounts payable, trade decreased \$56.1 million since June 30, 1998 with the reduction occurring consistently throughout the operations. A portion of the decrease was the result of lower production in the month of December.

Accrued liabilities decreased \$59.8 million since June 30, 1998 primarily as a result of lower incentive compensation accruals occurring throughout most of the operations.

The debt to debt-equity ratio increased to 35.8 percent at December 31, 1998 from 31.6 percent at June 30, 1998 as a result of increases in Notes payable and Long-term debt, both of which were utilized to finance recent acquisitions.

#### STATEMENT OF CASH FLOWS

Net cash provided by operating activities was \$122.8 million for the six months ended December 31, 1998, as compared to \$126.9 million for the same six months of 1997. Net income for fiscal 1999 included non-cash Depreciation and Amortization expenses of \$104.8 million as compared to \$93.0 million in fiscal 1998. Net income also included a net foreign currency transaction gain of \$3.8 million in fiscal 1999 as compared to a net loss of \$1.2 million in fiscal 1998.

Activity within the working capital items - Accounts receivable, Inventories, Accounts payable, Accrued payrolls and Prepaid expenses - used cash of \$94.1 million in fiscal 1999 compared to using cash of \$93.3 million in fiscal 1998. Other accrued liabilities used cash of \$15.5 million in the current year compared to providing cash of \$8.2 million in the prior year and deferred income taxes used cash of \$4.5 million in fiscal 1999 versus using cash of \$16.1 million in fiscal 1998.

Net cash used in investing activities declined to \$201.1 million for fiscal 1999 compared to \$255.6 million for fiscal 1998 primarily due to a reduction in the amount spent on acquisitions.

Financing activities provided cash of \$85.7 million for the six months ended December 31, 1998 compared to providing cash of \$97.8 million for the same period in 1997. The change resulted primarily from net debt borrowings providing cash of \$166.3 million in fiscal 1999 compared to \$175.9 million in the prior year.

## QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company enters into forward exchange contracts and cross-currency swap agreements to reduce its exposure to fluctuations in related foreign currencies. These contracts are with major financial institutions and the risk of loss is considered remote. The Company does not hold or issue derivative financial instruments for trading purposes. In addition, the Company's foreign locations, in the ordinary course of business, enter into financial guarantees through financial institutions which enable customers to be reimbursed in the event of nonperformance by the Company. The total value of open contracts and any risk to the Company as a result of these arrangements is not material to the Company's financial position, liquidity or results of operations.

## YEAR 2000 CONSIDERATIONS

The Company has taken action to assure that its computerized products and systems and all external interfaces are Year 2000 compliant. These actions are part of a formal information technology initiative which the Company began several years ago. As a result, none of the Company's significant information technology projects have been delayed due to the year 2000 issue. The Company expects to have all internal standard application systems, including all information systems plus any equipment or embedded systems which may be impacted, compliant by July 1999 by modifying present systems, installing new systems and monitoring third-party interfaces. The cost for these actions is not material to the Company's results of operations. The Company will continue to reassess the need for alternative actions based on its progress towards being year 2000 compliant by July 1999 but at this time anticipates that no such actions will be required.

In addition, the Company contacted its key suppliers, customers, distributors and financial service providers regarding their Year 2000 status. Follow-up inquiries and audits with such key third parties will be conducted as warranted. The Company expects assurance that key third parties are year 2000 compliant by July 1999. If it is determined that any key third party may not be year 2000 compliant on a timely basis, the Company will execute a contingency plan that has been developed to ensure its operations are not affected by such key third party's year 2000 noncompliance.

While management does not expect that the consequences of any failure of the Company or any key third party to be fully compliant by 2000 would significantly affect the financial position, liquidity, or results of operations of the Company, there can be no assurance that any such failure to be fully compliant by 2000 would not have an adverse impact on the Company.

## EURO PREPARATIONS

The Company has completed an upgrade of its systems to accommodate the Euro currency. The cost of this upgrade was immaterial to the Company's financial results. Although difficult to predict, any competitive implications and any impact on existing financial instruments are expected to be immaterial to the Company's results of operations, financial position or liquidity.

## FORWARD-LOOKING STATEMENTS

This Report on Form 10-Q and other written reports and oral statements made from time to time by the Company may contain "forward-looking statements", all of which are subject to risks and uncertainties. All statements which address operating performance, events or developments that the Company expects or anticipates will occur in the future, including statements relating to growth, operating margin performance, earnings per share or statements expressing general opinions about future operating results, are forward-looking statements.

These forward-looking statements rely on a number of assumptions concerning future events, and are subject to a number of uncertainties and other factors, many of which are outside the Company's control, that could cause actual results to differ materially from such statements. Such factors include:

- \* continuity of business relationships with and purchases by major customers, including among others, orders and delivery schedules for aircraft components,
- \* ability of suppliers to provide materials as needed,
- \* uncertainties surrounding timing, successful completion or integration of acquisitions,
- \* competitive pressure on sales and pricing,
- \* increases in material and other production costs which cannot be recovered in product pricing,
- \* uncertainties surrounding the year 2000 issues and the new Euro currency,
- \* difficulties in introducing new products and entering new markets, and
- \* uncertainties surrounding the global economy and global market conditions, including among others, the economy of the Asia Pacific and Latin America regions and the potential devaluation of currencies.

Any forward-looking statements are based on known events and circumstances at the time. The Company undertakes no obligation to update or publicly revise these forward-looking statements to reflect events or circumstances that arise after the date of the filing of this Form 10-Q.

PARKER-HANNIFIN CORPORATION

PART II - OTHER INFORMATION

Item 2. Change in Securities and Use of Proceeds.

During the quarter ended December 31, 1998, in reliance upon Section 4(2) of the Securities Act of 1933, as amended, the Registrant issued the following shares of Common Stock, \$.50 par value:

(a) 8,151 shares valued at \$35.47 per share to four Directors of the Registrant in lieu of fees pursuant to the Registrant's Non-Employee Directors Stock Plan; and

(b) 4,280 shares valued at \$46.76 per share to Dynamic Valves, Inc. as the final installment of the purchase price in the acquisition of substantially all of its assets.

Item 6. Exhibits and Reports on Form 8-K.

(a) The following documents are furnished as exhibits and are numbered pursuant to Item 601 of Regulation S-K:

Exhibit 27 - Financial Data Schedule

(b) No reports on Form 8-K have been filed during the quarter for which this Report is filed.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PARKER-HANNIFIN CORPORATION  
(Registrant)

Michael J. Hiemstra  
Michael J. Hiemstra  
Vice President - Finance and Administration  
and Chief Financial Officer

Date: February 12, 1999

EXHIBIT INDEX

Exhibit No. <hr/>	Description of Exhibit <hr/>
27	Financial Data Schedule



THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM PARKER-HANNIFIN CORPORATION'S REPORT ON FORM 10-Q FOR ITS QUARTERLY PERIOD ENDED DECEMBER 31, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

1,000

	6-MOS
JUN-30-1999	
DEC-31-1998	
	39,940
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	611,392
	10,452
	1,011,723
1,821,119	
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	1,296,372
	3,721,352
949,854	
	639,838
	55,906
0	
	0
	1,713,841
3,721,352	
	2,417,745
2,417,745	
	1,890,474
	1,890,474
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	584
33,416	
	217,921
	76,272
141,649	
	0
	0
	0
	141,649
	1.30
	1.29